**Evolving Workforces** 

## Scoring Tech Talent 2025

**REPORT** 

Al Revolution Reshaping Tech Talent Workforces

CBRE RESEARCH SEPTEMBER 2025



## Overview

Scoring Tech Talent is a comprehensive analysis of labor market conditions, costs and quality in North America for highly skilled tech workers that can help decision-makers fulfill critical business and innovation objectives.

The top 50 markets in the U.S. and Canada were ranked according to their competitive advantages and appeal to both employers and tech talent employees.

Thirty-six up-and-coming markets were also analyzed and ranked, 25 in the U.S. and Canada and 11 in Latin America. The analysis provides further insight into the quality of tech workers, their demographics and diversity and how tech talent growth patterns are impacting cities and real estate markets.

## Companies are realigning their tech talent workforces to pursue AI initiatives.

Tech talent workforce growth across the U.S. and Canada slowed last year as employers redeployed and upskilled their existing teams to utilize artificial intelligence (AI) applications for business efficiency. This repositioning of talent led to a 50% year-over-year increase in AI-skilled tech talent workers to 517,000.¹ Employers also surged new hiring of specialized AI tech talent.

U.S. tech talent employment grew by 1.1% overall or 64,140 jobs in 2024, down from 3.6% growth in 2023. The fire, insurance & real estate (FIRE) industry added the most jobs, while the health care (+10.6%) and transportation, warehousing & wholesale (+7.9%) industries had the fastest growth in tech talent (Figure 1). The high-tech industry's tech talent workforce shrunk by 3.1% or 76,230 jobs, with about half of the losses in the manufacturing sector. Al-related jobs grew at the highest rate and quantity. Computer and information systems managers, which typically manage enterprise data and security systems, grew by 9.0% or 53,370 jobs in 2024. Software developers and programmers, another Al-related occupation, added 18,740 jobs. Most of these jobs were added by the FIRE and transportation, warehousing & wholesale industries that are using Al in business operations.

Canada added more tech talent jobs (66,600) at a faster rate (5.9%) than the U.S. did in 2024. The tech industry accounted for three-fourths of Canada's job growth and grew about two times faster than the country's total workforce overall.

Figure 1: U.S. & Canada Tech Talent Employment Growth by Industry (2024)

United States: Industry	Job Change	Growth Rate	Total Jobs
FIRE (Finance, Insurance & Real Estate)	37,060	7.0%	570,280
Transportation, Warehousing & Wholesale	23,140	7.9%	315,090
Professional & Business Services*	6,920	0.9%	746,720
High-Tech**	-76,230	-3.1%	2,368,420
All Other Industries	73,250	3.5%	2,156,060
U.S. Total	64,140	1.1%	6,156,570

Canada: Industry	Job Change	Growth Rate	Total Jobs
High-Tech**	51,300	11.2%	508,600
Professional & Business Services*	12,000	13.3%	102,000
FIRE (Finance, Insurance & Real Estate)	10,600	8.2%	140,600
Transportation, Warehousing & Wholesale	5,500	12.3%	50,300
All Other Industries	-12,800	-3.1%	397,200
Canada Total	66,600	5.9%	1,198,700

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<sup>&</sup>lt;sup>1</sup>See "Which markets have the most Tech Talent specializing in Artificial Intelligence?" section for further details.

<sup>\*</sup>Excludes High-Tech

<sup>\*\*</sup>Includes computer software & services and computer product manufacturing. Source: U.S. Bureau of Labor Statistics, Statistics Canada, May 2025.

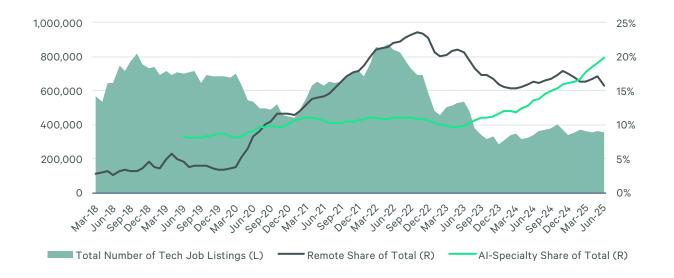
## Overview

In the San Francisco Bay Area, Al-related job postings increased to a 42% share while remote job postings decreased to a 10% share as of June 2025.

The share of Al-related job postings has doubled to 20% of available U.S. tech talent jobs as of June 2025. When tech job postings peaked in mid-2022, Al-related jobs had an 11% share, based on data from labor analytics provider Lightcast (Figure 2A). In the San Francisco Bay Area—the Al revolution's epicenter—Al-related job postings increased to a 42% share in June 2025 from 20% in mid-2022 (Figure 2B). While the number U.S. Al job postings in June was 26% below peak levels in early 2022, San Francisco Bay Area Al job postings hit a record 11,400.

Fully remote working arrangements for new jobs have declined, as most employers have adopted hybrid arrangements requiring tech talent to spend three or more days in the office. Al-related companies overwhelmingly require full-time in-office work. The San Francisco Bay Area saw remote work job postings drop to 10% as of June 2025 from 24% in mid-2022, well below the latest 16% share for all U.S. tech talent job postings.

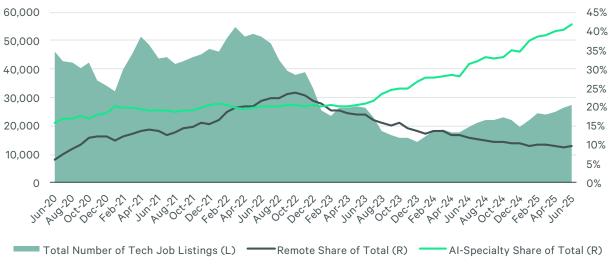
Figure 2A: U.S. Al-Specialty & Remote Share of Total Tech Talent Job Listings



Al is rapidly becoming a catalyst for growth, driving new tech talent hiring and office space demand. The San Francisco Bay Area has attracted 70% of Al venture capital funding nationwide since 2019, according to data from Pitchbook. One-sixth of U.S. Al-specialty talent currently works in the San Francisco Bay Area, while one-quarter of new office leases in downtown San Francisco since 2023 were signed by Al-related companies, based on data from LinkedIn Talent Insights and CBRE Research.

Al-related job growth is spreading across North America, boosting economic and real estate activity in many tech talent markets.

Figure 2B: SF Bay Area Al-Specialty & Remote Share of Total Tech Talent Job Listings



Note: Remote share of computer and mathematical jobs that mention remote work as an option each month. Source: CBRE Consulting, Lightcast, July 2025.

## Key Takeaways

## 01

## Score

This year's top-ranked tech talent markets are the San Francisco Bay Area, Seattle, Toronto, New York Metro and Austin. Toronto replaced New York Metro in third place. Canada's Waterloo Region entered the top 10 for the first time. The Waterloo Region, Edmonton, Orlando, Quebec City, Raleigh-Durham and Pittsburgh improved the most in rank.

## 04

## Diversity

Tech talent across all industries was predominantly White, Asian and male relative to both the overall and office-using workforce. Hispanics, Blacks and females were underrepresented in both tech talent occupations and the tech industry, as well as concentrated in the lower-wage brackets. Canada's tech talent workforce was more diverse than that of the U.S. but had a much smaller underrepresented share.

## 02

## **Artifical Intelligence**

Demand for computer and information systems managers that are foundational for AI development accounted for 83% of U.S. tech talent job growth last year. The tech talent workforce with AI-related skills grew by more than 50% year-over-year to 517,000. The San Francisco Bay Area, Seattle and New York Metro have the largest AI-specialty talent clusters in the U.S., while Toronto, Vancouver and Montreal have the largest such clusters in Canada. The tech industry employs the largest share of all AI-specialty talent, followed by the professional & business services and financial activities sectors.

## 05

## Cost

The total annual labor and real estate cost for the typical 500-person tech company occupying 60,000 sq. ft. of office space ranged from \$35 million in Edmonton to \$87 million in the San Francisco Bay Area. Since tech industry wages are 18% higher than the U.S. average, tech companies can expect higher annual costs.

## 03

## Jobs vs Education

Dallas-Ft. Worth, Calgary, Toronto and the San Francisco Bay Area created substantially more tech jobs than college tech-degree graduates last year, while Washington, D.C., Boston and Los Angeles-Orange County produced more tech-degree graduates than tech jobs. The top job and education markets were determined by comparing tech talent job creation with the number of tech-degree graduates over the past three years.

## 06

## **Opportunity Markets**

Fostering talent development in lesser-known markets could offer additional talent pools to employers seeking to expand their geographical reach, uncover opportunities and increase cost efficiency. These markets are spread across Canada, Latin America and the U.S. Huntsville, Halifax and Colorado Springs were the top-ranked emerging markets for tech talent in the U.S. and Canada, while Mexico City and Sao Paulo were the top-ranked in Latin America.

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## 5 What is Tech Talent?

Tech talent is a group of highly skilled workers in more than 20 technology-oriented occupations driving innovation across all industry sectors.

## 7 What are the top-ranked Tech Talent markets?

A scorecard measuring 13 metrics to gauge the competitive advantages of markets and their ability to attract and grow tech talent pools determined the top 50 tech talent markets.

## Which markets have the most Tech Talent specializing in Artificial Intelligence?

Tech talent with AI skills is concentrated in certain markets and industries.

## 17 What defines a Tech Talent market?

Tech talent markets are characterized by high concentrations of college-educated workers, major universities producing tech graduates and large populations of young people.

## How diverse are Tech Talent markets?

National and regional demographics are broken down by race/ ethnicity and sex for the tech talent workforce and college techdegree graduates. Each are compared with benchmark groups.

## What are the highest- and lowestcost markets to operate in?

Employee wages and office rent for a typical 500-person tech company using 60,000 sq. ft. of office space were used to determine average annual operating costs for the top 50 tech talent markets.

## How is Tech Talent quality vs. cost measured?

Plotting a quality assessment against the average software developer salary by market reveals the distribution of quality and cost across the top 50 tech talent markets.

## How does Tech Talent impact commercial real estate?

Markets with high or growing clusters of tech talent employers are seeing economic growth and changing office market dynamics.

## What are the up-and-coming markets for Tech Talent?

Lesser-known and underdeveloped markets could offer highpotential talent pools to employers seeking to expand their geographical reach, uncover opportunities and increase cost efficiency.

## 45 Market Profiles

Tech talent fundamentals by market.

## What is Tech Talent?

## Highly skilled tech talent workers total 7.4 million in the U.S. and Canada and comprise more than 20 occupations.

Although these positions are spread across all industry sectors, they are mostly concentrated in the high-tech industry (Figure 3). Through this occupational lens, a software developer who works for a financial services or health-care company is considered tech talent.

The 6.2 million tech talent workers in the U.S. and 1.2 million in Canada accounted for a respective 4.0% and 6.6% of each country's total workforce in 2024. The number of U.S. tech talent workers has increased by 670,000 or 12.2% since 2021, higher than the 8.0% rise in total U.S. employment. In Canada, tech talent grew by 163,000 or 15.7% vs 10.7% for overall employment since 2021. Most of the gains were for software developers and programmers and computer and information systems managers.

Figure 3: Tech Talent Workforce by Industry (2024)

Industry	Share of Total Te	ch Talent Workforce
Industry	U.S.	Canada
High Tech*	38.5%	42.4%
Professional, Scientific, & Technical Services**	12.1%	8.5%
FIRE (Finance, Insurance & Real Estate)	9.3%	11.7%
Other	8.7%	9.5%
Management of Companies & Enterprises	7.2%	N/A
Government	5.7%	8.6%
Transportation, Warehousing & Wholesale	5.1%	4.2%
Education	4.5%	3.3%
Manufacturing**	3.3%	5.0%
Information**	2.8%	3.6%
Health Care	2.8%	3.0%

<sup>\*</sup>Includes computer software & services and computer product manufacturing.

Note: Due to data suppression, the share of tech talent worforce by industry in Canada does not sum 100%. Management of Companies & Enterprises is included in the Other category for Canada.

Source: U.S. Bureau of Labor Statistics, Statistics Canada, May 2025.

The 6.2 million tech talent workers in the U.S. and 1.2 million in Canada accounted for a respective 4.0% and 6.6% of each country's total workforce in 2024.



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<sup>\*\*</sup>Excludes High Tech.

# What are the top-ranked Tech Talent markets?

Fifty of the largest markets by number of tech talent professionals in the U.S. and Canada were analyzed to create a scorecard ranking them comparatively (Figure 4).

The scorecard uses 13 metrics to measure each market's depth, vitality and attractiveness to companies seeking tech talent and to tech workers seeking employment. Each metric is weighted by its relative importance to job creation and innovation. Tech talent concentration metrics have the highest weights because they signify clustering of tech workers. Labor costs for tech talent are weighted more heavily than office rents because companies allocate more capital to labor than to real estate.

The San Francisco Bay Area, Seattle and Toronto were the top three tech talent markets. New York Metro and Austin rounded out the top five. The Waterloo Region entered the top 10 for the first time due to strong job growth. Denver and Ottawa fell out of the top 10. Markets that moved up the most within the top 25 were the Waterloo Region (+11 spots), Raleigh-Durham (+4 spots) and Calgary (+3 spots).

Figure 4: Tech Talent Scorecard Ranking

01 San Francisco Bay Area	02 Seattle	03 Toronto	04 New York Metro	05 Austin	06 Washington, D.C.	<b>07</b> Waterloo Region	08 Dallas-Ft. Worth	09 Boston	10 Vancouver
83.69	69.54	68.48	67.60	65.07	64.61	63.41	62.66	62.19	61.53
<b>11</b> Ottawa	<b>12</b> Raleigh- Durham	13 Atlanta	14 Denver	15 Montreal	16 Salt Lake City	17 Calgary	18 Los Angeles- Orange Co.	19 San Diego	20 Phoenix
58.61	58.45	58.22	57.66	57.43	56.05	55.06	53.21	50.55	50.23
21 Baltimore	22 Chicago	23 Philadelphia	24 Charlotte	25 South Florida	26 Detroit	27 Orlando	28 Tampa	29 Minneapolis- St. Paul	30 Portland
49.74	49.61	47.78	46.17	46.11	46.07	44.37	43.63	43.13	42.59
<b>31</b> Pittsburgh	32 Madison	33 Houston	34 Kansas City	35 Quebec City	<b>36</b> St. Louis	37 Columbus	38 Edmonton	39 Nashville	40 San Antonio
41.71	41.43	41.34	41.08	37.60	36.54	35.22	34.69	34.15	34.03
41	42	43	44	45	46	47	48	49	50
Sacramento	Indianapolis	Jacksonville	Hartford	Cincinnati	Cleveland	Richmond	Virginia Beach	Milwaukee	Inland Empire
33.66	33.34	33.09	30.46	29.73	26.97	25.72	25.68	19.14	16.43

Source: CBRE Research, CBRE Econometric Advisors, U.S. Bureau of Labor Statistics, Statistics Canada, Oxford Economics, National Center of Education Statistics, National Science Foundation, Axiometrics, CMHC, Canadian universities, 2025.

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As companies across all industries use more technology, there is high demand for tech talent in both large and small markets. Major gateway markets dominate overall tech talent growth because of their size. These and other markets with tech talent labor pools of more than 50,000 workers are categorized as "large," while those below this threshold are categorized as "small" (Figure 5).

Both large and small markets have their advantages: While large markets generally have a deeper pool of talent, small markets typically offer business and cost-of-living savings. Between 2021 and 2024, the New York Metro added the most tech talent jobs (47,940), followed by Dallas-Ft. Worth (47,100) and Toronto (42,900). Markets with the highest tech job growth rates were Calgary (61%), the Waterloo Region (58%), Nashville (29%), Dallas-Ft. Worth (26%), San Antonio (26%) and South Florida (25%).

Tech talent concentration—the percentage of total employment—is an influential factor in how "tech" the market is and in its growth potential. Tech talent comprises more than 10% of total employment in Ottawa, the Waterloo Region, the San Francisco Bay Area and Toronto. The 50-market average was 5.3%.

Figure 5: Tech Talent Workforce by Market (2024)

Market	Tech Talent Total	% Change (2021-2024)	By Volume (2021-2024)	Concentration (2024)
Large Tech Talent Marke	ets (> 50,000 Work	force)		
SF Bay Area	405,330	10.0%	36,950	11.4%
New York Metro	385,790	14.2%	47,940	4.1%
Toronto	334,200	14.7%	42,900	10.7%
Washington, D.C.	255,120	0.9%	2,190	8.2%
Los Angeles-Orange Co.	229,430	4.4%	9,700	3.5%
Dallas-Ft. Worth	227,220	26.1%	47,100	5.7%
Seattle	184,980	5.1%	8,940	8.9%
Boston	164,200	3.1%	4,900	6.1%
Chicago	156,100	4.7%	7,020	3.5%
Montreal	154,900	6.9%	10,000	7.4%
Atlanta	133,600	5.2%	6,610	4.7%
Vancouver	125,100	5.2%	6,200	8.9%
Denver	116,970	5.6%	6,190	6.8%
Philadelphia	104,610	2.2%	2,300	3.6%
Houston	103,300	13.0%	11,890	3.2%
Phoenix	102,540	5.6%	5,400	4.4%
Ottawa	95,900	13.2%	11,200	12.0%
Austin	94,160	14.6%	11,970	7.5%
Detroit	90,280	3.2%	2,800	4.2%
Minneapolis-St. Paul	84,540	-11.5%	-11,010	4.4%
South Florida	79,260	25.1%	15,910	2.7%
Raleigh-Durham	76,570	15.4%	10,220	7.2%
San Diego	76,060	1.0%	760	5.0%
Baltimore	75,250	-0.6%	-480	5.6%
Charlotte	69,660	16.3%	9,760	5.2%
Portland	65,180	1.5%	980	5.4%

Market	Tech Talent Total	% Change (2021-2024)	By Volume (2021-2024)	Concentration (2024)
Calgary	64,600	61.1%	24,500	7.9%
Salt Lake City	61,000	13.3%	7,160	5.5%
Tampa	58,820	16.2%	8,220	4.1%
Orlando	50,160	21.5%	8,860	3.6%
Small Tech Talent Mark	ets (< 50,000 Workf	orce)		
St. Louis	48,010	-2.3%	-1,120	3.6%
Kansas City	47,910	9.1%	3,990	4.4%
Sacramento	43,620	2.3%	960	4.1%
Columbus	42,990	-18.2%	-9,560	3.6%
Nashville	40,840	29.0%	9,170	3.7%
Waterloo Region	39,400	58.2%	14,500	11.7%
Pittsburgh	38,720	-5.7%	-2,350	3.5%
Indianapolis	37,020	7.1%	2,460	3.4%
San Antonio	36,980	25.7%	7,570	3.3%
Quebec City	36,300	-1.1%	-400	8.4%
Cincinnati	35,950	-1.2%	-440	3.3%
Cleveland	33,370	-11.0%	-4,120	3.2%
Edmonton	32,300	-1.2%	-400	4.4%
Virginia Beach	29,770	7.5%	2,070	3.9%
Milwaukee	26,010	-10.6%	-3,090	3.2%
Hartford	25,980	6.3%	1,530	4.4%
Jacksonville	25,460	19.6%	4,180	3.4%
Richmond	25,290	3.3%	800	3.9%
Inland Empire	25,130	9.1%	2,100	1.5%
Madison	22,490	-2.2%	-510	5.5%

Source: U.S. Bureau of Labor Statistics, Statistics Canada, May 2025.

Tech talent concentration by industry is another influential factor in attracting tech employers. While many technical skills are transferable across industries, specific industry experience can help to enhance innovation. In both the U.S. and Canada, more than 38% of tech talent works within the tech industry. By market, this concentration varies considerably even though the tech industry was the largest tech talent employer in all markets except Ottawa. The San Francisco Bay Area, Seattle, Vancouver, Austin and the Waterloo Region had the highest concentrations of tech talent within the tech industry, each over 50% (Figure 6). Columbus, Cincinnati and Richmond had the lowest tech concentrations.

Certain markets had high concentrations of tech talent in non-tech industries, including government in Ottawa (39%) and Sacramento (21%). Charlotte (28%), Columbus (27%), Hartford (25%) and Richmond (23%) had relatively high concentrations of tech talent in finance, insurance & real estate.

Figure 6: Share of Tech Talent Workforce in the Tech Industry (2024)

Market	Tech Talent Total	% Tech Talent in Tech Industry*
Large Tech Talent Marke	ets (> 50,000 Work	force)
SF Bay Area	405,330	61.2%
Seattle	184,980	53.2%
Vancouver	125,100	52.4%
Austin	94,160	51.4%
Calgary	64,600	49.1%
Montreal	154,900	46.2%
Toronto	334,200	45.4%
Raleigh-Durham	76,570	44.9%
Portland	65,180	44.5%
Boston	164,200	40.9%
Washington, D.C.	255,120	39.7%
San Diego	76,060	39.0%
Atlanta	133,600	38.1%
Denver	116,970	38.1%
Salt Lake City	61,000	37.8%
Houston	103,300	36.9%
Dallas-Ft. Worth	227,220	36.7%
Orlando	50,160	36.6%
Los Angeles-Orange Co.	229,470	36.2%
Baltimore	75,250	35.7%
Charlotte	69,660	33.3%
New York Metro	385,790	33.3%
Minneapolis-St. Paul	84,540	32.8%
South Florida	79,260	32.4%
Tampa	58,820	31.9%
Chicago	156,100	31.6%

Market	Tech Talent Total	% Tech Talent in Tech Industry
Ottawa	95,900	31.4%
Detroit	90,280	31.4%
Philadelphia	104,610	30.0%
Phoenix	102,540	28.8%
Small Tech Talent Ma	rkets (> 50,000 Work	force)
Waterloo Region	39,400	56.6%
Madison	22,490	46.0%
Kansas City	47,910	38.7%
Edmonton	32,300	37.7%
Quebec City	36,300	36.7%
Milwaukee	26,010	36.5%
Jacksonville	25,460	35.0%
Sacramento	43,620	33.9%
Pittsburgh	38,720	33.7%
Indianapolis	37,020	32.7%
Inland Empire	25,130	32.4%
Nashville	40,840	32.3%
Cleveland	33,370	32.2%
Virginia Beach	29,770	32.0%
San Antonio	36,980	31.7%
St. Louis	48,010	31.2%
Hartford	25,980	29.7%
Columbus	42,990	27.8%
Cincinnati	35,950	27.7%
Richmond	25,290	27.5%

In both the U.S. and Canada, more than 38% of tech talent works within the tech industry. By market, this concentration varies considerably.

Source: U.S. Bureau of Labor Statistics, Statistics Canada, CBRE Research, IPUMS, May 2025.

Traditionally, tech companies often based location decisions on which markets had the most available tech workers. Today, tech employers are more interested in attracting people with specific tech skills, which often command higher wages. Tech companies pay wages that are about 18% above the U.S. average and have more workers earning over \$150,000 per year than other industries (Figure 7). However, since the tech industry has slowed hiring, other industries have more opportunities to build their tech talent teams.

Average tech talent wages are highest by a wide margin in the San Francisco Bay Area and Seattle and lowest in Edmonton and Quebec City (Figure 8).

Figure 7: Average Annual Wage for Tech Talent by Industry (2023)

Industry	U.S. Average Annual Wage	U.S. Share with \$150,000+ Annual Wage	Canada Average Annual Wage*
High Tech**	\$118,291	30.2%	\$77,499
FIRE (Finance, Insurance & Real Estate)	\$111,177	23.2%	\$69,649
Manufacturing***	\$95,183	17.8%	\$65,488
Professional Services***	\$93,799	18.9%	\$69,224
Health Care	\$79,931	7.2%	\$60,569
Government	\$79,236	8.7%	\$71,076
All Industries	\$100,184	21.3%	\$73,323

<sup>\*</sup>US\$ \*\*Includes computer software & services and computer product manufacturing. \*\*\*Excluding High Tech. Note: Canada share with \$150,000+ annual wage unavailable.

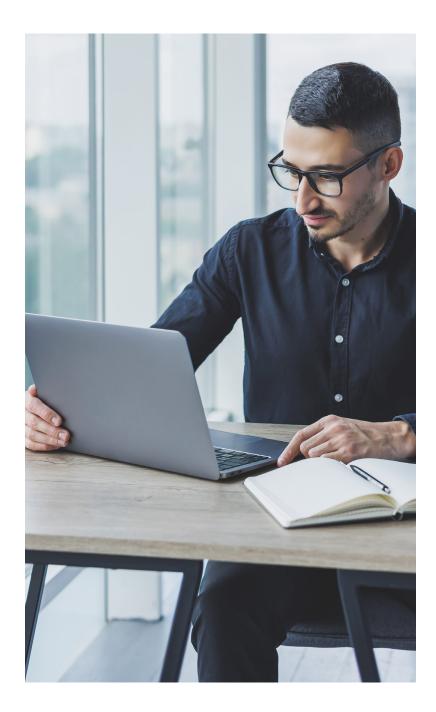


Figure 8: Average Annual Wage for Tech Talent Employed by the Tech Industry (2023)

Market	Average Annual Wage	Market
Large Tech Talent Markets	(> 50,000 Workforce)	Vancouver*
SF Bay Area	\$215,072	Ottawa*
Seattle	\$186,621	Toronto*
San Diego	\$137,489	Calgary*
Boston	\$134,942	Montreal*
Austin	\$131,620	Small Tech
New York Metro	\$130,209	Madison
Raleigh-Durham	\$122,435	Sacramento
Washington, D.C.	\$120,054	Pittsburgh
Los Angeles-Orange Co.	\$117,553	Inland Empire
Portland	\$114,133	Indianapolis
Chicago	\$112,637	St. Louis
Baltimore	\$111,171	Richmond
Minneapolis-St. Paul	\$110,393	Jacksonville
Denver	\$108,905	Kansas City
Orlando	\$105,038	Cincinnati
Dallas-Ft. Worth	\$103,057	Virginia Beac
Detroit	\$100,210	Nashville
Phoenix	\$98,773	Hartford
Salt Lake City	\$98,158	Columbus
Atlanta	\$97,705	San Antonio
Philadelphia	\$97,652	Waterloo Reg
Charlotte	\$96,597	Milwaukee
South Florida	\$95,991	Cleveland
Houston	\$95,637	Quebec City*
Tampa	\$80,486	Edmonton*
LICÓ		

Market	Average Annual Wage
Vancouver*	\$80,339
Ottawa*	\$77,423
Toronto*	\$77,226
Calgary*	\$76,482
Montreal*	\$70,287
Small Tech Talent Markets (<	50,000 Workforce)
Madison	\$106,945
Sacramento	\$106,879
Pittsburgh	\$102,657
Inland Empire	\$99,511
Indianapolis	\$99,226
St. Louis	\$93,972
Richmond	\$93,607
Jacksonville	\$93,216
Kansas City	\$93,113
Cincinnati	\$92,897
Virginia Beach	\$92,360
Nashville	\$90,637
Hartford	\$87,761
Columbus	\$86,206
San Antonio	\$85,452
Waterloo Region*	\$77,955
Milwaukee	\$76,509
Cleveland	\$74,185
Quebec City*	\$69,284
Edmonton*	\$68,525

\*US

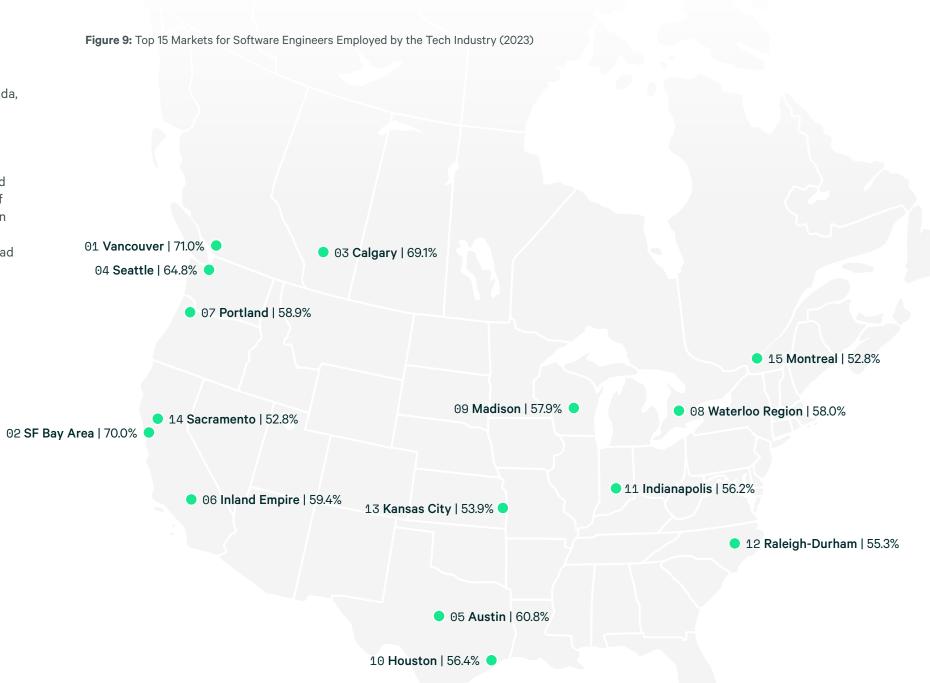
Source: U.S. Census Bureau, IPUMS, Statistics Canada, CBRE Research, May 2025.

Source: U.S. Census Bureau, IPUMS, Statistics Canada, CBRE Research, May 2025.

Software engineers are also highly concentrated in the tech industry and in certain markets. In the U.S. and Canada, 50% and 52% of all software engineers, respectively, work within the tech industry.

Vancouver (71%) and the San Francisco Bay Area (70%) had the highest concentrations of software engineers working in the tech industry (Figure 9).

Calgary, Seattle and Austin had concentrations above 60%.



71.0% 70.0% 69.1%
69.1%
64.8%
60.8%
59.4%
58.9%
58.0%
57.9%
56.4%
56.2%
55.3%
53.9%
53.5%
52.8%
49.8%

Source: U.S. Census Bureau, IPUMS, Statistics Canada, CBRE Research, May 2025.

## 03 Which markets have the most Tech Talent specializing in Artificial Intelligence?

Evolving Workforces

## Artificial intelligence is a transformative technology with high potential to become a major source of economic growth and real estate demand.

In the San Francisco Bay Area and New York, Al-related companies are rapidly growing and absorbing office space. This technology enables computers and machines to simulate human intelligence using algorithms, data and computational power. Tasks such as learning, reasoning, problem-solving, perception and language comprehension will be revolutionized. The deployment of these Al systems across industries could be a catalyst for business and workforce growth, much like mobile internet technology was after the 2007-2008 financial crisis.

Al software and hardware developers currently are the most sought-after tech talent by employers. They are supported by a rapidly growing number of computer information and systems managers that build foundational data systems for Al model development and deployment.

Across the U.S. and Canada, tech talent workers with AI skills grew by more than 50% year-over-year to 517,000 as of mid-2025.<sup>2</sup> The San Francisco Bay Area, New York Metro and Seattle are the top U.S. markets for AI-specialty talent, accounting for 35% of the national total (Figure 10). Toronto, Vancouver and Montreal are the top Canadian markets with 62% of the country's total AI-specialty talent. New York Metro added the most talent over that past year at 20,000, while Atlanta, Chicago, Dallas-Ft. Worth, Toronto and Washington, D.C. increased by 75% or more.

Al software and hardware developers currently are the most sought-after tech talent by employers.

Figure 10: U.S. & Canada Artificial Intelligence Tech Talent By Market



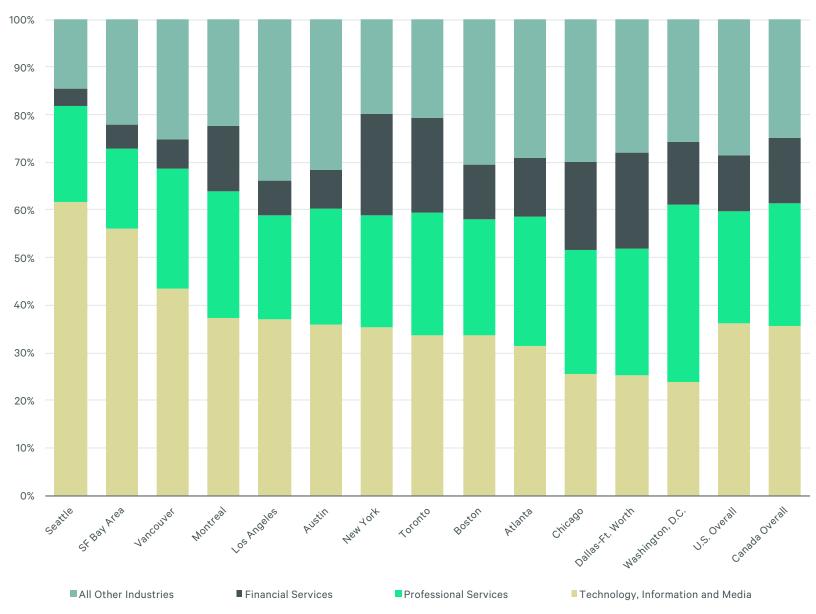
Note: Based on LinkedIn members that self-reported their occupation as tech talent with artificial intelligence and machine learning skills. Source: LinkedIn Talent Insights, CBRE Consulting, June 2025.

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<sup>&</sup>lt;sup>2</sup>Based on LinkedIn members that self-reported their occupation as tech talent with artificial intelligence and machine learning skills. The gains in Al-specialty talent do not represent new jobs, only the acquisition of Al skills.

The tech industry employed the largest share of Al-specialty talent in the U.S. and Canada (Figure 11). Seattle (62%), San Francisco (56%) and Vancouver (44%) had the highest tech industry concentration. Professional & business services and financial services were the next highest industries. Washington, D.C. (37%), Atlanta (27%), Dallas-Ft. Worth (27%), Montreal (26%) and Chicago (26%) had the highest professional & business services concentrations. New York Metro (21%), Dallas-Ft. Worth (20%) and Toronto (20%) had the highest financial services concentrations.

Figure 11: U.S. & Canada Artificial Intelligence Tech Talent by Industry



Note: Based on LinkedIn members who self-reported their occupation as tech talent with artificial intelligence and machine learning skills. Source: LinkedIn Talent Insights, CBRE Consulting, June 2025.

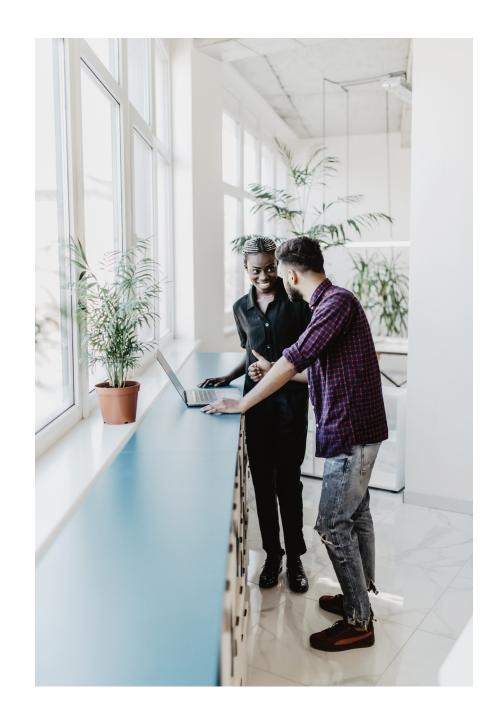
The most significant indicators for any market's potential growth of Al-specialty talent are the presence of universities with established Al education programs, major technology companies developing Al and available venture capital funding. The San Francisco Bay Area dominates for these indicators, attracting three-quarters of U.S. Al venture capital funding since 2019, most of the country's largest start-up Al companies and two of the top five university Al programs, according to U.S. News & World Report (Figure 12). Seattle, New York Metro, Boston, Los Angeles, Toronto and Washington, D.C. also scored highly for these growth indicators.

Existing tech talent workforces are rapidly upskilling to include AI development capabilities as companies across all industries deploy this new technology. Thus, AI-skilled tech talent will remain in high demand.

Figure 12: Top 15 U.S. Universities by Al Program & Share of Computer Science Graduates

Rank	Undergraduate College	Market	Share of 2023 Graduates with Computer Science Majors
1	Carnegie Mellon University	Pittsburgh	15%
2	Massachusetts Institute of Technology	Boston	27%
3	Stanford University	SF Bay Area	18%
4	Georgia Institute of Technology	Atlanta	26%
5	University of Illinois - Urbana Champaign	Chicago	6%
6	UC Berkeley	SF Bay Area	17%
7	Cornell University	Ithaca	17%
8	California Institute of Technology	LA-Orange Co.	29%
9	University of Washington	Seattle	12%
10	Princeton University	New York Metro	16%
11	Harvard University	Boston	10%
12 (Tied)	UCLA	LA-Orange Co.	4%
12 (Tied)	UC San Diego	San Diego	6%
12 (Tied)	University of Maryland - College Park	Washington, D.C.	18%
12 (Tied)	University of Michigan - Ann Arbor	Detroit	14%
12 (Tied)	University of Texas - Austin	Austin	5%

Source: U.S. News and World Report, May 2025.



## What defines a Tech Talent market?

## Two key characteristics of top tech talent markets are high educational attainment and high concentrations of young people.

Forty-two of the top 50 tech talent markets have a metro-level educational attainment rate above their national averages of 35.0% in the U.S. and 32.9% in Canada. The top 10 markets have 45% or more of residents over 25 years old with a bachelor's degree or higher (Figure 13). Washington, D.C., the San Francisco Bay Area, Raleigh-Durham, Boston and Austin have rates of 52% or more.

Education, particularly with a focus on technology,<sup>3</sup> is best analyzed through degrees issued by higher educational institutions. Metro areas that produced the most tech graduates last year with bachelor's or higher degrees were New York Metro, Los Angeles-Orange County, Boston, Washington, D.C., the San Francisco Bay Area and Atlanta (Figure 14). Large tech talent markets dominate the top 10 degree-granting metros. Demand is high for tech-related education. Between 2020 and 2023, U.S. tech-related degrees grew by 26,000. This analysis provides insight into which markets produce the most tech talent entering the labor pool each year.

Figure 13: Top 10 Markets for Educational Attainment\* (2023)

Market	Educational Attainment Rate
Washington, D.C.	54.8%
SF Bay Area	53.9%
Raleigh-Durham	53.3%
Boston	52.2%
Austin	52.1%
Denver	51.4%
Madison	49.2%
Seattle	48.6%
Minneapolis-St. Paul	46.2%
Toronto	45.4%
U.S.	35.0%
Canada	32.9%

\* Population age 25+ with a bachelor's degree or higher. Source: U.S. Census Bureau, Environics Analytics, April 2025.

Figure 14: Top 10 Markets for Tech Degree Completions

Market	Tech Degree Completions (2023)	Growth (2020-2023)
New York Metro	24,532	14.8%
Los Angeles-Orange Co.	15,571	7.4%
Boston	15,196	14.1%
Washington, D.C.	12,745	-3.0%
SF Bay Area	10,412	4.4%
Atlanta	10,303	18.6%
Dallas-Ft. Worth	9,065	29.3%
Chicago	8,727	7.1%
Salt Lake City	8,715	26.9%
Toronto	8,390	21.1%

Note: bachelor's degree or higher.

Source: National Center for Education Statistics, Canadian universities, May 2025.



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<sup>&</sup>lt;sup>9</sup> Tech degree fields include computer engineering & information sciences, mathematics & statistics, electrical & electronics engineering and mechanical & industrial engineering.

Many graduates do not stay in the market where they earn their degree; they often move to markets that offer the most job opportunities or have the best pay. Analyzing tech-related graduation data and tech-related employment growth identifies tech talent flow between where workers are employed and where they were educated (Figure 15). Tech degrees cover the most recent three-year period available (2021-2023) and tech talent jobs added cover the period when most graduates would be counted in employment figures (2022-2024). The standout markets for tech talent job creation were Dallas-Ft. Worth (24,128), Calgary (21,198) and Toronto (18,657). Other top tech talent job creators were South Florida, the San Francisco Bay Area, Nashville and Charlotte.

Thirty-six markets had more tech degree graduates than new tech talent jobs. This implies a dispersion of tech talent hiring, as the national tech talent workforce has grown year-over-year. The top education markets—those with more tech degree graduates than tech talent jobs—were Washington, D.C., Boston, Los Angeles-Orange County, Atlanta and Chicago. New York Metro was the top education market last year but new tech talent jobs from mostly non-tech employers brought supply and demand into a better balance.

The number and concentration of people in their 20s and 30s, which drives workforce growth and innovation, is another notable characteristic of top tech talent markets. Those in their 30s are the largest demographic cohort in the workforce, while those in their 20s will fuel future growth (Figures 16 and 17).

There were four markets with fast growing populations in their 20s and 18 markets with those in their 30s, both with increases of more than 10% from 2018 to 2023. The Waterloo Region had the most overall growth for residents in their 20s at 40%, followed by Vancouver (17%), Toronto (16%) and Calgary (11%). Among the largest tech talent markets, Vancouver and Austin led with 25% and 20% growth, respectively, of those in their 30s, while the Waterloo Region and Jacksonville led the smallest markets with 31% and 18%, respectively.

Figure 15: Tech Degrees vs. Tech Jobs Added by Market

Top Job

Markets

Top

Education Markets

Market	Tech Degrees (2021-2023)*	Tech Jobs Added (2022-2024)*	Jobs Minus Degrees
Dallas-Ft. Worth	22,972	47,100	24,128
Calgary	3,302	24,500	21,198
Toronto	24,243	42,900	18,657
South Florida	8,664	15,910	7,246
SF Bay Area	29,904	36,950	7,046
Nashville	3,347	9,170	5,823
Charlotte	5,197	9,760	4,563
Ottawa	7,656	11,200	3,544
San Antonio	4,284	7,570	3,286
Austin	8,827	11,970	3,143
Jacksonville	1,261	4,180	2,919
Tampa	5,447	8,220	2,773
Waterloo Region	11,944	14,500	2,556
Houston	9,549	11,890	2,341
Washington, D.C.	37,679	2,190	-35,489
Boston	38,459	4,900	-33,559
Los Angeles-Orange Co.	43,211	9,700	-33,511
Minneapolis-St. Paul	11,146	-11,010	-22,156
Atlanta	26,471	6,610	-19,861
Chicago	26,393	7,020	-19,373
Detroit	20,690	2,800	-17,890
Pittsburgh	15,393	-2,350	-17,743
Philadelphia	19,643	2,300	-17,343
New York Metro	64,951	47,940	-17,011
Columbus	4,900	-9,560	-14,460

Market	Tech Degrees (2021-2023)*	Tech Jobs Added (2022-2024)*	Jobs Minus Degrees
Salt Lake City	21,617	7,160	-14,457
San Diego	14,961	760	-14,201
Baltimore	12,598	-480	-13,078
Phoenix	17,949	5,400	-12,549
Cleveland	5,576	-4,120	-9,696
Montreal	19,133	10,000	-9,133
St. Louis	7,109	-1,120	-8,229
Madison	7,257	-510	-7,767
Milwaukee	4,296	-3,090	-7,386
Denver	13,346	6,190	-7,156
Cincinnati	6,225	-440	-6,665
Sacramento	6,819	960	-5,859
Edmonton	5,010	-400	-5,410
Seattle	14,107	8,940	-5,167
Vancouver	10,428	6,200	-4,228
Portland	4,604	980	-3,624
Hartford	5,142	1,530	-3,612
Virginia Beach	5,337	2,070	-3,267
Raleigh-Durham	13,197	10,220	-2,977
Inland Empire	4,802	2,100	-2,702
Quebec City	1,485	-400	-1,885
Kansas City	5,523	3,990	-1,533
Richmond	2,286	800	-1,486
Indianapolis	3,047	2,460	-587
Orlando	8,975	8,860	-115

<sup>\*</sup> Tech degrees cover the most recent five-year period available (2021-2023) and tech jobs added cover the time period reflecting when most graduates would be counted in employment figures (2022-2024). Source: CBRE Research, U.S. Bureau of Labor Statistics, National Center for Education Statistics, Canadian universities, 2025.

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Figure 16: Population Change of Those in Their 20s by Market, 2018-2023

Market	% Change	Market	% Change
Large Tech Talent Mark	ets (> 50,000 Workforce)	South Florida	-9.2%
Vancouver	17.2%	New York Metro	-9.7%
Toronto	16.0%	San Diego	-12.3%
Calgary	10.6%	SF Bay Area	-12.4%
Salt Lake City	8.9%	Los Angeles-Orange Co.	-13.7%
Ottawa	8.8%	Small Tech Talent Market	s (< 50,000 Workford
Austin	7.8%	Waterloo Region	40.3%
Charlotte	7.3%	Nashville	7.4%
Dallas-Ft. Worth	6.7%	San Antonio	3.1%
Raleigh-Durham	5.6%	Kansas City	3.1%
Houston	2.8%	Madison	2.5%
Phoenix	2.6%	Jacksonville	1.9%
Atlanta	2.5%	Edmonton	1.7%
Montreal	1.7%	Indianapolis	1.1%
Tampa	1.0%	Cincinnati	0.3%
Orlando	0.3%	Quebec City	0.3%
Denver	0.2%	Richmond	-0.9%
Minneapolis-St. Paul	-4.0%	Cleveland	-1.6%
Seattle	-4.3%	Pittsburgh	-3.4%
Boston	-4.8%	Columbus	-4.4%
Washington, D.C.	-5.1%	Milwaukee	-4.8%
Philadelphia	-5.4%	Hartford	-5.3%
Portland	-5.9%	Sacramento	-5.6%
Detroit	-6.9%	St. Louis	-5.9%
Chicago	-7.1%	Inland Empire	-6.3%
Baltimore	-8.9%	Virginia Beach	-9.4%



Figure 17: Population Change of Those in Their 30s by Market, 2018-2023

Market	% Change	Market	% Change
Large Tech Talent Markets (> 50,000 Workforce)		Los Angeles-Orange Co.	0.5%
Vancouver	25.3%	New York Metro	-1.1%
Austin	19.7%	Chicago	-1.8%
Ottawa	18.0%	SF Bay Area	-2.9%
Toronto	17.7%	Washington, D.C.	-3.5%
Calgary	13.3%	Small Tech Talent Market	s (< 50,000 Workforce)
Tampa	13.2%	Waterloo Region	30.9%
Raleigh-Durham	11.3%	Jacksonville	18.3%
Charlotte	11.1%	Nashville	13.3%
Dallas-Ft. Worth	10.4%	Virginia Beach	13.1%
Salt Lake City	9.9%	Cleveland	11.2%
Detroit	9.8%	San Antonio	11.2%
Seattle	9.6%	Richmond	10.9%
Denver	8.9%	Edmonton	10.5%
Phoenix	8.5%	Pittsburgh	10.3%
Orlando	8.5%	Madison	8.8%
Philadelphia	7.8%	Inland Empire	8.8%
Atlanta	7.5%	Quebec City	7.4%
Montreal	6.5%	Cincinnati	7.4%
Houston	5.8%	Indianapolis	6.2%
Boston	4.4%	Columbus	5.8%
Baltimore	4.1%	Sacramento	5.8%
Portland	3.1%	Kansas City	3.6%
San Diego	2.6%	St. Louis	3.4%
Minneapolis-St. Paul	2.3%	Milwaukee	0.0%
South Florida	1.5%	Hartford	-6.1%

Source: U.S. Census Bureau, Statistics Canada, May 2025.

Source: U.S. Census Bureau, Statistics Canada, May 2025.

Growth rates were much higher for degree-holders in their 20s and 30s. All but six markets saw degree-holders in their 20s increase between 2018 and 2023, with 8% aggregate growth for the 42 U.S. markets. Degree-holders in their 30s grew in all markets during the same period, with 15% growth for the 42-market aggregate (Figures 18 and 19).

Figure 18: Change in Residents in Their 20s with College Degrees for U.S. Markets, 2018-2023

Market	% Change	Market	% Change	
Large Tech Talent Market	ts (> 50,000 Workforce)	Small Tech Talent Markets (< 50,000 Workforce)		
Dallas-Ft. Worth	36.5%	Nashville	40.2%	
Austin	31.2%	Madison	25.4%	
Charlotte	31.0%	Sacramento	18.9%	
Tampa	24.9%	San Antonio	18.1%	
Phoenix	23.4%	Cincinnati	15.9%	
Salt Lake City	20.9%	Jacksonville	14.9%	
South Florida	13.8%	Indianapolis	14.2%	
Denver	17.0%	Cleveland	10.3%	
Atlanta	15.1%	Inland Empire	7.8%	
St. Louis	11.8%	Richmond	5.2%	
Orlando	11.1%	Hartford	0.1%	
Seattle	9.3%	Virginia Beach	-1.3%	
Raleigh-Durham	9.2%	Milwaukee	-1.4%	
Houston	8.9%	Pittsburgh	-9.6%	
Kansas City	8.1%			
Los Angeles-Orange Co.	8.0%			
Philadelphia	7.5%			
Minneapolis-St. Paul	6.5%			
Chicago	6.3%			
Portland	6.0%			
San Diego	4.8%			

3.8%

1.8%

0.1%

-4.3%

-5.1%

-10.6%

Source: U.S. Census Bureau, IPUMS, May 2025.

Detroit

Boston

Columbus

Baltimore

SF Bay Area

New York Metro
Washington, D.C.

Figure 19: Change in Residents in Their 30s with College Degrees for U.S. Markets, 2018-2023

Market	% Change	Market	% Chang
Large Tech Talent Market	s (> 50,000 Workforce)	Small Tech Talent Ma	r <b>kets</b> (< 50,000 Wor
Austin	48.3%	Jacksonville	46.5%
Salt Lake City	30.1%	San Antonio	40.8%
Orlando	26.2%	Nashville	25.8%
Raleigh-Durham	24.6%	Madison	24.4%
San Diego	23.8%	Cincinnati	24.3%
Dallas-Ft. Worth	22.6%	Indianapolis	21.3%
Tampa	22.4%	Sacramento	20.4%
Phoenix	21.8%	Richmond	18.0%
Seattle	19.9%	Cleveland	17.4%
Philadelphia	19.4%	Inland Empire	16.2%
Los Angeles-Orange Co.	19.4%	Virginia Beach	15.5%
Atlanta	19.0%	Pittsburgh	14.5%
Houston	17.1%	Milwaukee	7.6%
Charlotte	16.4%	Hartford	3.8%
Denver	16.4%		
Kansas City	16.3%		
South Florida	15.3%		
St. Louis	14.4%		
Boston	14.0%		
Columbus	13.6%		
Detroit	13.3%		
Baltimore	12.5%		
Minneapolis-St. Paul	10.1%		
Chicago	8.0%		

7.4%

7.1%

5.6%

2.9%

Source: U.S. Census Bureau, IPUMS, May 2025.

New York Metro

Washington, D.C.

SF Bay Area

Portland

The Waterloo Region, Salt Lake City, Madison, Toronto and Vancouver had the highest concentrations of residents in their 20s, comprising 16% or more of each market's total population (Figure 20). Austin, Seattle and Calgary had the highest concentrations of residents in their 30s (Figure 21).

People in their 20s and 30s account for 49% of the tech talent workforce across all industries in the U.S., compared with 40% for general office-using industries (Figure 22). Tech talent working within the tech industry has an even higher concentration at 52%. Older workers (age 55 and up) comprised 30% of the labor force for all office-using industries, compared with 21% of tech talent working in all industries and 18% of tech talent working within the tech industry.

**Figure 20:** Top 10 Most Concentrated Markets for Residents in Their 20s (2023)

Market	Population Concentration	
Waterloo Region	19.1%	
Salt Lake City	17.4%	
Madison	16.8%	
Toronto	16.3%	
Vancouver	16.2%	
Austin	14.7%	
San Diego	14.5%	
Denver	14.2%	
Ottawa	14.1%	
Nashville	14.1%	

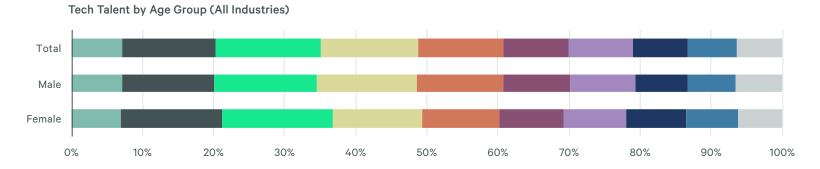
Source: U.S. Census Bureau, Statistics Canada, May 2025.

**Figure 21:** Top 10 Most Concentrated Markets for Residents in Their 30s (2023)

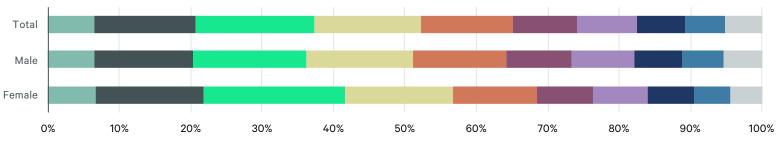
Market	Population Concentration
Austin	17.8%
Seattle	17.4%
Calgary	17.0%
Denver	16.9%
Vancouver	16.8%
Edmonton	16.7%
Waterloo Region	15.9%
San Diego	15.9%
SF Bay Area	15.8%
Toronto	15.7%

Source: U.S. Census Bureau, Statistics Canada, May 2025.

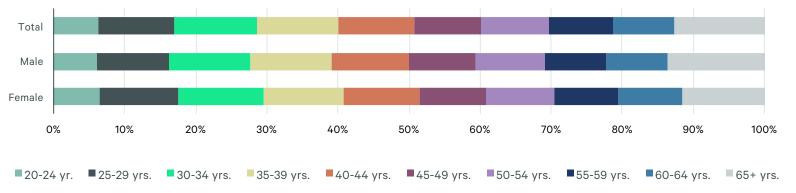
Figure 22: U.S. Workforce by Age for Select Industries (2023)



Tech Talent by Age Group (Tech Industry)



## Office-Using Industry Workforce by Age Group (Non-Tech Occupations)



Note: Office-using includes occupations that are typically performed in an office setting (excluding tech talent). Source: U.S. Census, IPUMS, CBRE Research, April 2025.

Top markets are distinguished by tech clusters and higher concentrations of tech talent. These clusters typically form around preeminent universities that tend to invest the most in innovation and provide a steady flow of new talent for local companies. Tech clusters also form around leading companies that draw other companies to a region and support an innovative ecosystem that spawns new entrepreneurs and companies.

Tech companies use these clusters for synergy and competition, thereby accelerating the innovation process. These companies in the high-tech industry are heavily concentrated, with 51% of their workers doing tech-related jobs in the U.S. and 65% in Canada (Figure 23). Consequently, tech talent clusters tend to form in markets with a strong concentration of high-tech companies.

Clusters typically form around preeminent universities that tend to invest the most in innovation and provide a steady flow of new talent for local companies.



Figure 23: Tech Talent Workforce Concentration by Industry (2024)

Industry	U.S.	Canada
High Tech*	51.4%	64.6%
Information**	12.6%	17.1%
Professional, Scientific & Technical Services**	9.0%	11.1%
Management of Companies & Enterprises	8.5%	N/A
FIRE (Finance, Insurance and Real Estate)	6.6%	11.8%
Total Employment	4.0%	6.6%
Government	3.5%	8.4%
Transportation, Warehousing & Wholesale	2.3%	3.3%
Manufacturing**	1.9%	3.7%
Education	2.0%	2.6%
Other	0.9%	1.7%
Health Care	0.7%	1.4%

<sup>\*</sup>Includes computer software & services.

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<sup>\*\*</sup>Excludes High Tech.

Source: U.S. Bureau of Labor Statistics, Statistics Canada, May 2025.

## How diverse are Tech Talent markets?

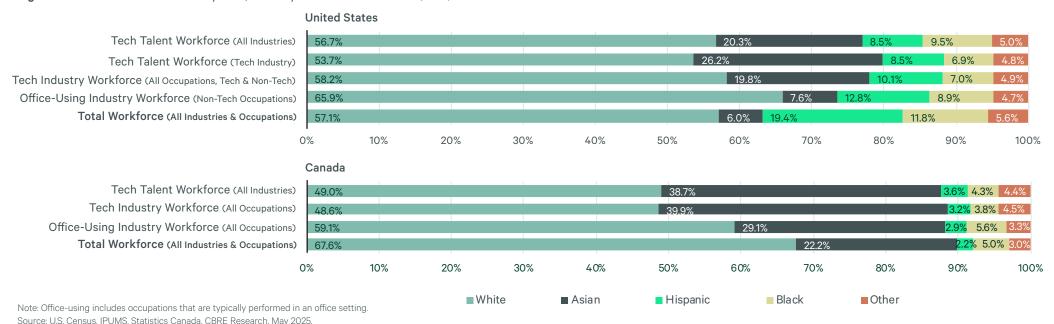
## Tech talent diversity by race/ethnicity and sex has improved slowly. Workforce dispersion and demographic analytics have created opportunities to increase diversity.

Strategic approaches to diverse team building can be enhanced by greater use of data and benchmarking analytics that identify where diverse talent is located and being developed. Our analysis details workforce race/ethnicity and sex by geography, industry, job classification and income bracket, as well as college tech degree graduates' race/ethnicity and sex by geography. Workforce diversity for these categories used office-using industries as the benchmark for comparison. If tech talent diversity was below this benchmark, there was underrepresentation.

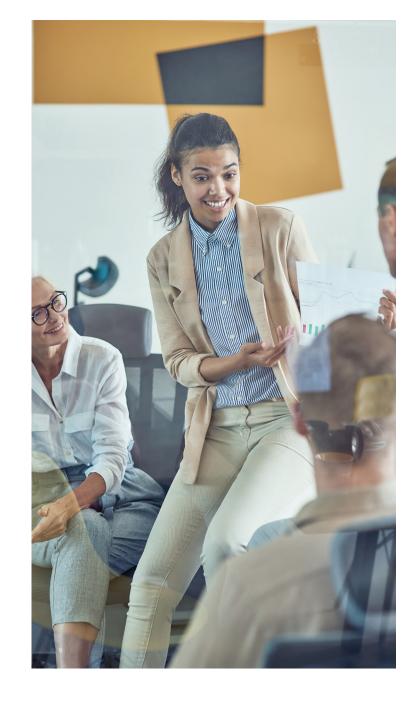
## **Industry Diversity**

Tech talent across all industries has little changed over the past five years and remains predominantly White, Asian and male relative to total employment and office-using employment. U.S. Census Bureau data from 2023 shows that Hispanics, Blacks, other non-Whites, non-Asians and females were underrepresented (Figure 24). The Hispanic, Black and Other race/ethnicity categories combined accounted for 26.5% of the office-using workforce and 23.0% of the tech talent workforce in the U.S. In Canada, underrepresented race/ethnicity groups have a small share of tech talent employment (12.3%) but exceed that of office-using industries (11.8%), technically making its tech talent workforce more diverse than the U.S.

Figure 24: U.S. & Canada Workforce by Race/Ethnicity for Selected Industries (2023)



<sup>4</sup> Non-tech occupations in industries that heavily use office space for their operations, including information, professional & business services and financial activities.



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Evolving Workforces

## Female Diversity

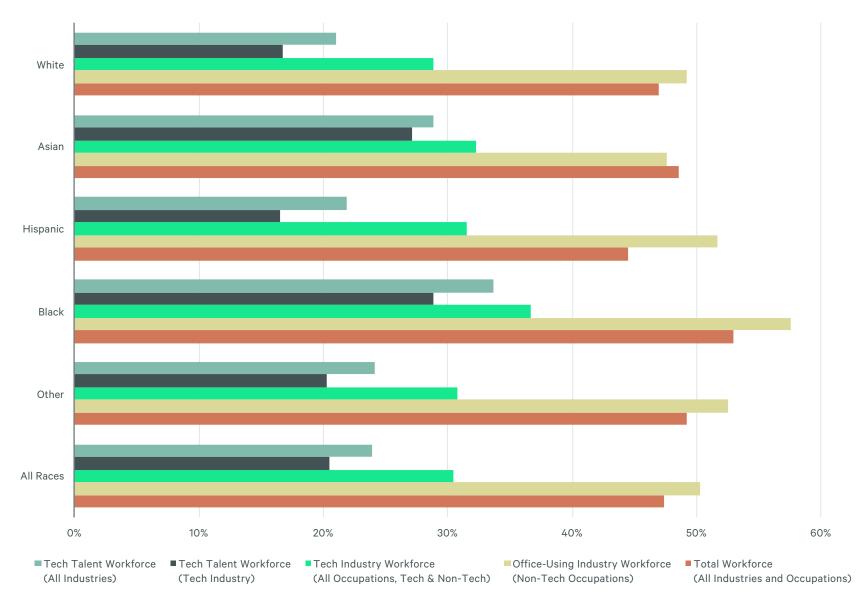
Females were the most underrepresented group within the tech talent workforce (Figure 25), comprising 24% of the tech talent workforce across all industries and 20% within the tech industry. Females accounted for 30% of all occupations within the tech industry in the U.S., below the 47% share for total employment and 50% share for the office-using workforce. Females within underrepresented race/ethnicity groups (Hispanic, Black and Other) had a higher share of jobs than White females in all five workforce categories.

White females had a lower share than Asian females for all three tech industry categories but had higher or similar shares in the two general workforce categories. Black females had the highest share of jobs for all race/ethnicity groups and workforce categories.

In Canada, females comprised 23% of tech occupations within the tech industry and 24% across all industries. They were 49% of Canada's total workforce and 48% of the office-using workforce.

Females accounted for 30% of all occupations within the tech industry in the U.S., below the 47% share for total employment and 50% share for the office-using workforce.

Figure 25: Female Share of Total U.S. Workforce by Race for Certain Industries



Note: Office-using includes occupations that are typically performed in an office setting. Source: U.S. Census Bureau, IPUMS, CBRE Research, May 2025.

## Occupation Diversity

Segmenting U.S. tech talent occupations across all industries in two broad categories showed that there was a higher concentration of female workers within Computer Support, Database & Systems occupations at 29.2% than within Software Developers, Programmers & Engineers at 17.6% (Figure 26). By race/ethnicity within these same occupations, Black and other females were less underrepresented than Black and other males. Asian females also had a higher share of these occupations than Asian males.

In Canada, females were similarly concentrated in the two broad tech occupation categories, with 27% within Computer Support, Database & Systems occupations and 24% within Software Developers, Programmers & Engineers.

Figure 26: U.S. Tech Talent Occupation Category by Race/Ethnicity & Sex (2023)

Tech Talent Occupation Category	Share of Occupations	White	Asian	Hispanic	Black	Other		
Software Developers, Prog	Software Developers, Programmers & Engineers (46% of Jobs)							
Female	17.6%	42.1%	40.0%	6.8%	6.7%	4.4%		
Male	82.4%	56.5%	25.4%	8.2%	5.1%	4.8%		
Total (Female and Male)	100.0%	54.0%	28.0%	7.9%	5.4%	4.7%		
Computer Support, Datab	Computer Support, Database & Systems (54% of Jobs)							
Female	29.2%	52.5%	17.7%	9.8%	14.4%	5.5%		
Male	70.8%	59.6%	14.0%	11.6%	9.5%	5.4%		
Total (Female and Male)	100.0%	57.5%	15.1%	11.1%	10.9%	5.4%		
Total Tech Talent (100% of C	Jobs)							
Female	23.9%	49.0%	25.2%	8.8%	11.8%	5.1%		
Male	76.1%	58.1%	19.6%	9.9%	7.3%	5.1%		
Total (Female and Male)	100.0%	55.9%	21.0%	9.7%	8.4%	5.1%		





## **Income Diversity**

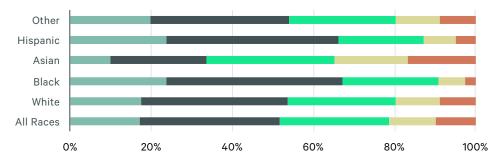
Tech talent across all industries segmented by annual wage bracket for race/ethnicity and sex showed a higher concentration of underrepresented groups and females in the lower wage ranges, generally because they have been in these roles for fewer years. This data analysis does not conclude that wages for these groups are unequal, but only their representation in each bracket. A more detailed job-by-job and person-by-person analysis beyond the scope of the data analyzed is required to make such a determination.

Black and Hispanic tech talent in 2023 was concentrated in the under \$100,000 wage bracket at 67% and 66%, respectively, compared with 34% for Asians and 54% for Whites (Figure 27). Female tech talent making less than \$100,000 accounted for 61% of their total, compared with 49% for males. Hispanic and Black females had the highest concentrations under \$100,000, both at 75%. Asian males had the highest concentration in the \$150,000+ wage bracket at 38%, compared with 22% for Whites, 14% for Hispanics and 11% for Blacks.

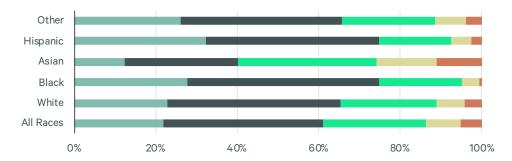
The same data was compiled for software engineers, the biggest tech talent category (Figure 28). In general, software engineers earned higher wages than tech talent overall. Other notable differences included 36% of males in the \$150,000+ wage bracket, compared with 24% of females. Black females had the highest concentration in the under \$100,000 wage bracket at 56%, followed by Hispanic females at 54%. Asian and White males had the highest concentrations above \$150,000 at 47% and 33%, respectively.

Figure 27: U.S. Tech Talent Workforce by Race/Ethnicity and Income Range (2023)

## Total Tech Talent, All Industries



Female Tech Talent, All Industries



Male Tech Talent, All Industries

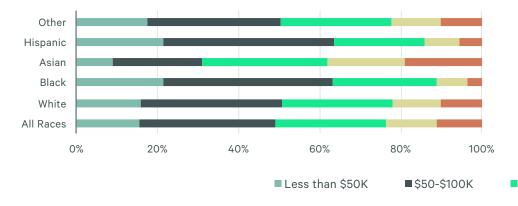
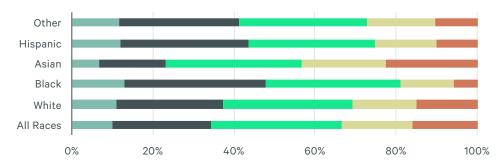
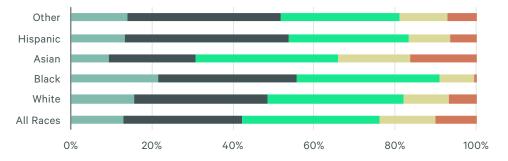


Figure 28: U.S. Software Engineers by Race/Ethnicity & Income Range (2023)

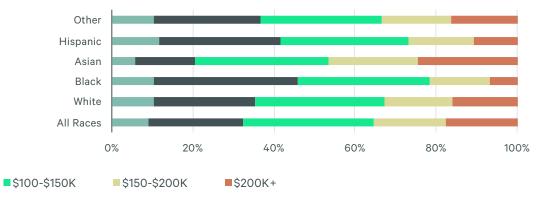
## Total Software Engineers, All Industries



## Female Software Engineers, All Industries



## Male Software Engineers, All Industries



Source: U.S. Census Bureau, IPUMS, CBRE Research, May 2025.

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## Geographic/Market Diversity

Demographics should be benchmarked by the representative workforce within a geographical or market area rather than at the country level. Demographics vary by geography and country-level data benchmarks would assume all markets to have the same diversity.

For tech talent markets, there was variability in underrepresented race/ethnic groups and females when benchmarked by office-using industries. If the difference between tech talent and the office-using benchmark is a positive number, it means there is no underrepresentation using this metric.

For underrepresented race/ethnic groups, the most diverse large tech talent markets were Calgary, Vancouver and Salt Lake City, while the most diverse small tech talent markets were Nashville, Edmonton and the Waterloo Region (Figure 29). The least diverse large markets were Greater Los Angeles-Orange County, Dallas-Ft. Worth and Houston, while the least diverse small markets were San Antonio, Richmond and Inland Empire, CA.

Females are the most underrepresented tech talent group. Compared with their office using benchmarks, Ottawa, the San Francisco Bay Area and Washington, D.C had the best relative female representation for large markets, while Columbus, the Waterloo Region and Nashville were the best among small markets (Figure 30).

Figure 29: Underrepresented Race/Ethnic Groups in N.A. Tech Talent Workforce by Market (2023)

## **Most Diverse**

Market	% Point Difference*	Tech Talent Share of Underrepresented Groups**	Office-Using Share of Underrepresented Groups**					
Large Tech Talent	Large Tech Talent Markets (> 50,000 Workforce)							
Calgary	1.5	16.0%	14.5%					
Vancouver	0.9	9.2%	8.3%					
Salt Lake City	-0.1	17.3%	17.4%					
Montreal	-0.2	20.8%	21.0%					
Ottawa	-1.0	14.4%	15.4%					
Small Tech Talent Markets (< 50,000 Workforce)								
Nashville	2.9	24.7%	21.8%					
Edmonton	2.4	11.6%	9.2%					
Waterloo Region	2.4	10.8%	8.4%					
Quebec City	1.2	10.5%	9.3%					
Indianapolis	1.2	21.8%	20.6%					

### Least Diverse

% Point Difference*	Tech Talent Share of Underrepresented Groups**	Office-Using Share of Underrepresented Groups**					
Large Tech Talent Markets (> 50,000 Workforce)							
-13.9	27.6%	41.4%					
-12.7	24.6%	37.3%					
-12.1	34.6%	46.8%					
-11.6	21.8%	33.4%					
-11.6	22.9%	34.4%					
Small Tech Talent Markets (< 50,000 Workforce)							
-11.2	47.0%	58.2%					
-10.6	23.0%	33.6%					
-10.0	45.6%	55.5%					
-3.7	26.9%	30.5%					
-3.4	17.9%	21.3%					
	Difference* Markets (> 50, -13.9 -12.7 -12.1 -11.6 -11.6 Markets (< 50, -11.2 -10.6 -10.0 -3.7	Difference*         Underrepresented Groups**           Markets (> 50,000 Workforce)         -13.9         27.6%           -12.7         24.6%         -12.1         34.6%           -11.6         21.8%         -11.6         22.9%           Markets (< 50,000 Workforce)					

<sup>\*</sup>Difference calculation: Tech Talent Share minus Office-Using Share Benchmark.

Source: U.S. Census, IPUMS, Statistics Canada, CBRE Research, May 2025.

Figure 30: Females in North America Tech Talent Workforce by Market (2023)

### **Most Diverse**

Market	% Point Difference*	Tech Talent Share of Females**	Office-Using Share of Females**			
Large Tech Talent Markets (> 50,000 Workforce)						
Ottawa	-14.1	26.4%	40.5%			
SF Bay Area	-19.3	26.5%	45.7%			
Washington, D.C.	-20.2	28.5%	48.7%			
Toronto	-20.4	27.2%	47.6%			
Calgary	-20.5	26.7%	47.2%			
Small Tech Talent Markets (< 50,000 Workforce)						
Columbus	-21.7	29.4%	51.1%			
Waterloo Region	-21.9	25.7%	47.6%			
Nashville	-23.8	26.7%	50.5%			
Virginia Beach	-24.8	28.7%	53.5%			
Milwaukee	-24.8	24.8%	49.6%			

### **Least Diverse**

Market	% Point Difference*	Tech Talent Share of Females**	Office-Using Share of Females**			
Large Tech Taler	nt Markets (> 50,0	00 Workforce)				
L.AOrange Co.	-28.6	21.5%	50.1%			
South Florida	-27.7	23.3%	50.9%			
Philadelphia	-27.4	23.5%	50.9%			
Orlando	-27.2	24.4%	51.6%			
Phoenix	-27.0	23.0%	50.0%			
Small Tech Talent Markets (< 50,000 Workforce)						
Madison	-32.6	17.6%	50.2%			
Edmonton	-32.0	17.7%	49.7%			
Inland Empire	-31.8	20.8%	52.6%			
Pittsburgh	-28.9	21.9%	50.8%			
Cleveland	-28.7	24.5%	53.2%			

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<sup>\*\*</sup>Hispanic, Black, Other Non-White/Non-Asian

## Tech Degree Graduate Diversity & Current Enrollment

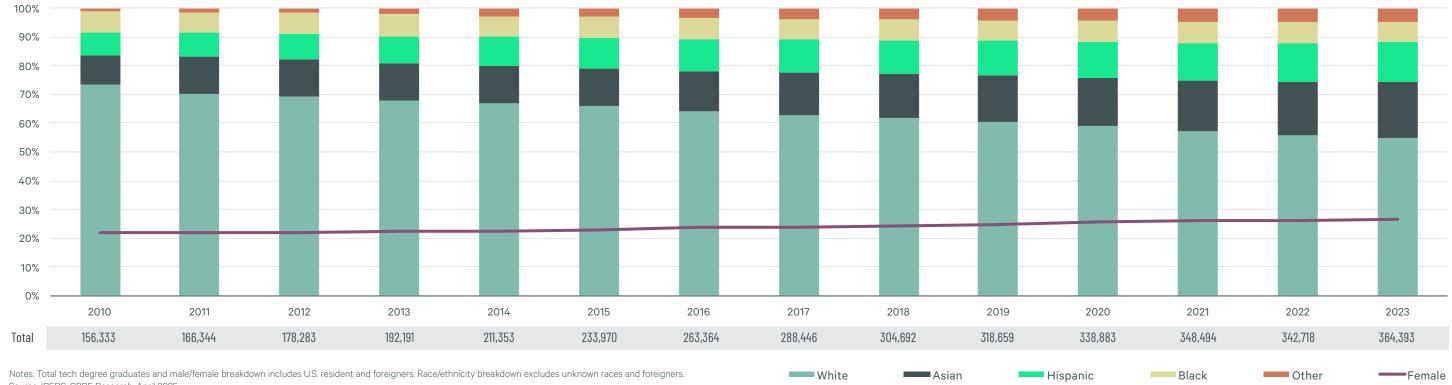
The pipeline of recent tech degree graduates offers opportunities to build the next generation of talent and use analytics to measure success. These graduates, like the existing tech talent workforce, were predominantly White, Asian and male.

Of the 364,000 U.S. tech degree graduates in 2023, 26% were from underrepresented race/ethnicity groups and 27% were female (Figure 31). Underrepresented race/ethnicity groups accounted for 32% of total college graduates in 2023 and females accounted for 59%. Asian, Hispanic and other race/ethnicity groups have materially increased their shares of tech degrees since 2010, while Blacks have increased slightly and the share of Whites has declined. The share of females has grown by 5 percentage points.

Compared with the existing tech talent workforce, the share of tech degree graduates from underrepresented groups (27%) exceeded existing workers (23%), as did female tech degree graduates (27%) compared with existing workers (25%). This is a positive indicator of future tech talent diversity.

Compared with the existing tech talent workforce, the share of tech degree graduates from underrepresented groups exceeded existing workers, as did female tech degree graduates compared with existing workers.

Figure 31: U.S. Tech Degree Graduate's Race/Ethnicity & Sex (2023)



Source: IPEDS, CBRE Research, April 2025.

For underrepresented race/ethnic groups, the most diverse markets for tech degree graduates were South Florida, San Antonio, Houston, Inland Empire and Orlando (Figure 32). The least diverse markets were Madison, Cincinnati, Columbus, Detroit and Milwaukee.

For females, the most diverse markets for tech degree graduates were Boston, Seattle, Pittsburgh, New York Metro and the San Francisco Bay Area. The least diverse markets were Orlando, Salt Lake City, Milwaukee, Jacksonville and Madison.

The U.S. tech degree graduate pipeline grew by 2.9% year-over-year to 1.1 million as of Spring 2025, according to the National Student Clearinghouse Research Center<sup>5</sup> and CBRE Research estimates of students enrolled in bachelor's degree programs. While diversity breakdowns for these students were not available, trends suggest there will be greater tech talent workforce diversity than exists today.

Figure 32: U.S. Tech Degree Graduate's Race/Ethnicity & Sex by Market (2023)

## Race/Ethnicity

Market	Total Graduates	White	Asian	Underrepresented*	Hispanic	Black	Other
Most Diverse (High	nest % Underrepresented C	Groups*)					
South Florida	2,861	22.8%	6.9%	70.3%	54.0%	13.2%	3.1%
San Antonio	1,633	29.2%	8.0%	62.8%	50.4%	7.7%	4.7%
Houston	3,781	27.9%	26.6%	45.6%	28.5%	13.8%	3.3%
Inland Empire	1,727	22.1%	35.5%	42.4%	35.2%	1.9%	5.2%
Orlando	3,459	51.9%	9.3%	38.8%	25.8%	7.4%	5.7%
Least Diverse (Low	vest % Underrepresented G	roups*)					
Madison	3,034	71.3%	18.3%	10.4%	5.2%	1.1%	4.0%
Cincinnati	2,129	81.4%	5.8%	12.8%	4.6%	4.5%	3.7%
Columbus	2,582	71.7%	14.7%	13.6%	4.0%	5.5%	4.1%
Detroit	7,618	60.7%	24.1%	15.1%	6.5%	3.8%	4.7%
Milwaukee	1,295	74.6%	9.6%	15.8%	8.9%	3.0%	3.9%

<sup>\*</sup>Aggregate of Hispanic, Black, Other Non-White/Non-Asian.

## Tech Talent Diversity Progress

Greater diversity of the tech talent workforce should continue to slowly progress. Our review of U.S. Equal Employment Opportunity Commission diversity data and publicly released data from private tech companies confirms this. Accelerating the pace of workforce diversity is both a challenge and an opportunity.

Technology will be critical to support the new hybrid approach to work, in which team members can work either in the office, remotely or from widely dispersed locations. This hybrid/remote approach shows promise to expand tech talent recruitment across all markets and increase workforce diversity.

## Sex

Total Graduates	Male	Female					
Most Diverse (Highest % Female)							
15,021	65.1%	34.9%					
4,868	66.6%	33.4%					
5,403	67.3%	32.7%					
24,532	67.5%	32.5%					
10,412	67.6%	32.4%					
Least Diverse (Highest % Male)							
3,459	82.2%	17.8%					
8,681	81.6%	18.4%					
1,295	79.9%	20.1%					
391	78.8%	21.2%					
3,034	78.5%	21.5%					
	6 Female)  15,021  4,868  5,403  24,532  10,412  % Male)  3,459  8,681  1,295  391	6 Female)  15,021 65.1%  4,868 66.6%  5,403 67.3%  24,532 67.5%  10,412 67.6%  % Male)  3,459 82.2%  8,681 81.6%  1,295 79.9%  391 78.8%					

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Notes: Total tech degree graduates and male/female breakdown includes U.S. resident and foreigners. Race/ethnicity breakdown excludes unknown races and foreigners. Source: IPEDS, CBRE Research, April 2025.

<sup>&</sup>lt;sup>5</sup> "Overview: Spring 2024 Enrollment Estimates", National Student Clearinghouse Research Center.

# What are the highest- and lowest-cost markets to operate in?

Employee wages are the biggest cost for tech companies. Highly skilled and educated tech workers often command more than double the average non-tech salary.

The San Francisco Bay Area ranked highest for average tech worker salary at \$193,000 per year, about \$33,000 more than Seattle, the next highest market. The average tech worker salary in 17 of the 50 top tech talent markets was at or above their respective national average (13 U.S. and four Canadian markets).

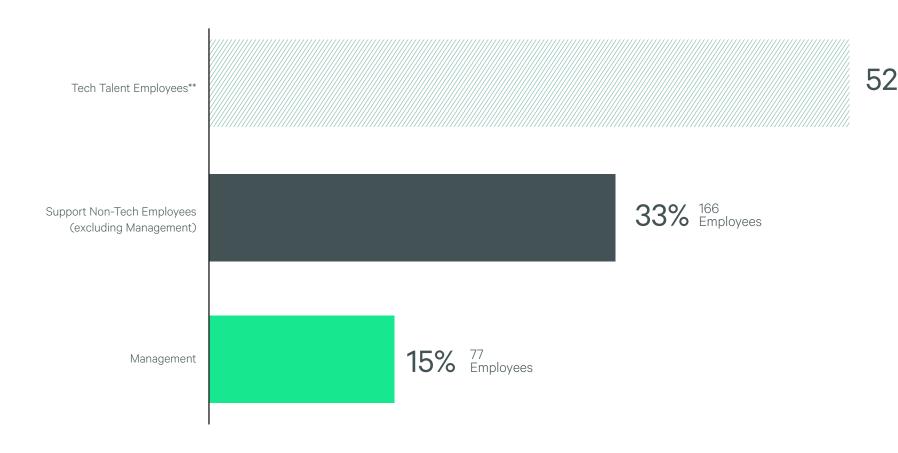
Office rent is the second-biggest cost for most companies. Even though fully remote and hybrid work are common, companies understand the benefits of tech clustering and often place a higher value on specific submarkets and even specific streets convenient to tech talent. Manhattan has the highest average office rents, followed by the San Francisco Bay Area, South Florida, Austin and Boston.

Combining wage and real estate costs provides a benchmark of what a tech company might pay to operate in any of the top 50 tech talent markets. For this comparison, U.S. occupational averages were analyzed to determine the makeup of a typical 500-person tech company (Figure 33) using 60,000 sq. ft. of office space.

Local market wages were applied to the various occupations to determine total annual wage costs by market, while local market rents were used to estimate the annual cost of renting a 60,000-sq.-ft. office to house 500 employees. The San Francisco Bay Area topped the list with the highest estimated annual cost in 2024 at \$87 million, followed distantly by Seattle, New York Metro and Boston.

The lowest cost markets were all in Canada, with Edmonton the least expensive at \$35 million (Figure 34). Since tech industry wages are 18% higher than the U.S. average, tech companies can expect higher annual costs. The 50-market average annual cost exceeded last year's by \$1.5 million, almost entirely due to wage increases.

Figure 33: Average U.S. Tech Company Occupation Pools\*



<sup>\*</sup> Excluding high-tech manufacturing.

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<sup>\*\*</sup> Tech Talent includes the following occupation categories: software development & programming, computer support, database & systems, technology & engineering-related and computer information system management. Source: U.S. Bureau of Labor Statistics. May 2025.

Figure 34: Estimated One-Year Company Costs by Market (500 Employees; 60,000 Sq. Ft. of Office Space)

Market	Rent Cost <sup>1</sup>	Tech Talent Wages <sup>2</sup>	Support Non- Tech Wages <sup>3</sup>	Management Wages <sup>4</sup>	Total
SF Bay Area	\$3,978,600	\$49,630,805	\$16,244,641	\$16,872,625	\$86,726,671
Seattle	\$2,713,824	\$41,144,880	\$13,569,240	\$14,435,190	\$71,863,134
New York Metro**	\$4,936,800	\$37,646,891	\$13,156,784	\$14,937,230	\$70,677,705
Boston	\$2,869,200	\$36,505,298	\$13,239,775	\$13,567,400	\$66,181,673
Denver	\$2,036,400	\$35,593,729	\$13,150,188	\$14,934,458	\$65,714,775
Washington, D.C.	\$2,616,000	\$36,646,895	\$13,286,505	\$13,129,270	\$65,678,670
San Diego	\$2,372,400	\$35,719,381	\$11,758,965	\$13,339,480	\$63,190,226
L.AOrange Co.	\$2,606,995	\$34,950,949	\$11,867,036	\$12,116,335	\$61,541,314
Baltimore	\$1,602,977	\$34,685,666	\$11,558,677	\$11,501,490	\$59,348,810
Austin	\$2,922,000	\$32,207,488	\$12,028,805	\$12,026,630	\$59,184,922
Raleigh-Durham	\$1,902,000	\$32,022,273	\$12,113,712	\$12,136,740	\$58,174,725
Portland	\$1,953,994	\$31,608,826	\$12,328,717	\$12,155,990	\$58,047,528
Charlotte	\$2,062,800	\$31,989,139	\$11,916,511	\$11,999,680	\$57,968,130
Sacramento	\$1,569,600	\$31,606,369	\$12,542,454	\$11,570,020	\$57,288,444
Dallas-Ft. Worth	\$1,932,000	\$32,022,205	\$11,424,781	\$11,669,350	\$57,048,337
Philadelphia	\$1,929,600	\$30,806,800	\$11,788,542	\$12,139,050	\$56,663,991
Hartford	\$1,253,400	\$30,557,346	\$12,085,183	\$12,684,210	\$56,580,138
Minneapolis-St. Paul	\$1,743,600	\$30,408,618	\$12,469,712	\$11,904,970	\$56,526,900
Chicago	\$2,241,600	\$30,189,157	\$11,908,332	\$11,935,000	\$56,274,090
Atlanta	\$1,961,400	\$30,414,595	\$11,712,104	\$12,032,790	\$56,120,890
Richmond	\$1,332,600	\$30,009,463	\$11,664,897	\$11,782,540	\$54,789,500
Phoenix	\$1,777,200	\$30,491,702	\$11,389,451	\$10,808,490	\$54,466,844
Houston	\$1,909,800	\$29,985,957	\$10,892,019	\$11,428,340	\$54,216,115
Inland Empire	\$1,482,000	\$29,356,939	\$11,316,567	\$10,756,130	\$52,911,636
Detroit	\$1,244,400	\$28,412,300	\$11,793,820	\$11,460,680	\$52,911,199

Market	Rent Cost <sup>1</sup>	Tech Talent Wages <sup>2</sup>	Support Non- Tech Wages <sup>3</sup>	Management Wages <sup>4</sup>	Total
Salt Lake City	\$1,571,038	\$29,506,053	\$10,821,702	\$10,990,980	\$52,889,773
South Florida	\$3,139,789	\$28,532,909	\$10,917,262	\$10,181,325	\$52,771,284
Nashville	\$2,165,400	\$27,786,220	\$10,782,631	\$11,267,410	\$52,001,661
Tampa	\$1,894,200	\$28,197,593	\$11,001,942	\$10,874,710	\$51,968,444
Virginia Beach	\$1,311,600	\$28,693,687	\$10,707,007	\$10,549,770	\$51,262,064
Orlando	\$1,662,000	\$28,173,453	\$10,690,788	\$10,153,220	\$50,679,462
Cincinnati	\$1,216,200	\$27,761,122	\$11,101,215	\$10,387,300	\$50,465,837
San Antonio	\$1,735,200	\$28,565,147	\$10,189,421	\$9,940,700	\$50,430,468
Jacksonville	\$1,381,200	\$28,151,530	\$10,444,764	\$10,187,100	\$50,164,594
Madison	\$1,271,400	\$26,028,205	\$11,226,517	\$11,332,090	\$49,858,213
Milwaukee	\$1,206,000	\$26,274,866	\$10,666,971	\$11,377,520	\$49,525,357
Kansas City	\$1,381,200	\$27,068,354	\$10,908,344	\$10,090,850	\$49,448,748
Columbus	\$1,327,800	\$27,338,851	\$10,455,461	\$9,997,680	\$49,119,792
Pittsburgh	\$1,518,000	\$26,958,960	\$9,899,651	\$10,115,490	\$48,492,101
Indianapolis	\$1,339,800	\$25,840,914	\$10,766,975	\$10,497,410	\$48,445,099
Cleveland	\$1,152,600	\$26,465,748	\$10,377,879	\$9,996,140	\$47,992,367
St. Louis	\$1,346,400	\$26,739,150	\$10,176,078	\$9,710,470	\$47,972,098
Vancouver*	\$2,347,695	\$21,423,561	\$9,159,633	\$8,753,583	\$41,684,472
Toronto*	\$2,144,908	\$21,056,784	\$9,298,263	\$8,866,959	\$41,366,913
Ottawa*	\$1,531,832	\$21,033,332	\$9,449,495	\$8,367,758	\$40,382,418
Waterloo Region*	\$1,261,307	\$21,427,501	\$8,655,524	\$8,395,807	\$39,740,139
Calgary*	\$1,464,094	\$19,687,043	\$9,787,224	\$8,403,957	\$39,342,318
Montreal*	\$1,642,872	\$18,816,908	\$8,756,346	\$8,277,709	\$37,493,835
Quebec City*	\$1,227,867	\$18,368,145	\$8,658,069	\$9,225,916	\$37,479,996
Edmonton*	\$1,440,514	\$17,864,599	\$8,582,452	\$6,699,333	\$34,586,898

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<sup>\*</sup> In US\$

<sup>\*\*</sup> New York office rent cost represents Manhattan only, all others are metro area.

Source: U.S. Bureau of Labor Statistics, Statistics Canada, CBRE Research, 2025.

 $<sup>^{1}</sup>$ Average Rent × 60,000 SF  $^{2}$  Average Wage × 257 People  $^{3}$  Average Wage × 166 People  $^{4}$  Average Wage × 77 People

# How is Tech Talent quality vs. cost measured?

## Assessing the quality of a labor market is challenging because no standard metrics exist.

Since salaries are the largest expense for most companies seeking tech talent, the quality of that tech talent is becoming one of their most important considerations. Figure 35 plots a quality assessment for software developers against their average salary by market to illustrate this trade-off across the top 50 tech talent markets.

Software engineer quality was measured by the number and concentration of software engineers with three or more years of experience and who graduated from one of the top 25 computer science schools in the U.S. and top five in Canada, as determined by U.S. News & World Report. The highest-cost markets (San Francisco Bay Area and Seattle) also have the highest concentration of quality software engineers. Nevertheless, good, high and very high concentrations of quality software engineers are available in relatively low-cost markets, providing a range of options. Due in part to exchange rates, the Waterloo Region and Vancouver in Canada provide the best value when it comes to cost and quality, followed by Madison and Pittsburgh in the U.S. Toronto, Edmonton and Indianapolis also offer good value.

Figure 35: Tech Talent Quality vs. Cost Analysis

### Average Annual Salary for Software Engineer (US\$)



Labor Quality\*

Note: LinkedIn Talent Insights data is derived by aggregating profile data voluntarily submitted by LinkedIn members. As such, LinkedIn cannot guarantee its accuracy.

Source: U.S. Bureau of Labor Statistics, Statistics Canada, U.S. News & World Report, CBRE Labor Analytics, CBRE Research, 2025.

<sup>\*</sup>Concentration of software engineers/developers with 3+ years of experience that have earned degrees from the top 25 computer information science programs in the U.S. and top 5 in Canada relative to total software engineers/developers, as rated by U.S. News & World Report.

<sup>\*\*</sup>Data in US\$.

# How does Tech Talent impact commercial real estate?

The high-tech industry has once again become a top driver of U.S. office leasing activity with rapid growth of Al-related companies. Tech companies accounted for 17% of total U.S. office leasing activity<sup>5</sup> over the past two quarters, which is a large increase from 10% in late 2022.

Prior to the pandemic, many tech talent markets, especially those with high concentrations or clusters of tech companies, had seen rising office rents and declining vacancy rates. But since early 2020, all but three markets have seen office vacancy rates increase, with Chicago (27%) having the highest as of Q4 2024. Compared with pre-pandemic Q1 2020, rents in the San Francisco Bay Area were 14% lower in Q4 2024. South Florida, Austin, Nashville, Tampa, Dallas-Ft. Worth, Vancouver and the Waterloo Region had rent growth of 20% or more over the same period (Figure 36).

Tech talent continues to impact office markets through work-from-home and return-to-office policies. As hybrid work arrangements become more common, tech employers are still implementing office space strategies. While many have downsized, others have maintained their portfolio size to accommodate large team meetings and ensure that there is sufficient space for collaboration.

Figure 36: Office Asking Rent & Vacancy Rate by Market (Q4 2024)

Market	Annual Gross Direct Asking Rent Per SF (US\$)	Vacancy Rate
New York (Manhattan)*	\$82.28	14.7%
SF Bay Area	\$66.31	26.5%
South Florida	\$52.33	15.9%
Austin	\$48.70	24.1%
Boston	\$47.82	18.9%
Seattle	\$45.23	26.4%
Washington, D.C.	\$43.60	22.6%
Los Angeles-Orange Co.	\$43.45	21.1%
San Diego	\$39.54	14.1%
Vancouver	\$39.13	11.2%
Chicago	\$37.36	27.3%
Nashville	\$36.09	17.3%
Toronto	\$35.75	19.8%
Charlotte	\$34.38	25.9%
Denver	\$33.94	26.1%
Atlanta	\$32.69	27.1%
Portland	\$32.57	24.7%
Dallas-Ft. Worth	\$32.20	27.1%
Philadelphia	\$32.16	24.8%
Houston	\$31.83	24.4%
Raleigh-Durham	\$31.70	21.0%
Tampa	\$31.57	20.2%
Phoenix	\$29.62	23.0%
Minneapolis-St. Paul	\$29.06	24.6%
San Antonio	\$28.92	19.4%

Market	Annual Gross Direct Asking Rent Per SF (US\$)	Vacancy Rate
Orlando	\$27.70	16.5%
Montreal	\$27.38	19.5%
Baltimore	\$26.72	19.8%
Salt Lake City	\$26.18	23.7%
Sacramento	\$26.16	17.5%
Ottawa	\$25.53	12.4%
Pittsburgh	\$25.30	16.1%
Inland Empire	\$24.70	7.9%
Calgary	\$24.40	26.1%
Edmonton	\$24.01	19.4%
Jacksonville	\$23.02	24.5%
Kansas City	\$23.02	19.1%
St. Louis	\$22.44	19.1%
Indianapolis	\$22.33	20.2%
Richmond	\$22.21	12.3%
Columbus	\$22.13	21.9%
Virginia Beach	\$21.86	9.9%
Madison	\$21.19	7.9%
Waterloo Region	\$21.02	17.9%
Hartford	\$20.89	23.2%
Detroit	\$20.74	20.0%
Quebec City	\$20.46	12.3%
Cincinnati	\$20.27	21.4%
Milwaukee	\$20.10	18.5%
Cleveland	\$19.21	16.0%

Since early 2020, all but three markets have seen office vacancy rates increase, with Chicago having the highest as of Q4 2024.

<sup>&</sup>lt;sup>5</sup> Includes leases of 10,000 sq. ft. or more each quarter for the 50+ markets tracked by CBRE Research.

Source: CBRE Research (Office Market), Q4 2024.

<sup>\*</sup>New York represents Manhattan only, all others are metro area.

The in-migration of talent to these tech markets also has a sizeable impact on residential real estate. Apartment rents have increased in every market except the San Francisco Bay Area since 2021. Manhattan was the most expensive last year with an average monthly rent of \$3,573 (Figure 37).

Comparing the annual average apartment rent with the annual average tech-worker salary shows that tech salaries generally can cover the cost of living in most of the priciest markets (Figure 38), based on the affordability standard of 30% of income to housing.

The COVID pandemic fundamentally changed real estate market dynamics across North America. How companies use office space and where people choose to live is unlikely to revert to pre-pandemic patterns. Technology's importance in society and to real estate utilization has been accelerated and disrupted. This will create new opportunities for both real estate occupiers and investors in tech talent markets.

Figure 37: Average Monthly Apartment Rent by Market (Q4 2024)

Market	Average Monthly Apartment Rent (US\$)	Apt. Rent 3 Year Growth**	Market
New York (Manhattan)*	\$3,573	14.6%	Baltimore
SF Bay Area	\$3,009	5.7%	Milwaukee
Boston	\$2,892	12.3%	Nashville
L.AOrange Co.	\$2,824	5.6%	Madison
San Diego	\$2,818	9.7%	Minneapolis-St. Paul
South Florida	\$2,523	10.6%	Atlanta
Inland Empire	\$2,243	4.5%	Pittsburgh
Washington, D.C.	\$2,211	11.7%	Charlotte
Seattle	\$2,177	6.7%	Virginia Beach
Chicago	\$2,090	14.3%	Richmond
Sacramento	\$1,992	2.1%	Phoenix
Philadelphia	\$1,897	8.8%	Salt Lake City
Hartford	\$1,850	16.1%	Dallas-Ft. Worth
Denver	\$1,849	2.6%	Raleigh-Durham
Tampa	\$1,830	4.3%	Austin
Portland	\$1,739	4.5%	Jacksonville
Orlando	\$1,735	2.8%	Cincinnati

Market	Average Monthly Apartment Rent (US\$)	Apt. Rent 3 Year Growth**	Market
Baltimore	\$1,725	6.3%	Detroit
Milwaukee	\$1,618	11.9%	Vancouver
Nashville	\$1,611	3.4%	Kansas City
Madison	\$1,607	17.9%	Houston
Minneapolis-St. Paul	\$1,589	5.6%	Columbus
Atlanta	\$1,576	-4.8%	St. Louis
Pittsburgh	\$1,559	9.9%	Toronto
Charlotte	\$1,548	3.4%	Cleveland
Virginia Beach	\$1,545	10.9%	Indianapolis
Richmond	\$1,544	9.8%	Calgary
Phoenix	\$1,526	-8.0%	San Antonio
Salt Lake City	\$1,525	1.0%	Ottawa
Dallas-Ft. Worth	\$1,500	3.1%	Waterloo Reg
Raleigh-Durham	\$1,479	-0.1%	Edmonton
Austin	\$1,477	-9.0%	Montreal
Jacksonville	\$1,439	-5.2%	Quebec City
Cincinnati	\$1,435	16.0%	

Market	Average Monthly Apartment Rent (US\$)	Apt. Rent 3 Year Growth**
Detroit	\$1,377	10.0%
Vancouver	\$1,375	25.2%
Kansas City	\$1,369	14.9%
Houston	\$1,367	4.6%
Columbus	\$1,361	13.2%
St. Louis	\$1,350	11.0%
Toronto	\$1,322	18.5%
Cleveland	\$1,317	12.4%
Indianapolis	\$1,298	15.0%
Calgary	\$1,238	41.7%
San Antonio	\$1,199	-3.3%
Ottawa	\$1,195	19.3%
Waterloo Region	\$1,193	27.8%
Edmonton	\$999	20.7%
Montreal	\$833	27.8%
Quebec City	\$799	22.3%

The COVID pandemic fundamentally changed real estate market dynamics across North America. How companies use office space and where people choose to live is unlikely to revert to pre-pandemic patterns.

Source: CBRE Econometric Advisors, Axiometrics, CMHC, Q4 2024.

<sup>\*</sup>New York represents Manhattan only, all others are metro area.

<sup>\*\*2021</sup> to 2024

Figure 38: Ratio of Apartment Rent to Average Tech Wage by Market (US\$)

Market	Annualized Apartment Rent (2024)	Average Annual Tech Wage (2024)	Rent-to-Tech Wage Ratio
New York (Manhattan)*	\$42,870	\$146,486	29.3%
South Florida	\$30,278	\$111,023	27.3%
Los Angeles-Orange Co.	\$33,890	\$135,972	24.9%
Boston	\$34,704	\$142,044	24.4%
San Diego	\$33,821	\$138,986	24.3%
Inland Empire	\$26,911	\$114,229	23.6%
Chicago	\$25,078	\$117,301	21.4%
Tampa	\$21,954	\$109,718	20.0%
Vancouver	\$16,497	\$83,360	19.8%
Sacramento	\$23,906	\$122,982	19.4%
Calgary	\$14,851	\$76,603	19.4%
Toronto	\$15,863	\$81,933	19.4%
Madison	\$19,285	\$100,893	19.1%
Philadelphia	\$22,765	\$119,871	19.0%
Orlando	\$20,816	\$109,624	19.0%
Milwaukee	\$19,410	\$102,237	19.0%
SF Bay Area	\$36,110	\$193,116	18.7%
Hartford	\$22,204	\$118,900	18.7%
Washington, D.C.	\$26,538	\$142,323	18.6%
Pittsburgh	\$18,711	\$104,899	17.8%
Nashville	\$19,327	\$109,872	17.6%
Ottawa	\$14,345	\$81,842	17.5%
Edmonton	\$11,987	\$69,512	17.2%
Waterloo Region	\$14,319	\$83,375	17.2%
Virginia Beach	\$18,537	\$111,649	16.6%



Market	Annualized Apartment Rent (2024)	Average Annual Tech Wage (2024)	Rent-to-Tech Wage Ratio
Seattle	\$26,120	\$160,148	16.3%
Minneapolis-St. Paul	\$19,067	\$118,321	16.1%
Denver	\$22,191	\$137,967	16.1%
Atlanta	\$18,908	\$118,345	16.0%
Cincinnati	\$17,217	\$108,015	15.9%
Salt Lake City	\$18,298	\$114,810	15.9%
Richmond	\$18,526	\$116,768	15.9%
Portland	\$20,872	\$131,970	15.8%
Jacksonville	\$17,272	\$109,539	15.8%
Kansas City	\$16,432	\$105,324	15.6%
St. Louis	\$16,198	\$104,043	15.6%
Indianapolis	\$15,578	\$100,776	15.5%
Phoenix	\$18,312	\$118,645	15.4%
Columbus	\$16,330	\$106,377	15.4%
Cleveland	\$15,798	\$102,929	15.3%
Baltimore	\$20,704	\$134,964	15.3%
Charlotte	\$18,576	\$123,468	15.0%
Detroit	\$16,523	\$110,554	14.9%
Dallas-Ft. Worth	\$18,002	\$124,600	14.4%
Raleigh-Durham	\$17,744	\$124,600	14.2%
Austin	\$17,721	\$125,321	14.1%
Houston	\$16,406	\$116,413	14.1%
Montreal	\$10,006	\$73,218	13.7%
Quebec City	\$9,595	\$71,471	13.4%
San Antonio	\$14,384	\$111,092	12.9%

Source: U.S. Bureau of Labor Statistics, Statistics Canada, CBRE Econometric Advisors, Axiometrics, CMHC, 2025.

<sup>\*</sup> New York represents Manhattan only, all others are metro area.

# What are the up-and-coming markets for Tech Talent?

The rising importance of technology in business and society has caused a global expansion of tech talent labor pools and implementation of more distributed labor strategies by tech talent employers seeking innovation potential and efficiency. Latin America and smaller interior U.S. and Canadian markets have experienced tech talent growth as a result.

Latin America has long been an important source of tech talent for North America, initially focused on manufacturing and business services. During the most recent economic cycle, Latin America's tech talent has increasingly focused on software development and innovation. This has attracted many multinational technology companies to the region, as well as further developed Latin America's own technology industry.

Over the past five years, Latin America's tech talent workforce has boomed. While costs have risen with rapid growth, average wages in Latin America remain about 39% of those in the U.S. The three largest Latin American tech talent markets are Mexico City, Sao Paulo and Santiago, while the fastest growing is Monterrey, Mexico. Real estate costs are also relatively low, making Latin America an even more attractive option for tech talent employers.

Figure 39: Top Latin American Markets

Market		Tech Talent Employment <sup>1</sup>		Tech Talent Average Annual Wage (US\$) 2  Wage (US\$) 2		Tech Degree Completions		Office Rent per Sq. Ft. (US\$) Annual Average Asking Rate <sup>3</sup>		Office Vacancy Rate	Apartment Rent Monthly Average per Unit <sup>4</sup>		
	2024 Jobs	5-Year Growth	2024 Wage	5-Year Growth	2024 Wage	5-Year Growth	2024 Degrees	5-Year Growth	Q4 2024	5-Year Growth	Q4 2024	Q4 2024	5-Year Growth
Mexico City, Mexico	320,000	95%	\$40,121	45%	\$48,058	43%	24,346	31%	\$25.28	-3%	20.4%	\$1,750	70%
Sao Paulo, Brazil	255,306	21%	\$57,281	10%	\$63,867	16%	15,079	26%	\$41.56	16%	15.8%	\$1,153	82%
Santiago, Chile	143,392	14%	\$47,081	21%	\$59,493	36%	5,902	23%	\$19.77	-25%	10.0%	\$1,339	68%
Buenos Aires, Argentina	118,138	39%	\$27,861	44%	\$32,006	5%	4,897	19%	\$25.31	-9%	16.7%	\$568	111%
Bogota, Colombia	110,580	30%	\$28,388	83%	\$34,544	28%	7,071	1%	\$23.21	2%	10.4%	\$1,067	40%
Guadalajara, Mexico	61,644	54%	\$39,150	71%	\$47,407	18%	6,644	48%	\$24.54	3%	12.4%	\$1,295	88%
San Jose, Costa Rica	58,463	24%	\$40,177	90%	\$66,462	74%	2,364	11%	\$23.31	-13%	17.7%	\$1,368	85%
Monterrey, Mexico	49,798	112%	\$39,317	39%	\$47,699	36%	4,798	77%	\$21.84	9%	15.0%	\$1,390	85%
Montevideo, Uruguay	23,573	21%	\$42,246	41%	\$48,590	41%	579	18%	\$27.77	-13%	7.6%	\$1,140	69%
Campinas, Brazil	22,060	33%	\$41,242	3%	\$51,732	5%	3,016	31%	\$12.83	-31%	19.0%	\$822	85%
Panama City, Panama	20,195	21%	\$46,787	110%	\$53,276	106%	1,295	28%	\$20.48	-4%	20.0%	\$1,250	25%
Latin America 11-Market Averages	1,042,951	55%	\$48,147	47%	\$57,876	36%	75,990	29%	\$24.17	-4%	15.0%	\$1,195	73%
U.S. Overall Averages	6,156,570	15%	\$124,580	26%	\$134,708	26%	363,020	25%	\$38.57	11%	18.9%	\$2,178	16%

<sup>&</sup>lt;sup>1</sup> Jobs related to the development, operation, monitoring and support of the digitized information transmission processes.

Source: CBRE Consulting, CBRE Research, May 2025.

Guadalajara, Mexico Mexico City, Mexico

San Jose, Costa Rica

Panama City, Panama

Bogota, Colombia

Campinas, Brazil Sao Paulo, Brazil

Santiago, Chile

Montevideo, Uruguay Buenos Aires.

Argentina

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<sup>3</sup>Submarkets where tech firms are predominantly located.

<sup>4</sup>Submarkets where tech employees predominantly live.

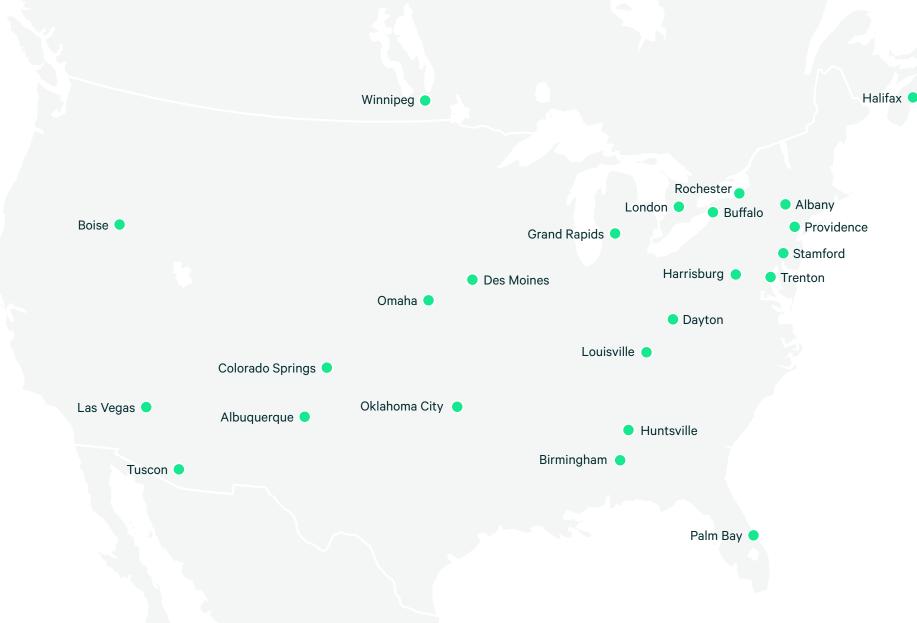
<sup>&</sup>lt;sup>2</sup>Based on 2024 annual average exchange rates.

Monterrey, Mexico

### North America's Next 25

Fostering talent development in lesser-known and underdeveloped U.S. and Canadian markets could offer additional talent pools to employers seeking to expand their geographical reach and uncover opportunities. They have been separately ranked from the top 50 markets according to their relative strength. In the U.S., most of them are in the Midwest and South.

Honolulu



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Evolving Workforces

Figure 40: North America's Next 25 Markets

1	Market	Total Tech Employment (2024)	Total Tech Growth (3 years)	Total Tech Wages (2024)	Total Tech Wage Growth (3 years)	Software Developer Wage (2024)	Software Developer Wage Growth (3 years)	Tech Talent Degree Graduates (2023)
3         Colorado Springs         21,200         16,1%         \$123,561         19,2%         \$133,327         16,1%         1,7%           4         London, Ortuniro*         20,700         64,5%         \$77,347         33,8%         \$83,405         30,0%         1120           6         Providence         22,10         25,6%         \$151,842         29,7%         \$104,040         10,0%         19,99           7         Omaha         20,850         -71%         \$103,689         16,1%         \$104,611         14,0%         938           8         Albany         18,170         2,2%         \$104,037         12,6%         \$104,411         16,7%         1735           10         Tenton         14,400         10,7%         \$85,544         13,2%         \$104,411         16,7%         1735           11         Stamford*         14,600         10,7%         \$128,221         13,6%         \$125,255         10,2%         876           12         Las Wigas         22,890         30,9%         \$137,891         16,6%         \$14,980         32,2%         681           13         Rochester         20,290         7,7%         \$100,207         27,7%         \$11,980	1 Huntsville	25,730	17.7%	\$118,938	11.1%	\$120,797	9.6%	1,005
4 London, Ontarior* 20,700 54,5% \$77,347 33,8% \$83,405 30,0% 1120 5 Dayton 15,050 4-0.3% \$105,050 16,5% \$106,032 16,8% 2012 6 Providence 22,110 25,6% \$115,650 16,5% \$106,032 16,8% 2012 7 Omaha 20,050 7-71% \$103,069 16,1% \$107,401 14,0% 938 8 Albary 181,70 23% \$104,037 12,6% \$106,441 16,4% 1,735 9 Winnipeg* 21,700 10,2% \$65,504 13,2% \$70,423 19,2% 546 10 Trenton 14,400 16,7% \$138,321 13,6% \$70,423 19,2% 546 11 Stamford 14,630 0,9% \$137,891 16,6% \$147,997 27,4% 631 12 Las Vigas 22,800 30,9% \$100,807 27,7% \$100,300 35,2% 468 13 Rechester 20,027 7,7% \$100,300 35,2% 468 14 Buffalo 15,430 20,5% \$106,857 20,3% \$114,688 26,6% 27,47 15 Dos Moines 19,550 8,0% \$106,448 13,0% \$122,06 26,3% 81 16 Birmingham 15,780 3,8% \$103,748 10,5% \$105,40 \$10	2 Halifax*	22,100	43.5%	\$69,543	20.7%	\$68,935	14.5%	1,348
5         Dayton         15,050         -6.3%         \$105,050         16.5%         \$108,932         16.8%         2012           6         Providence         22,10         25.6%         \$115,642         29.7%         \$14,040         10.0%         19.99           7         Omaha         20,650         -7.1%         \$103,680         16.1%         \$107,461         10.0%         9.88           8         Albary         11,710         2.3%         \$104,037         12.6%         \$108,441         16.4%         1,735           9         Winnipeg*         21,700         10.2%         \$65,504         13.2%         \$70,423         19.2%         546           10         Tretun         14,400         16.7%         \$128,321         13.6%         \$155,555         10.2%         875           12         Los Yeges         2.890         30.9%         \$102,807         27.7%         \$119,380         35.2%         468           13         Rochester         20.270         7.7%         \$109,307         20.7%         \$119,486         26.0%         2,747           14         Buffol         15,430         20.5%         \$109,307         20.7%         \$119,486         26.0%	3 Colorado Springs	21,200	16.1%	\$123,561	19.2%	\$133,327	16.1%	1,174
6         Providence         22,110         25,6%         \$115,842         29,7%         \$124,040         10,0%         1,999           7         Omaha         20,650         7,1%         \$103,669         16,1%         \$107,461         14,0%         938           8         Albany         18,170         2,3%         \$104,079         12,6%         \$108,441         16,4%         17,35           9         Winnipe¹         21,700         10,2%         \$65,504         13,2%         \$106,844         16,4%         192%         \$46           10         Trenton         14,000         16,7%         \$128,321         13,6%         \$152,255         10,2%         \$46           11         Stamford         14,600         10,7%         \$133,691         16,6%         \$147,997         27,4%         631           12         Las Vegas         22,890         30,9%         \$102,807         27,7%         \$19,307         27,7%         \$114,618         20,6%         27,4%           13         Rockester         20,270         7,7%         \$109,307         20,7%         \$114,661         20,6%         23,3%         46           14         Buffalo         15,430         20,5%	4 London, Ontario*	20,700	54.5%	\$77,347	33.8%	\$83,405	30.0%	1,120
7         Omaha         20,650         7.1%         \$103,669         16.1%         \$107,461         14.0%         938           8         Albary         18,170         2.3%         \$104,037         12.6%         \$108,441         16.4%         1735           9         Winnipeg*         21,700         10.2%         \$65,504         13.2%         \$70,423         19.2%         546           10         Tenton         14,400         16.7%         \$128,321         13.6%         \$125,255         10.2%         875           11         Stamford         14,630         0.9%         \$137,691         16.6%         \$147,997         27.4%         631           12         Las Vegas         22,890         30.9%         \$102,807         27.7%         \$113,80         35.2%         468           13         Rochester         20,270         7.7%         \$109,307         20.7%         \$116,461         20.6%         23.33           14         Buffilo         15,430         20.5%         \$106,867         20.9%         \$116,461         20.6%         23.73         81           15         Des Moines         19,550         8.0%         \$106,867         13.6%         \$112,96         <	5 Dayton	15,050	-6.3%	\$105,050	16.5%	\$108,932	16.8%	2,012
8 Albany 18,170 2.3% \$104,037 12.6% \$108,441 16.4% 1.735 9 Winnipeg* 21,700 10.2% \$65,504 13.2% \$70,423 19.2% \$64 10 Trenton 14,400 16.7% \$128,321 13.6% \$125,255 10.2% 875 11 Stamford 14,630 0.9% \$137,691 16.6% \$147,997 27.4% 631 12.2 Las Vegas 22,890 30.9% \$102,807 27.7% \$103,300 35.2% 468 13 Rochester 20,270 7.7% \$109,307 20.7% \$116,461 20.6% 21.33 14 Buffalo 15,430 20.5% \$106,957 20.9% \$114,968 26.0% 27.7% 15 Des Molines 19,550 8.0% \$106,897 20.9% \$114,968 26.0% 27.7% 15 Des Molines 19,550 8.0% \$102,807 \$106,481 13.6% \$102,805 \$102,80	6 Providence	22,110	25.6%	\$115,842	29.7%	\$124,040	10.0%	1,999
9 Winnipeg* 21700 10.2% 865,604 13.2% \$70,423 19.2% 946 10 Tenton 14,400 16.7% \$128,321 13.6% 9125,255 10.2% 975 11 Stamford 14,630 0.9% 9137,691 16.6% 9147,997 27.4% 631 12 Las Vagas 22,890 30.9% 9102,807 27.7% 9119,380 35.2% 468 13 Rochester 20,270 77% 9109,307 20.7% 9116,611 20.6% 2133 14 Biffild 15,430 20.5% 9109,367 20.7% 9116,611 20.6% 23.3% 9114,988 20.0% 27.4% 15 Des Mines 19,550 8.0% 9109,48 13.5% 9109,48 13.6	7 Omaha	20,650	-7.1%	\$103,669	16.1%	\$107,461	14.0%	938
10       Tenton       14,400       16.7%       \$128,321       13.6%       \$125,255       10.2%       875         11       Stamford       14,630       0.9%       \$137,691       16.6%       \$147,997       27.4%       631         12       Las Vegas       22,890       30.9%       \$102,807       27.7%       \$119,380       35.2%       468         13       Rochester       20,270       7.7%       \$109,307       20.7%       \$116,461       20.6%       21,33         14       Buffol       15,430       20,5%       \$109,307       20.7%       \$114,968       20.6%       21,33         15       Des Moines       19,550       8.0%       \$106,648       13,6%       \$112,706       26.3%       81         16       Birmingham       15,780       3.8%       \$103,748       10,5%       \$109,245       15,2%       62.3%       81         17       Palm Bay, FL       15,520       12,1%       \$112,024       11,1%       \$122,629       14,7%       629         18       Oklahoma City       23,000       15,9%       \$96,225       12,9%       \$103,130       16,2%       11,49         19       Louisville       17,020       6	8 Albany	18,170	2.3%	\$104,037	12.6%	\$108,441	16.4%	1,735
11         Stamford         14,630         0.9%         \$137,691         16.6%         \$147,997         27.4%         631           12         Las Vegas         22,890         30.9%         \$102,807         27.7%         \$119,380         35.2%         468           13         Rochester         20,270         7.7%         \$109,307         20.7%         \$116,461         20.6%         2133           14         Buffalo         15,430         20.5%         \$106,957         20.9%         \$114,968         26.0%         27.47           15         Des Moines         19,550         8.0%         \$106,148         13.6%         \$112,706         26.3%         81           16         Birmingham         15,780         3.8%         \$103,748         10.5%         \$109,245         15.2%         732           17         Palm Bay, FL         15,520         12.1%         \$112,024         11.1%         \$122,629         14.7%         629           18         Usionline         17,020         6.1%         \$96,225         12.9%         \$103,130         16.2%         11,49           20         Usionline         17,020         6.1%         \$95,211         14.3%         \$103,100	9 Winnipeg*	21,700	10.2%	\$65,504	13.2%	\$70,423	19.2%	546
12         Las Vegas         22,890         30.9%         \$102,807         27.7%         \$119,380         35.2%         468           13         Rochester         20,270         7.7%         \$109,307         20.7%         \$116,461         20.6%         2,133           14         Buffalo         15,430         20.5%         \$106,957         20.9%         \$114,968         26.0%         2,747           15         Des Moines         19,550         8.0%         \$106,148         13.6%         \$112,706         26.3%         81           16         Birmingham         15,780         3.8%         \$103,748         10.5%         \$109,245         15.2%         732           17         Palm Bay, FL         15,520         12.1%         \$112,024         11.1%         \$122,629         14.7%         629           18         Oklahoma City         20,000         15.9%         \$96,225         12.9%         \$103,130         16.2%         1,149           20         Tucson         17,020         6.1%         \$95,211         14.3%         \$107,000         16.9%         612           21         Boise         12,290         3.5%         \$106,935         27.8%         \$119,643	10 Trenton	14,400	16.7%	\$128,321	13.6%	\$125,255	10.2%	875
13         Rochester         20,270         7.7%         \$109,307         20.7%         \$116,461         20.6%         2,133           14         Buffalo         15,430         20.5%         \$106,957         20.9%         \$114,968         26.0%         2,747           15         Des Moines         19,550         8.0%         \$106,148         13.6%         \$112,706         26.3%         81           16         Birmingham         15,780         3.8%         \$103,748         10.5%         \$109,245         15.2%         732           17         Palm Bay, FL         15,520         12.1%         \$112,024         11.1%         \$122,629         14.7%         629           18         Oklahoma City         23,000         15.9%         \$96,225         12.9%         \$103,130         16.2%         11,49           19         Louisville         17,020         61%         \$95,211         14.3%         \$107,000         16.9%         612           20         Tucson         16,080         3.7%         \$109,832         19.6%         \$117,376         13.9%         1,315           21         Boise         12,290         3.5%         \$106,935         27.8%         \$119,643 <td< td=""><td>11 Stamford</td><td>14,630</td><td>0.9%</td><td>\$137,691</td><td>16.6%</td><td>\$147,997</td><td>27.4%</td><td>631</td></td<>	11 Stamford	14,630	0.9%	\$137,691	16.6%	\$147,997	27.4%	631
14       Buffalo       15,430       20.5%       \$106,957       20.9%       \$114,968       26.0%       2,747         15       Des Moines       19,550       8.0%       \$106,148       13.6%       \$112,706       26.3%       81         16       Birmingham       15,780       3.8%       \$103,748       10.5%       \$109,245       15.2%       732         17       Palm Bay, FL       15,520       12.1%       \$112,024       11.1%       \$122,629       14.7%       629         18       Oklahoma City       23,000       15.9%       \$96,225       12.9%       \$103,130       16.2%       11,49         19       Louisville       17,020       6.1%       \$95,211       14.3%       \$107,000       16.9%       612         20       Tucson       16,080       3.7%       \$109,832       19.6%       \$117,376       13.9%       1,315         21       Boise       12,290       3.5%       \$106,935       27.8%       \$119,643       31.6%       387         22       Albuquerque       16,630       22.7%       \$105,009       16.4%       \$114,363       20.8%       488         23       Grand Rapids       14,920       15.7% <td< td=""><td>12 Las Vegas</td><td>22,890</td><td>30.9%</td><td>\$102,807</td><td>27.7%</td><td>\$119,380</td><td>35.2%</td><td>468</td></td<>	12 Las Vegas	22,890	30.9%	\$102,807	27.7%	\$119,380	35.2%	468
15         Des Moines         19,550         8.0%         \$106,148         13.6%         \$112,706         26.3%         81           16         Birmingham         15,780         3.8%         \$103,748         10.5%         \$109,245         15.2%         732           17         Palm Bay, FL         15,520         12.1%         \$112,024         11.1%         \$122,629         14.7%         629           18         Oklahoma City         23,000         15.9%         \$96,225         12.9%         \$103,130         16.2%         11.49           19         Louisville         17,020         6.1%         \$95,211         14.3%         \$107,000         16.9%         612           20         Tucson         16,080         3.7%         \$109,832         19.6%         \$117,376         13.9%         1,315           21         Boise         12,290         3.5%         \$106,935         27.8%         \$119,643         31.6%         387           22         Albuquerque         16,630         22.7%         \$105,009         16.4%         \$114,363         20.8%         488           23         Grand Rapids         14,920         15.7%         \$97,696         16.1%         \$10,483	13 Rochester	20,270	7.7%	\$109,307	20.7%	\$116,461	20.6%	2,133
16       Birmingham       15,780       3.8%       \$103,748       10.5%       \$109,245       15.2%       732         17       Palm Bay, FL       15,520       12.1%       \$112,024       11.1%       \$122,629       14.7%       629         18       Oklahoma City       23,000       15.9%       \$96,225       12.9%       \$103,130       16.2%       1,149         19       Louisville       17,020       6.1%       \$95,211       14.3%       \$107,000       16.9%       612         20       Tucson       16,080       3.7%       \$109,832       19.6%       \$117,376       13.9%       1,315         21       Boise       12,290       3.5%       \$106,935       27.8%       \$119,643       31.6%       387         22       Albuquerque       16.630       22.7%       \$105,009       16.4%       \$114,363       20.8%       488         23       Grand Rapids       14,920       15.7%       \$97,696       16.1%       \$103,174       19.6%       821         24       Harrisburg       10,970       -8.8%       \$100,668       13.4%       \$104,853       10.9%       768	14 Buffalo	15,430	20.5%	\$106,957	20.9%	\$114,968	26.0%	2,747
17       Palm Bay, FL       15,520       12.1%       \$112,024       11.1%       \$122,629       14.7%       629         18       Oklahoma City       23,000       15.9%       \$96,225       12.9%       \$103,130       16.2%       1,149         19       Louisville       17,020       6.1%       \$95,211       14.3%       \$107,000       16.9%       612         20       Tucson       16,080       3.7%       \$109,832       19.6%       \$117,376       13.9%       1,315         21       Boise       12,290       3.5%       \$106,935       27.8%       \$119,643       31.6%       387         22       Albuquerque       16,630       22.7%       \$105,009       16.4%       \$114,363       20.8%       488         23       Grand Rapids       14,920       15.7%       \$97,696       16.1%       \$103,174       19.6%       821         24       Harrisburg       10,970       -8.8%       \$100,668       13.4%       \$104,853       10.9%       768	15 Des Moines	19,550	8.0%	\$106,148	13.6%	\$112,706	26.3%	81
18 Oklahoma City     23,000     15.9%     \$96,225     12.9%     \$103,130     16.2%     1,149       19 Louisville     17,020     6.1%     \$95,211     14.3%     \$107,000     16.9%     612       20 Tucson     16,080     3.7%     \$109,832     19.6%     \$117,376     13.9%     1,315       21 Boise     12,290     3.5%     \$106,935     27.8%     \$119,643     31.6%     387       22 Albuquerque     16,630     22.7%     \$105,009     16.4%     \$114,363     20.8%     488       23 Grand Rapids     14,920     15.7%     \$97,696     16.1%     \$103,174     19.6%     821       24 Harrisburg     10,970     -8.8%     \$100,668     13.4%     \$104,853     10.9%     768	16 Birmingham	15,780	3.8%	\$103,748	10.5%	\$109,245	15.2%	732
19 Louisville     17,020     6.1%     \$95,211     14.3%     \$107,000     16.9%     612       20 Tucson     16,080     3.7%     \$109,832     19.6%     \$117,376     13.9%     1,315       21 Boise     12,290     3.5%     \$106,935     27.8%     \$119,643     31.6%     387       22 Albuquerque     16,630     22.7%     \$105,009     16.4%     \$114,363     20.8%     488       23 Grand Rapids     14,920     15.7%     \$97,696     16.1%     \$103,174     19.6%     821       24 Harrisburg     10,970     -8.8%     \$100,668     13.4%     \$104,853     10.9%     768	17 Palm Bay, FL	15,520	12.1%	\$112,024	11.1%	\$122,629	14.7%	629
20 Tucson     16,080     3.7%     \$109,832     19.6%     \$117,376     13.9%     1,315       21 Boise     12,290     3.5%     \$106,935     27.8%     \$119,643     31.6%     387       22 Albuquerque     16,630     22.7%     \$105,009     16.4%     \$114,363     20.8%     488       23 Grand Rapids     14,920     15.7%     \$97,696     16.1%     \$103,174     19.6%     821       24 Harrisburg     10,970     -8.8%     \$100,668     13.4%     \$104,853     10.9%     10.9%     768	18 Oklahoma City	23,000	15.9%	\$96,225	12.9%	\$103,130	16.2%	1,149
21       Boise       12,290       3.5%       \$106,935       27.8%       \$119,643       31.6%       387         22       Albuquerque       16,630       22.7%       \$105,009       16.4%       \$114,363       20.8%       488         23       Grand Rapids       14,920       15.7%       \$97,696       16.1%       \$103,174       19.6%       821         24       Harrisburg       10,970       -8.8%       \$100,668       13.4%       \$104,853       10.9%       768	19 Louisville	17,020	6.1%	\$95,211	14.3%	\$107,000	16.9%	612
22       Albuquerque       16,630       22.7%       \$105,009       16.4%       \$114,363       20.8%       488         23       Grand Rapids       14,920       15.7%       \$97,696       16.1%       \$103,174       19.6%       821         24       Harrisburg       10,970       -8.8%       \$100,668       13.4%       \$104,853       10.9%       768	20 Tucson	16,080	3.7%	\$109,832	19.6%	\$117,376	13.9%	1,315
23     Grand Rapids     14,920     15.7%     \$97,696     16.1%     \$103,174     19.6%     821       24     Harrisburg     10,970     -8.8%     \$100,668     13.4%     \$104,853     10.9%     768	21 Boise	12,290	3.5%	\$106,935	27.8%	\$119,643	31.6%	387
24 Harrisburg         10,970         -8.8%         \$100,668         13.4%         \$104,853         10.9%         768	22 Albuquerque	16,630	22.7%	\$105,009	16.4%	\$114,363	20.8%	488
·	23 Grand Rapids	14,920	15.7%	\$97,696	16.1%	\$103,174	19.6%	821
25 Honolulu 13,890 15.0% \$104,323 12.2% \$119,927 14.8% 386	24 Harrisburg	10,970	-8.8%	\$100,668	13.4%	\$104,853	10.9%	768
	25 Honolulu	13,890	15.0%	\$104,323	12.2%	\$119,927	14.8%	386

Note: Markets were separately ranked according to their relative strength based on eight of the 13 metrics used for the top 50. Source: U.S. Bureau of Labor Statistics, National Center for Education Statistics, Canadian Universities, Statistics Canada, May 2025. \*Data in US\$

# <sup>09</sup> Market Profiles

# 01 San Francisco Bay Area

83.69



\*2024; \*\* 2021-2024; Source: U.S. Bureau of Labor Statistics (Metro Area), May 2025.

### Top 5 Industries for Tech Talent Workforce (2024)

61% 69

Core High-Tech\*

6%
Prof'l Services\*\*\*

FIRE\*\*

5%

Manufacturing\*\*\*

Information\*\*\*

\*Includes computer software and services and computer product manufacturing; \*\*Finance, Insurance, Real Estate; 
\*\*\*Excl high-tech. Source: U.S. Census Bureau, IPUMS, Statistics Canada, CBRE Research, May 2025.

### Software Engineers

Software Engineers Employed in the Tech Industry (2023)

70.0%

49.8%

S.F. Bay Area

Source: U.S. Census Bureau, IPUMS, CBRE Research, May 2025.

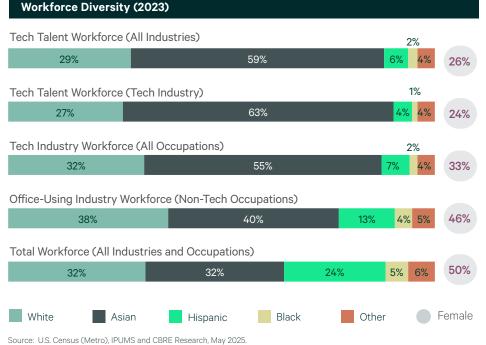
### **AI Talent**

Artificial Intelligence Tech Talent (2025)

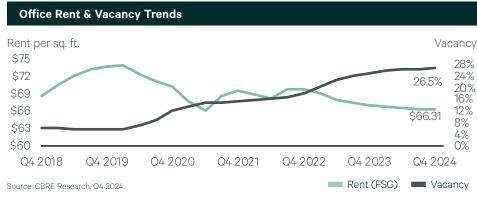
76,100

Note: Based on LinkedIn members that self-reported their occupation as tech talent with artificial intelligence and machine learning skills

Source: LinkedIn Talent Insights, CBRE Consulting, June 2025.



### **Talent Pipeline & Diversity Degree Completions (2023)** Total Growth 2020-23 Male Female Computer Engineering 5,816 66% 34% Math/Statistics 1,451 -8% 63% 37% 27% Other Tech Engineering 3,145 -1% 73% 10.412 4% 68% 32% Totals **Degree Completions (2023)** Total White Asian Hispanic Black Other Computer Engineering 5,816 22% 57% 12% 3% 6% Math/Statistics 1.451 30% 45% 17% 1% 7% Other Tech Engineering 3,145 30% 42% 16% 3% 9% 10.412 26% 51% 14% 7% Source: The National Center for Education Statistics (Region), 2025.





Rent-to-Tech Wage Ratio\*

Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research Q4 2024

### Average Apartment Rent (2024)

Per unit/month

Population Trends (2023)

**Annual Operating Costs (2024)** 

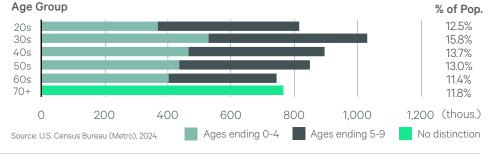
\$3,009 5.7% 18.7%

 $^{*}$ Ratio of annualized apartment rent (2024) to average annual wage for tech talent occupations (2024)

3-year growth

### Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research, Axiometrics Q4 2024.

20s declined by 114,772 (-12.4%) and 30s declined by 30,911 (-2.9%) since 2018.



CBRE RESEARCH

# 02 Seattle

69.54



\*2024; \*\* 2021-2024; Source: U.S. Bureau of Labor Statistics (Metro Area), May 2025.

### Top 5 Industries for Tech Talent Workforce (2024)

53% 6% 5% 5% 3% Core High-Tech\* Manufacturing\*\*\* Information\*\* Prof'l Services\*\*\* FIRE\*\*

\*Includes computer software and services and computer product manufacturing; \*\*Finance, Insurance, Real Estate; \*\*\*Excl high-tech. Source: U.S. Census Bureau, IPUMS, Statistics Canada, CBRE Research, May 2025.

### Software Engineers

Software Engineers Employed in the Tech Industry (2023)

64.8%

49.8%

Seattle U.S

Source: U.S. Census Bureau, IPUMS, CBRE Research, May 2025.

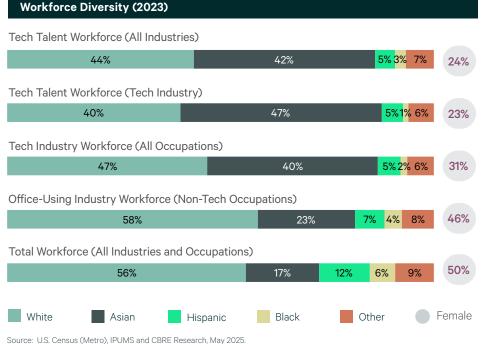
### **AI Talent**

Artificial Intelligence Tech Talent (2025)

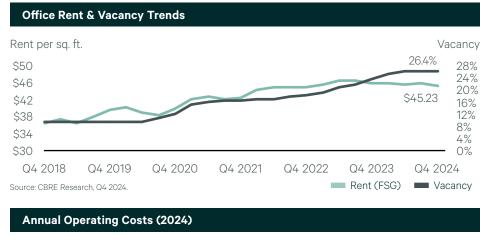
33,000

Note: Based on LinkedIn members that self-reported their occupation as tech talent with artificial intelligence and machine learning skills.

Source: LinkedIn Talent Insights, CBRE Consulting, June 2025.



### **Talent Pipeline & Diversity Degree Completions (2023)** Total Growth 2020-23 Male Female Computer Engineering 2,778 -2% 63% 37% Math/Statistics 739 14% 62% 38% -1% 76% 24% Other Tech Engineering 1,351 Totals 4.868 0% 67% 33% **Degree Completions (2023)** Total White Asian Hispanic Black Other Computer Engineering 2,778 37% 44% 7% 5% 7% Math/Statistics 739 48% 33% 6% 3% 10% Other Tech Engineering 1,351 50% 29% 8% 3% 10% 4.868 42% 38% 7% 4% 8% Totals Source: The National Center for Education Statistics (Region), 2025.





Rent-to-Tech Wage Ratio\*

Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research Q4 2024.

### Average Apartment Rent (2024)

\$2,177 6.7% 16.3%

\*Ratio of annualized apartment rent (2024) to average annual wage for tech talent occupations (2024)

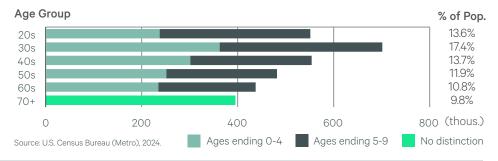
Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research, Axiometrics Q4 2024.

3-year growth

### Population Trends (2023)

Per unit/month

20s declined by 24,637 (-4.3%) and 30s grew by 61,359 (9.6%) since 2018.



CBRE RESEARCH

# 03 Toronto

68.48



Note: Wages in Canadian dollars. \*2024: \*\* 2021-2024: Statistics Canada, May 2025.

### Top 5 Industries for Tech Talent Workforce (2024)

45% 19% FIRE\*\*

Prof'l Services\*\*

Retail

5% Transportation,

\*Includes computer software and services and computer product manufacturing; \*\*Finance, Insurance, Real Estate; \*\*\*Excl high-tech. Source: Statistics Canda, CBRE Research, May 2025.

### **Software Engineers**

Software Engineers Employed in the Tech Industry (2023)

45.9%

Core High-Tech\*

51.9%

Canada Toronto Source: Statistics Canada, CBRE Research, May 2025.

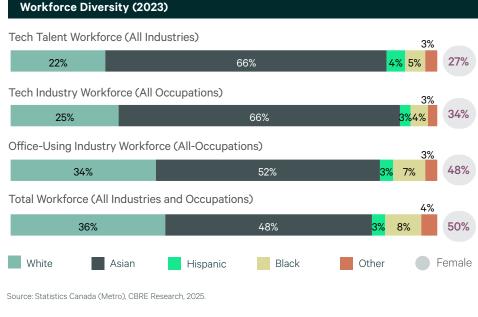
### **AI Talent**

**Artificial Intelligence Tech Talent (2025)** 

23.900

Note: Based on LinkedIn members that self-reported their occupation as tech talent with artificial intelligence and machine

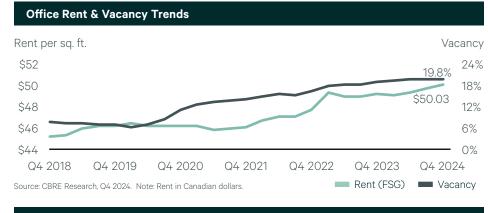
Source: LinkedIn Talent Insights, CBRE Consulting, June 2025.



### **Talent Pipeline & Diversity**

Degree Completions (2023)	Total	Growth 2020-23	Male	Female
Computer Engineering	3,563	40%	74%	26%
Math/Statistics	1,747	11%	59%	41%
Other Tech Engineering	3,080	10%	76%	24%
Totals	8,390	21%	72%	28%

Source: Various Canadian Ministries of Education, 2025.





Note: Rent in U.S. dollars. Source: Statistics Canada (Metro), CBRE Research, Q4 2024.

### **Average Apartment Rent (2024)**

\$1.322 18.5% 19.4%

\*Ratio of annualized apartment rent (2024) to average annual wage for tech talent occupations (2024). Note: U.S. dollars. Source: Statistics Canada May 2025, CBRE Research, CMHC Q4 2024.

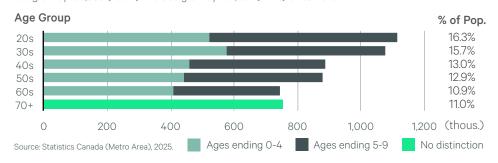
Rent-to-Tech Wage Ratio\*

### Population Trends (2023)

Per unit/month

20s grew by 153,839 (16.0%) and 30s grew by 162,287 (17.7%) since 2018

3-year growth



# 04 New York Metro

67.60



\*2024; \*\* 2021-2024; Source: U.S. Bureau of Labor Statistics (Metro Area), May 2025.

### Top 5 Industries for Tech Talent Workforce (2024)

33% Core High-Tech\*

21% FIRE\*\*

10%

IO%
Prof'l Services\*\*\*

5%
Information\*\*\*

n\*\*\*

Manufacturing\*\*

\*Includes computer software and services and computer product manufacturing; \*\*Finance, Insurance, Real Estate; 
\*\*\*Excl high-tech. Source: U.S. Census Bureau, IPUMS, Statistics Canada, CBRE Research, May 2025.

### Software Engineers

Software Engineers Employed in the Tech Industry (2023)

47.4%

49.8%

New York Metro U.

Source: U.S. Census Bureau, IPUMS, CBRE Research, May 2025.

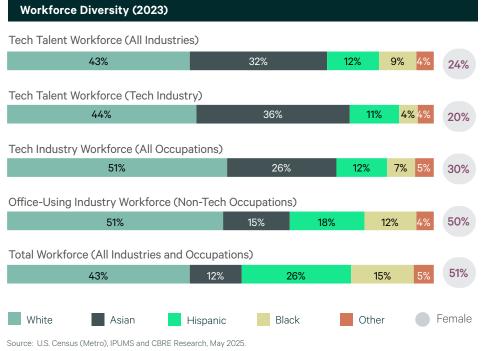
### **AI Talent**

Artificial Intelligence Tech Talent (2025)

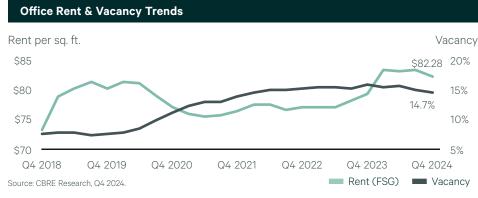
47,200

Note: Based on LinkedIn members that self-reported their occupation as tech talent with artificial intelligence and machine learning skills.

Source: LinkedIn Talent Insights, CBRE Consulting, June 2025.



Degree Completions (2023)	Total	Grov	vth 2020-23	Male		Female
Computer Engineering	16,009		23%	67%		33%
Math/Statistics	3,908		1%	59%		41%
Other Tech Engineering	4,615		2%	77%		23%
Totals	24,532		15%	68%		32%
Degree Completions (2023)	Total	White	Asian	Hispanic	Black	Other
Computer Engineering	16,009	31%	39%	17%	10%	4%
Math/Statistics	3,908	43%	35%	13%	6%	4%
Other Tech Engineering	4,615	44%	30%	16%	7%	4%
Totals	24,532	35%	36%	16%	8%	4%





Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research Q4 2024.

### Average Apartment Rent (2024)

**Annual Operating Costs (2024)** 

\$3,573
Per unit/month

14.6%
3-year growth

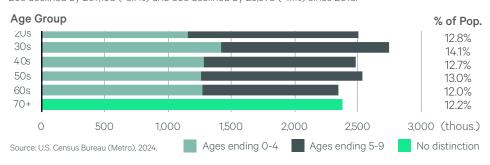
29.3%

Rent-to-Tech Wage Ratio\*

\*Ratio of annualized apartment rent (2024) to average annual wage for tech talent occupations (2024) Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research, Axiometrics Q4 2024.

### Population Trends (2023)

20s declined by 267,198 (-9.7%) and 30s declined by 29,978 (-1.1%) since 2018.



CBRE RESEARCH

# 05 Austin

65.07



\*2024; \*\* 2021-2024; Source: U.S. Bureau of Labor Statistics (Metro Area), May 2025.

### Top 5 Industries for Tech Talent Workforce (2024)

51% Core High-Tech\* Prof'l Services\*\*\* FIRE\*\*

7%

Manufacturing\*\*\*

Government\*\*

\*Includes computer software and services and computer product manufacturing; \*\*Finance, Insurance, Real Estate;

\*\*\*Excl high-tech. Source: U.S. Census Bureau, IPUMS, Statistics Canada, CBRE Research, May 2025.

### **Software Engineers**

Software Engineers Employed in the Tech Industry (2023)

60.8%

49.8%

Austin

Source: U.S. Census Bureau, IPUMS, CBRE Research, May 2025.

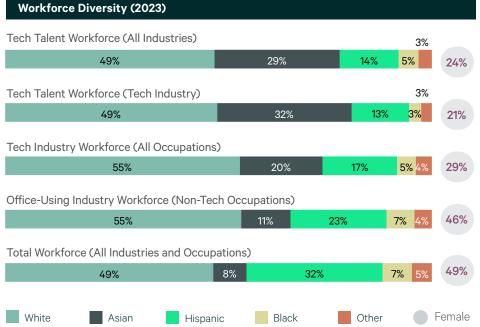
### **AI Talent**

**Artificial Intelligence Tech Talent (2025)** 

12.000

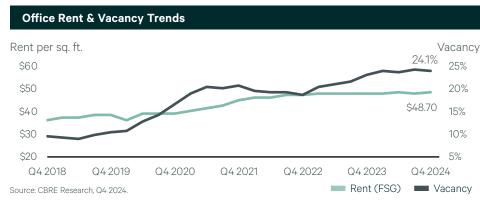
Note: Based on LinkedIn members that self-reported their occupation as tech talent with artificial intelligence and machine

Source: LinkedIn Talent Insights, CBRE Consulting, June 2025.



### **Talent Pipeline & Diversity Degree Completions (2023)** Total Growth 2020-23 Male Female Computer Engineering 1,731 41% 72% 28% Math/Statistics 507 -6% 64% 36% -17% 78% 22% Other Tech Engineering 1,069 Totals 3.307 8% 73% 27% **Degree Completions (2023)** Total White Asian Hispanic Black Other Computer Engineering 1,731 40% 32% 19% 6% 4% Math/Statistics 507 41% 33% 19% 3% 4% Other Tech Engineering 1,069 41% 33% 19% 2% 5% 3,307 41% 32% 19% 4% 4% Totals Source: The National Center for Education Statistics (Region), 2025.

Source: U.S. Census (Metro), IPUMS and CBRE Research, May 2025





Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research Q4 2024.

### **Average Apartment Rent (2024)**

**Annual Operating Costs (2024)** 

\$1,477 -9.0%

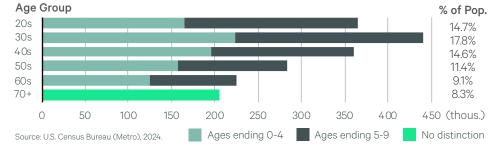
59.2%

Per unit/month 3-year growth Rent-to-Tech Wage Ratio\*

\*Ratio of annualized apartment rent (2024) to average annual wage for tech talent occupations (2024) Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research, Axiometrics Q4 2024.

### Population Trends (2023)

20s grew by 26,420 (7.8%) and 30s grew by 72,533 (19.7%) since 2018.



# 06 Washington, D.C.

64.61



\*2024; \*\* 2021-2024; Source: U.S. Bureau of Labor Statistics (Metro Area), May 2025.

### Top 5 Industries for Tech Talent Workforce (2024)

40%

Core High-Tech\*

16% Government

Prof'l Services\*\*\*

FIRE\*\*

Manufacturing\*\*\*

\*Includes computer software and services and computer product manufacturing; \*\*Finance, Insurance, Real Estate; \*\*\*Excl high-tech. Source: U.S. Census Bureau, IPUMS, Statistics Canada, CBRE Research, May 2025.

### **Software Engineers**

Software Engineers Employed in the Tech Industry (2023)

49.2%

49.8%

Washington, D.C.

Source: U.S. Census Bureau, IPUMS, CBRE Research, May 2025.

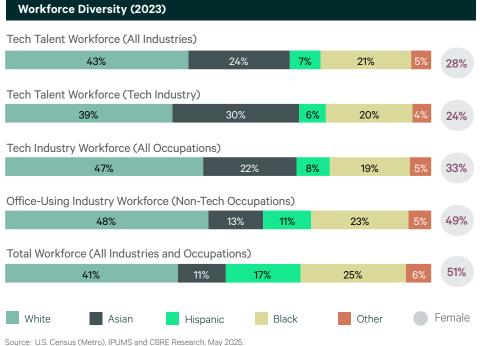
### **AI Talent**

**Artificial Intelligence Tech Talent (2025)** 

22.847

Note: Based on LinkedIn members that self-reported their occupation as tech talent with artificial intelligence and machine

Source: LinkedIn Talent Insights, CBRE Consulting, June 2025.



### **Talent Pipeline & Diversity Degree Completions (2023)** Growth 2020-23 Total Male Female Computer Engineering 9,971 73% 27% Math/Statistics 825 -18% 57% 43% 79% 21% Other Tech Engineering 1,949 -11% 12.745 -3% 73% 27% Totals **Degree Completions (2023)** Total White Asian Hispanic Black Other Computer Engineering 9,971 41% 18% 10% 25% 5% Math/Statistics 54% 22% 11% 9% 4% Other Tech Engineering 1,949 62% 15% 9% 10% 5% 12.745 45% 18% 10% 22% 5% Source: The National Center for Education Statistics (Region), 2025.



\$63M \$65.7M #6 Rank Talent Office Rent

Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research Q4 2024

### **Average Apartment Rent (2024)**

\$2,211 11.7%

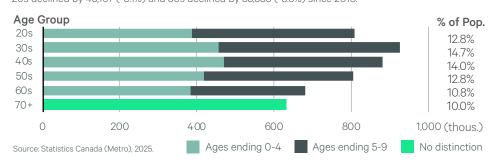
18.6%

Per unit/month 3-year growth Rent-to-Tech Wage Ratio\*

\*Ratio of annualized apartment rent (2024) to average annual wage for tech talent occupations (2024) Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research, Axiometrics Q4 2024.

### Population Trends (2023)

20s declined by 43,167 (-5.1%) and 30s declined by 33,535 (-3.5%) since 2018.



# 07 Waterloo Region

63.41



Note: Wages in Canadian dollars. \*2024: \*\* 2021-2024: Statistics Canada, May 2025.

### Top 5 Industries for Tech Talent Workforce (2024)

Core High-Tech\* FIRE\*\*

9% Manufacturing\*\*\*

Prof'l Services\*\*\*

\*Includes computer software and services and computer product manufacturing; \*\*Finance, Insurance, Real Estate; \*\*\*Excl high-tech. Source: Statistics Canda, CBRE Research, May 2025.

### **Software Engineers**

Software Engineers Employed in the Tech Industry (2023)

58.0%

51.9%

Canada Waterloo Region

Source: Statistics Canada, CBRE Research, May 2025.

### **AI Talent**

**Artificial Intelligence Tech Talent (2025)** 

2,400

Note: Based on LinkedIn members that self-reported their occupation as tech talent with artificial intelligence and machine

Source: LinkedIn Talent Insights, CBRE Consulting, June 2025.

### **Workforce Diversity (2023)** Tech Talent Workforce (All Industries) 43% Tech Industry Workforce (All Occupations) 2% 3% 47% Office-Using Industry Workforce (All-Occupations) 2% 4% 64% Total Workforce (All Industries and Occupations) 67% Female Source: Statistics Canada (Metro), CBRE Research, 2025.

### **Talent Pipeline & Diversity**

Degree Completions (2023)	Total	Growth 2020-23	Male	Female
Computer Engineering	1,728	8%	78%	22%
Math/Statistics	882	7%	61%	39%
Other Tech Engineering	1,406	11%	74%	26%
Totals	4,016	9%	73%	27%

Source: Various Canadian Ministries of Education, 2025.

### **Office Rent & Vacancy Trends** Rent per sq. ft. Vacancy \$29.42 20% \$30 \$28 17% \$26 17.9% 14% 11% \$22 8% \$20 5% Q4 2019 Q42020 Q42021 Q42022 Q42023 Q42024 Q4 2018 Rent (FSG) Source: CBRE Research, Q4 2024. Note: Rent in Canadian dollars. Vacancy



Note: Rent in U.S. dollars. Source: Statistics Canada (Metro), CBRE Research, Q4 2024.

### **Average Apartment Rent (2024)**

17.2% \$1.193 27.8%

\*Ratio of annualized apartment rent (2024) to average annual wage for tech talent occupations (2024). Note: U.S. dollars. Source: Statistics Canada May 2025, CBRE Research, CMHC Q4 2024.

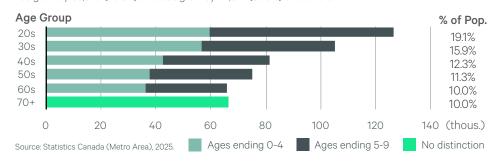
Rent-to-Tech Wage Ratio\*

### Population Trends (2023)

Per unit/month

20s grew by 36,329 (40.3%) and 30s grew by 24,841 (30.9%) since 2018

3-year growth



# 08 Dallas-Ft. Worth

62.66



\*2024; \*\* 2021-2024; Source: U.S. Bureau of Labor Statistics (Metro Area), May 2025.

### Top 5 Industries for Tech Talent Workforce (2024)

Core High-Tech\*

FIRE\*

Prof'l Services\*\*\*

Manufacturing\*\*\*

5% Transportation, Warehousing & Trade

\*Includes computer software and services and computer product manufacturing; \*\*Finance, Insurance, Real Estate; \*\*\*Excl high-tech. Source: U.S. Census Bureau, IPUMS, Statistics Canada, CBRE Research, May 2025.

### **Software Engineers**

Software Engineers Employed in the Tech Industry (2023)

46.2%

49.8%

Dallas-Ft. Worth

Source: U.S. Census Bureau, IPUMS, CBRE Research, May 2025.

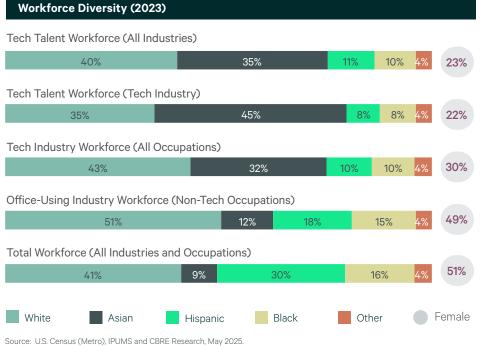
### **AI Talent**

**Artificial Intelligence Tech Talent (2025)** 

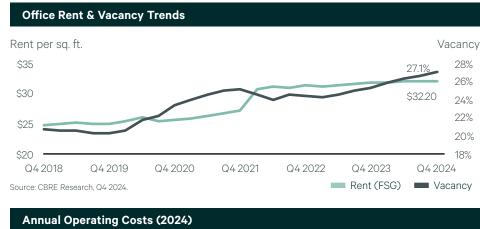
19.900

Note: Based on LinkedIn members that self-reported their occupation as tech talent with artificial intelligence and machine

Source: LinkedIn Talent Insights, CBRE Consulting, June 2025.



Degree Completions (2023)	Total	Grov	rth 2020-23	Male		Female
Computer Engineering	6,283		49%	68%		32%
Math/Statistics	942		9%	60%		40%
Other Tech Engineering	1,840		-4%	81%		19%
Totals	9,065		29%	70%		30%
Degree Completions (2023)	Total	White	Asian	Hispanic	Black	Other
Computer Engineering	6,283	37%	36%	16%	8%	4%
Math/Statistics	942	53%	19%	18%	6%	4%
Other Tech Engineering	1,840	42%	20%	24%	7%	6%
Totals	9,065	40%	29%	18%	8%	4%



#15 \$55M \$57.0M Rank Talent Office Rent

14.4%

Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research Q4 2024.

### **Average Apartment Rent (2024)**

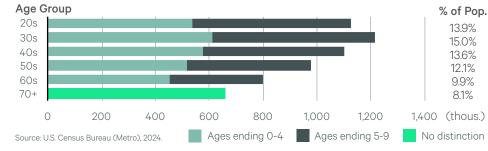
\$1,500 3.1%

Per unit/month 3-year growth Rent-to-Tech Wage Ratio\*

\*Ratio of annualized apartment rent (2024) to average annual wage for tech talent occupations (2024) Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research, Axiometrics Q4 2024.

### Population Trends (2023)

20s grew by 70,813 (6.7%) and 30s grew by 114,466 (10.4%) since 2018.



# 09 Boston

62.19



\*2024; \*\* 2021-2024; Source: U.S. Bureau of Labor Statistics (Metro Area), May 2025.

### Top 5 Industries for Tech Talent Workforce (2024)

Prof'l Services\*\*\*

41%

Core High-Tech\*

13%

FIRE\*\*

8% Manufacturing\*\*\*

6% Education

\*\*\* Education

\*Includes computer software and services and computer product manufacturing; \*\*Finance, Insurance, Real Estate; 
\*\*\*Excl high-tech. Source: U.S. Census Bureau, IPUMS, Statistics Canada, CBRE Research, May 2025.

### Software Engineers

Software Engineers Employed in the Tech Industry (2023)

53.5%

49.8%

Boston U.S.

Source: U.S. Census Bureau, IPUMS, CBRE Research, May 2025.

### **AI Talent**

Artificial Intelligence Tech Talent (2025)

20,100

Note: Based on LinkedIn members that self-reported their occupation as tech talent with artificial intelligence and machine learning skills.

Source: LinkedIn Talent Insights, CBRE Consulting, June 2025.

### **Workforce Diversity (2023)** Tech Talent Workforce (All Industries) 61% Tech Talent Workforce (Tech Industry) 61% Tech Industry Workforce (All Occupations) Office-Using Industry Workforce (Non-Tech Occupations) 71% Total Workforce (All Industries and Occupations) 65% 7% White Female Black Other Hispanic Source: U.S. Census (Metro), IPUMS and CBRE Research, May 2025

### Talent Pipeline & Diversity

Other Tech Engineering

Totals

Degree Completions (2023)	Total	Growt	h 2020-23	Male		Female
Computer Engineering	8,659		17%	65%		35%
Math/Statistics	2,113		16%	58%		42%
Other Tech Engineering	4,424		7%	69%		31%
Totals	15,196		14%	65%		35%
Degree Completions (2023)	Total	White	Asian	Hispanic	Black	Other
Computer Engineering	8,659	47%	31%	10%	6%	5%
Math/Statistics	2,113	51%	29%	10%	4%	6%

Source: The National Center for Education Statistics (Region), 2025.

4,424

15,196

### **Office Rent & Vacancy Trends** Rent per sq. ft. Vacancy 18.9% 20% \$50 \$47 \$44 \$41 14% \$38 12% \$35 10% Q4 2019 Q42020 Q4 2021 Q42022 Q42023 Q4 2018 Q42024 Rent (FSG) Source: CBRE Research, Q4 2024. Vacancy



Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research Q4 2024.

### Average Apartment Rent (2024)

**Annual Operating Costs (2024)** 

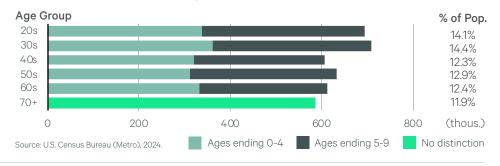
\$2,892 12.3% 24.4%

Per unit/month 3-year growth Rent-to-Tech Wage Ratio\*

\*Ratio of annualized apartment rent (2024) to average annual wage for tech talent occupations (2024) Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research, Axiometrics Q4 2024.

### Population Trends (2023)

20s declined by 34,652 (-4.8%) and 30s grew by 30,022 (4.4%) since 2018.



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60%

52%

18%

27%

11%

10%

4%

5%

6%

6%

# 10 Vancouver

61.53



Note: Wages in Canadian dollars. \*2024: \*\* 2021-2024: Statistics Canada, May 2025.

### Top 5 Industries for Tech Talent Workforce (2024)

9% Core High-Tech\* Prof'l Services\*\*\*

Retail

5% FIRE\*\*

Government

\*Includes computer software and services and computer product manufacturing; \*\*Finance, Insurance, Real Estate; \*\*\*Excl high-tech. Source: Statistics Canda, CBRE Research, May 2025.

### **Software Engineers**

Software Engineers Employed in the Tech Industry (2023)

71.0%

51.9%

Canada Vancouver Source: Statistics Canada, CBRE Research, May 2025.

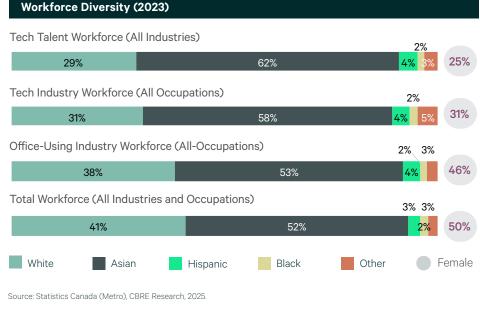
### **AI Talent**

**Artificial Intelligence Tech Talent (2025)** 

8.300

Note: Based on LinkedIn members that self-reported their occupation as tech talent with artificial intelligence and machine

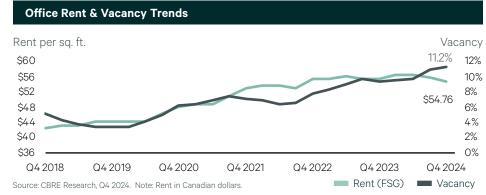
Source: LinkedIn Talent Insights, CBRE Consulting, June 2025.



### **Talent Pipeline & Diversity**

Degree Completions (2023)	Total	Growth 2020-23	Male	Female
Computer Engineering	1,760	6%	75%	25%
Math/Statistics	410	-19%	57%	43%
Other Tech Engineering	1,010	-10%	77%	23%
Totals	3,180	-4%	73%	27%

Source: Various Canadian Ministries of Education, 2025.





Note: Rent in U.S. dollars. Source: Statistics Canada (Metro), CBRE Research, Q4 2024.

### **Average Apartment Rent (2024)**

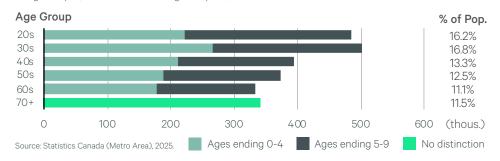
\$1,375 25.2% 19.8%

Per unit/month 3-year growth Rent-to-Tech Wage Ratio\*

\*Ratio of annualized apartment rent (2024) to average annual wage for tech talent occupations (2024). Note: U.S. dollars. Source: Statistics Canada May 2025, CBRE Research, CMHC Q4 2024.

### Population Trends (2023)

20s grew by 71,075 (17.2%) and 30s grew by 101,361 (25.3%) since 2018.



# 11 Ottawa

58.61



Note: Wages in Canadian dollars. \*2024: \*\* 2021-2024: Statistics Canada, May 2025.

### Top 5 Industries for Tech Talent Workforce (2024)

Government

Core High-Tech\*

6% Prof'l Services\*\*

Information\*\*\*

4% Transportation, Warehousing & Trade

\*Includes computer software and services and computer product manufacturing; \*\*Finance, Insurance, Real Estate; \*\*\*Excl high-tech. Source: Statistics Canda, CBRE Research, May 2025.

### **Software Engineers**

Software Engineers Employed in the Tech Industry (2023)

43.0%

51.9%

Canada Ottawa Source: Statistics Canada, CBRE Research, May 2025.

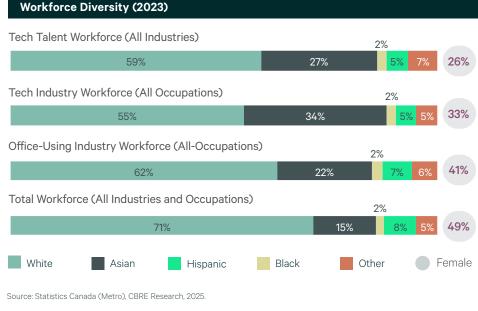
### **AI Talent**

**Artificial Intelligence Tech Talent (2025)** 

3,400

Note: Based on LinkedIn members that self-reported their occupation as tech talent with artificial intelligence and machine learning skills.

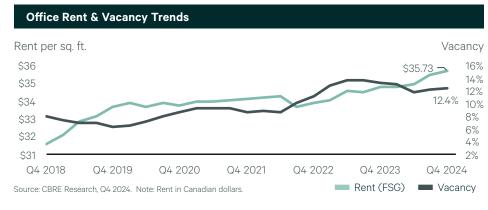
Source: LinkedIn Talent Insights, CBRE Consulting, June 2025.



### **Talent Pipeline & Diversity**

Degree Completions (2023)	Total	Growth 2020-23	Male	Female
Computer Engineering	1,106	17%	83%	17%
Math/Statistics	270	38%	52%	49%
Other Tech Engineering	1,230	-1%	77%	23%
Totals	2,606	10%	77%	23%

Source: Various Canadian Ministries of Education, 2025.





Rent-to-Tech Wage Ratio\*

Note: Rent in U.S. dollars. Source: Statistics Canada (Metro), CBRE Research, Q4 2024.

### **Average Apartment Rent (2024)**

**Annual Operating Costs (2024)** 

17.5% \$1,195 19.3%

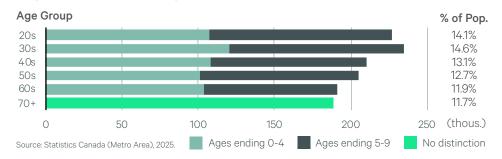
3-year growth

\*Ratio of annualized apartment rent (2024) to average annual wage for tech talent occupations (2024). Note: U.S. dollars. Source: Statistics Canada May 2025, CBRE Research, CMHC Q4 2024.

### Population Trends (2023)

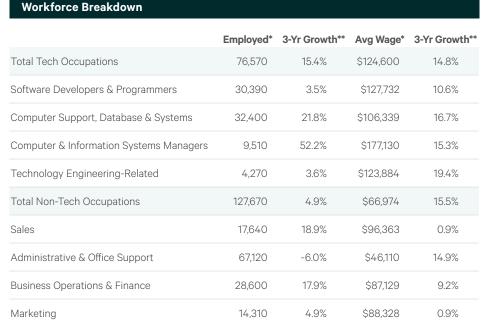
Per unit/month

20s grew by 18,354 (8.8%) and 30s grew by 35,851 (18.0%) since 2018.



# 12 Raleigh-Durham

58.45



\*2024; \*\* 2021-2024; Source: U.S. Bureau of Labor Statistics (Metro Area), May 2025.

### Top 5 Industries for Tech Talent Workforce (2024)

45%

Core High-Tech\*

15% FIRE\*\*

Prof'l Services\*\*\*

Manufacturing\*\*\*

Health

\*Includes computer software and services and computer product manufacturing; \*\*Finance, Insurance, Real Estate; \*\*\*Excl high-tech. Source: U.S. Census Bureau, IPUMS, Statistics Canada, CBRE Research, May 2025.

### **Software Engineers**

Software Engineers Employed in the Tech Industry (2023)

55.3%

49.8%

Raleigh-Durham

Source: U.S. Census Bureau, IPUMS, CBRE Research, May 2025.

### **AI Talent**

Artificial Intelligence Tech Talent (2025)

6.400

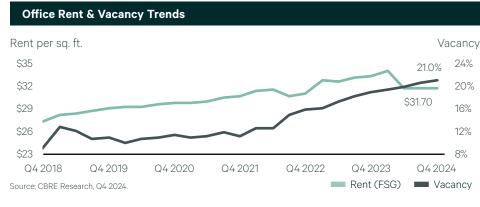
Note: Based on LinkedIn members that self-reported their occupation as tech talent with artificial intelligence and machine

Source: LinkedIn Talent Insights, CBRE Consulting, June 2025.

### **Workforce Diversity (2023)** Tech Talent Workforce (All Industries) 53% Tech Talent Workforce (Tech Industry) 53% Tech Industry Workforce (All Occupations) 3% 61% Office-Using Industry Workforce (Non-Tech Occupations) Total Workforce (All Industries and Occupations) 56%

### **Talent Pipeline & Diversity Degree Completions (2023)** Total Growth 2020-23 Male Female Computer Engineering 2,556 71% 29% Math/Statistics 956 22% 60% 40% -3% 76% 24% Other Tech Engineering 1,392 Totals 4.904 12% 70% 30% **Degree Completions (2023)** Total White Asian Hispanic Black Other Computer Engineering 2,556 49% 32% 7% 8% 5% 5% Math/Statistics 956 59% 25% 6% 4% Other Tech Engineering 1,392 73% 11% 8% 4% 5% 4.904 58% 24% 7% 5% Source: The National Center for Education Statistics (Region), 2025.

Source: U.S. Census (Metro), IPUMS and CBRE Research, May 2025





Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research Q4 2024.

### **Average Apartment Rent (2024)**

Female

Other

**Annual Operating Costs (2024)** 

\$1.479 -0.1%

Rent-to-Tech Wage Ratio\*

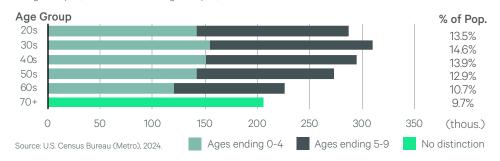
\*Ratio of annualized apartment rent (2024) to average annual wage for tech talent occupations (2024) Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research, Axiometrics Q4 2024.

3-year growth

### Population Trends (2023)

Per unit/month

20s grew by 15,212 (5.6%) and 30s grew by 31,417 (11.3%) since 2018.



# 13 Atlanta

58.22



\*2024; \*\* 2021-2024; Source: U.S. Bureau of Labor Statistics (Metro Area), May 2025.

### Top 5 Industries for Tech Talent Workforce (2024)

38% Core High-Tech\*

10%

Prof'l Services\*\*\*

8% FIRE\*\* 7% Manufacturing\*\*\* 5%
Transportation,
Warehousing & Trade

\*Includes computer software and services and computer product manufacturing; \*\*Finance, Insurance, Real Estate; 
\*\*\*Excl high-tech. Source: U.S. Census Bureau, IPUMS, Statistics Canada, CBRE Research, May 2025.

### **Software Engineers**

Software Engineers Employed in the Tech Industry (2023)

51.5%

49.8%

Atlanta

Source: U.S. Census Bureau, IPUMS, CBRE Research, May 2025.

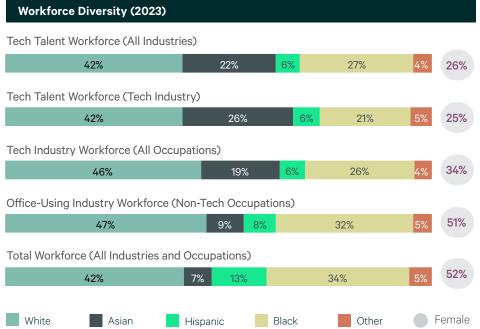
### **AI Talent**

Artificial Intelligence Tech Talent (2025)

12,600

Note: Based on LinkedIn members that self-reported their occupation as tech talent with artificial intelligence and machine learning skills.

Source: LinkedIn Talent Insights, CBRE Consulting, June 2025.



### Talent Pipeline & Diversity

**Degree Completions (2023)** 

Other Tech Engineering

Totals

Source: U.S. Census (Metro), IPUMS and CBRE Research, May 2025

Total

2,973

10.303

•						
Computer Engineering	6,617		30%	74%		26%
Math/Statistics	713		14%	63%		37%
Other Tech Engineering	2,973		-2%	76%		24%
Totals	10,303		18%	74%		26%
Degree Completions (2023)	Total	White	Asian	Hispanic	Black	Other
Computer Engineering	6,617	40%	34%	8%	13%	5%
Math/Statistics	713	46%	27%	7%	15%	5%

Growth 2020-23

22%

30%

Male

10%

9%

8%

12%

Female

5%

5%

Source: The National Center for Education Statistics (Region), 2025.

### **Office Rent & Vacancy Trends** Rent per sq. ft. Vacancy \$34 30% \$32.69 \$32 \$30 24% 21% 18% 15% Q42018 Q42019 Q42020 Q42021 Q42022 Q42023 Q4 2024 Rent (FSG) Source: CBRE Research, Q4 2024. Vacancy



Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research Q4 2024.

### Average Apartment Rent (2024)

\$1,576

-4.8%

16.0%

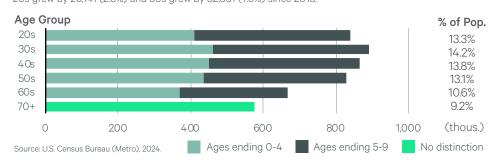
Per unit/month 3-year growth Ren

Rent-to-Tech Wage Ratio\*

\*Ratio of annualized apartment rent (2024) to average annual wage for tech talent occupations (2024) Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research, Axiometrics Q4 2024.

### Population Trends (2023)

20s grew by 20,141 (2.5%) and 30s grew by 32,661 (7.5%) since 2018.



CBRE RESEARCH

55%

45%

# 14 Denver

57.66



\*2024; \*\* 2021-2024; Source: U.S. Bureau of Labor Statistics (Metro Area), May 2025.

### Top 5 Industries for Tech Talent Workforce (2024)

Core High-Tech\*

Prof'l Services\*\*\*

Manufacturing\*\*\*

FIRE\*\*

8% Information

\*Includes computer software and services and computer product manufacturing; \*\*Finance, Insurance, Real Estate; \*\*\*Excl high-tech. Source: U.S. Census Bureau, IPUMS, Statistics Canada, CBRE Research, May 2025.

### **Software Engineers**

Software Engineers Employed in the Tech Industry (2023)

49.1%

49.8%

Denver

Source: U.S. Census Bureau, IPUMS, CBRE Research, May 2025.

### **AI Talent**

**Artificial Intelligence Tech Talent (2025)** 

8.100

Note: Based on LinkedIn members that self-reported their occupation as tech talent with artificial intelligence and machine

Source: LinkedIn Talent Insights, CBRE Consulting, June 2025.

### Workforce Diversity (2023) Tech Talent Workforce (All Industries) Tech Talent Workforce (Tech Industry) 73% Tech Industry Workforce (All Occupations) 74% Office-Using Industry Workforce (Non-Tech Occupations) 70% Total Workforce (All Industries and Occupations) 61% White Other Female Hispanic Source: U.S. Census (Metro), IPUMS and CBRE Research, May 2025

### Talent Pipeline & Diversity

Other Tech Engineering

Totals

Degree Completions (2023)	Total	Grov	vth 2020-23	Male		Female
Computer Engineering	2,064		-1%	74%		26%
Math/Statistics	387		-13%	65%		35%
Other Tech Engineering	2,118		11%	77%		23%
Totals	4,569		3%	74%		26%
Degree Completions (2023)	Total	White	Asian	Hispanic	Black	Other
Computer Engineering	2,064	63%	14%	14%	4%	6%
Math/Statistics	387	72%	9%	10%	1%	7%

6%

10%

13%

13%

1%

6%

6%

Source: The National Center for Education Statistics (Region), 2025.

2,118

4.569

### **Office Rent & Vacancy Trends** Rent per sq. ft. Vacancy \$40 261% \$36 25% \$33.94 \$32 15% \$24 10% Q42019 Q42020 Q42021 Q42022 Q42023 Q42024 Rent (FSG) Source: CBRE Research, Q4 2024. Vacancy



Rent-to-Tech Wage Ratio\*

Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research Q4 2024.

### **Average Apartment Rent (2024)**

\$1,849 2.6% 16.1%

\*Ratio of annualized apartment rent (2024) to average annual wage for tech talent occupations (2024)

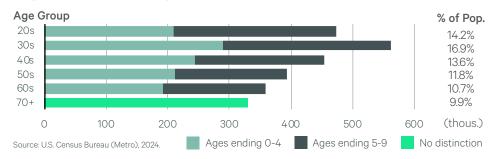
Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research, Axiometrics Q4 2024.

3-year growth

### Population Trends (2023)

Per unit/month

20s grew by 1,087 (0.2%) and 30s grew by 46,137 (8.9%) since 2018.



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73%

69%

# 15 Montreal

57.43



Note: Wages in Canadian dollars.
\*2024: \*\* 2021-2024: Statistics Canada, May 2025.

### Top 5 Industries for Tech Talent Workforce (2024)

46% Core High-Tech\*

12% FIRE\*\*

9%

Prof'l Services\*\*\*

Manufacturing\*\*\*

Information\*\*\*

5%

\*Includes computer software and services and computer product manufacturing; \*\*Finance, Insurance, Real Estate; 
\*\*\*Excl high-tech. Source: Statistics Canda, CBRE Research, May 2025.

### Software Engineers

Software Engineers Employed in the Tech Industry (2023)

52.8% Montreal 51.9% Canada

Source: Statistics Canada, CBRE Research, May 2025.

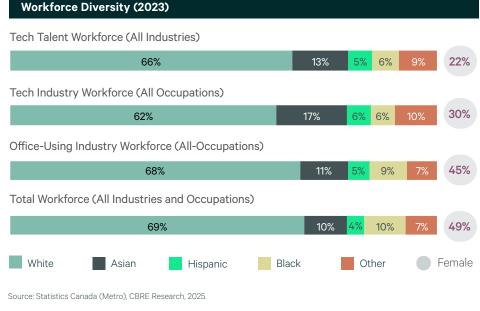
### Al Talent

Artificial Intelligence Tech Talent (2025)

7,900

Note: Based on LinkedIn members that self-reported their occupation as tech talent with artificial intelligence and machine learning skills.

Source: LinkedIn Talent Insights, CBRE Consulting, June 2025.



### **Talent Pipeline & Diversity**

Degree Completions (2023)	Total	Growth 2020-23	Male	Female
Computer Engineering	2,914	34%	76%	24%
Math/Statistics	375	5%	63%	37%
Other Tech Engineering	3,468	18%	78%	23%
Totals	6,757	24%	76%	24%

Source: Various Canadian Ministries of Education, 2025.

### Office Rent & Vacancy Trends Rent per sa. ft. \$39 \$37 \$35 14% 12% \$33 10% \$31 8% Q42022 Q4 2018 Q4 2019 Q42020 Q42021 Q42023 Q42024 Rent (FSG) Source: CBRE Research, Q4 2024. Note: Rent in Canadian dollars. Vacancy





Rent-to-Tech Wage Ratio\*

Note: Rent in U.S. dollars. Source: Statistics Canada (Metro), CBRE Research, Q4 2024.

### Average Apartment Rent (2024)

\$833 27.8% 13.7%

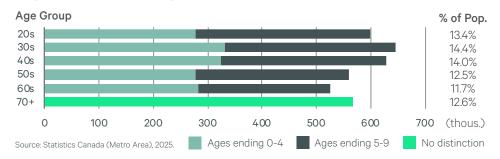
3-year growth

\*Ratio of annualized apartment rent (2024) to average annual wage for tech talent occupations (2024). Note: U.S. dollars. Source: Statistics Canada May 2025. CBRE Research. CMHC 04 2024.

### Population Trends (2023)

Per unit/month

20s grew by 10,015 (1.7%) and 30s grew by 39,578 (6.5%) since 2018.



# 16 Salt Lake City

56.05



\*2024; \*\* 2021-2024; Source: U.S. Bureau of Labor Statistics (Metro Area), May 2025.

### Top 5 Industries for Tech Talent Workforce (2024)

88% 149

14% FIRE\*\*

8% Education

//o
Manufacturing\*\*\*

O /o
Prof'l Services\*\*\*

\*Includes computer software and services and computer product manufacturing; \*\*Finance, Insurance, Real Estate; 
\*\*\*Excl high-tech. Source: U.S. Census Bureau, IPUMS, Statistics Canada, CBRE Research, May 2025.

### Software Engineers

Software Engineers Employed in the Tech Industry (2023)

51.7%

Core High-Tech\*

49.8%

Salt Lake City

Source: U.S. Census Bureau, IPUMS, CBRE Research, May 2025.

### **AI Talent**

Artificial Intelligence Tech Talent (2025)

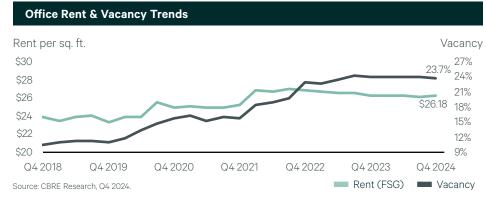
3,900

Note: Based on LinkedIn members that self-reported their occupation as tech talent with artificial intelligence and machine learning skills.

Source: LinkedIn Talent Insights, CBRE Consulting, June 2025.

# Tech Talent Workforce (All Industries) 74% 9% 12% 5% 23% Tech Talent Workforce (Tech Industry) 80% 7% 88% 21% Tech Industry Workforce (All Occupations) 1% 76% 88% 10% 5% 30% Office-Using Industry Workforce (Non-Tech Occupations) 1% 77% 5% 12% 5% 46% Total Workforce (All Industries and Occupations) 1% White Asian Hispanic Black Other Female Source: U.S. Census (Metro), IPUMS and CBRE Research, May 2025.

### **Talent Pipeline & Diversity Degree Completions (2023)** Total Growth 2020-23 Male Female Computer Engineering 7,439 30% 18% Math/Statistics 522 21% 70% 30% 754 8% 17% Other Tech Engineering 83% 8.715 27% 82% 18% Totals **Degree Completions (2023)** Total White Asian Hispanic Black Other Computer Engineering 7,439 69% 8% 11% 7% 5% Math/Statistics 522 83% 6% 6% 0% 4% Other Tech Engineering 754 83% 3% 9% 0% 5% 8,715 71% 11% 5% Source: The National Center for Education Statistics (Region), 2025.





Rent-to-Tech Wage Ratio\*

Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research Q4 2024

### Average Apartment Rent (2024)

\$1,525 1.0% 15.9%

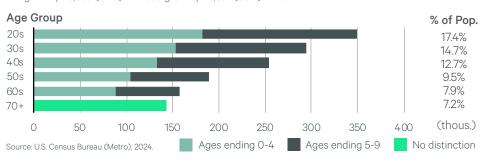
3-year growth

\*Ratio of annualized apartment rent (2024) to average annual wage for tech talent occupations (2024) Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research, Axiometrics Q4 2024.

### Population Trends (2023)

Per unit/month

20s grew by 28,539 (8.9%) and 30s grew by 26,591 (9.9%) since 2018.



CBRE RESEARCH

# 17 Calgary

55.06

Vacancy

\$34.15 32%

26.1%

Q42024

Vacancy

Q42023

Rent (FSG)

29%

26%

23%

20%



Note: Wages in Canadian dollars. \*2024: \*\* 2021-2024: Statistics Canada, May 2025.

### Top 5 Industries for Tech Talent Workforce (2024)

49% Core High-Tech\*

\*\*\*Excl high-tech. Source: Statistics Canda, CBRE Research, May 2025.

Prof'l Services\*\*\*

5% Transportation,

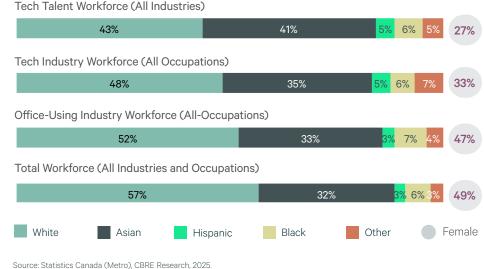
Warehousing & Trade

5%

Information\*\*\*

Health

\*Includes computer software and services and computer product manufacturing; \*\*Finance, Insurance, Real Estate;



### **Talent Pipeline & Diversity**

**Workforce Diversity (2023)** 

Degree Completions (2023)	Total	Growth 2020-23	Male	Female
Computer Engineering	619	66%	82%	18%
Math/Statistics	179	64%	66%	34%
Other Tech Engineering	399	18%	80%	20%
Totals	1,197	46%	79%	21%

Source: Various Canadian Ministries of Education, 2025.

### **Office Rent & Vacancy Trends** Rent per sq. ft. \$40 \$36 \$32 \$28 \$24 \$20 Q42018 Q4 2019 Q42020 Q42021 Q42022 Source: CBRE Research, Q4 2024. Note: Rent in Canadian dollars. **Annual Operating Costs (2024)**



Note: Rent in U.S. dollars. Source: Statistics Canada (Metro), CBRE Research, Q4 2024.

### **Average Apartment Rent (2024)**

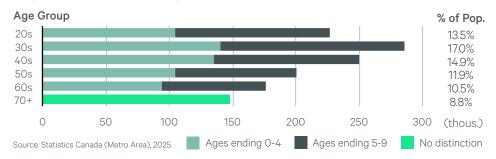
\$1.238 41.7% 19.4%

Per unit/month 3-year growth Rent-to-Tech Wage Ratio\*

\*Ratio of annualized apartment rent (2024) to average annual wage for tech talent occupations (2024). Note: U.S. dollars. Source: Statistics Canada May 2025, CBRE Research, CMHC Q4 2024.

### Population Trends (2023)

20s grew by 21,676 (10.6%) and 30s grew by 33,526 (13.3%) since 2018



### **Software Engineers**

Software Engineers Employed in the Tech Industry (2023)

69.1%

51.9%

Canada Calgary

Source: Statistics Canada, CBRE Research, May 2025.

### **AI Talent**

**Artificial Intelligence Tech Talent (2025)** 

3.200

Note: Based on LinkedIn members that self-reported their occupation as tech talent with artificial intelligence and machine learning skills.

Source: LinkedIn Talent Insights, CBRE Consulting, June 2025.

# 18 Los Angeles-Orange County

53.21



\*2024; \*\* 2021-2024; Source: U.S. Bureau of Labor Statistics (Metro Area), May 2025.

### Top 5 Industries for Tech Talent Workforce (2024)

36%

Core High-Tech\*

Manufacturing\*\*\* Prof'l Services\*\*\*

8% FIRE\*\*

Education

\*Includes computer software and services and computer product manufacturing; \*\*Finance, Insurance, Real Estate; \*\*\*Excl high-tech. Source: U.S. Census Bureau, IPUMS, Statistics Canada, CBRE Research, May 2025.

### **Software Engineers**

Software Engineers Employed in the Tech Industry (2023)

49.6%

49.8%

LA-Orange Co.

Source: U.S. Census Bureau, IPUMS, CBRE Research, May 2025.

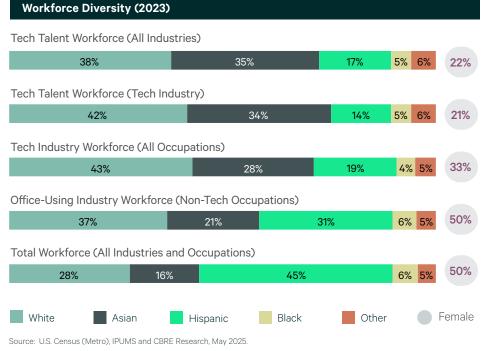
### **AI Talent**

**Artificial Intelligence Tech Talent (2025)** 

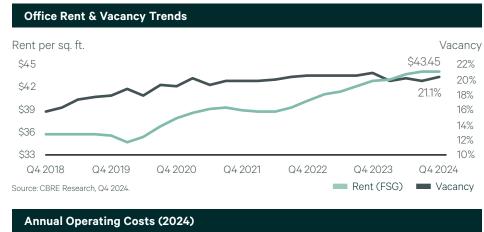
20.500

Note: Based on LinkedIn members that self-reported their occupation as tech talent with artificial intelligence and machine

Source: LinkedIn Talent Insights, CBRE Consulting, June 2025.



Talent Pipeline & Divers	,					
Degree Completions (2023)	Total	Grow	rth 2020-23	Male		Female
Computer Engineering	7,881		21%	74%		26%
Math/Statistics	2,597		1%	60%		40%
Other Tech Engineering	5,233		-1%	78%		22%
Totals	15,711		9%	73%		27%
Degree Completions (2023)	Total	White	Asian	Hispanic	Black	Other
Computer Engineering	7,881	24%	46%	22%	3%	5%
Math/Statistics	2,597	27%	37%	29%	2%	5%
Other Tech Engineering	5,233	29%	29%	33%	3%	6%
Totals	15.711	26%	38%	27%	3%	5%





Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research Q4 2024

### **Average Apartment Rent (2024)**

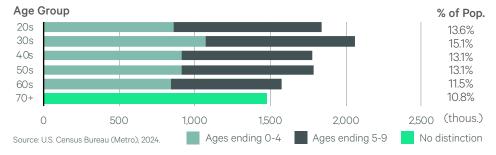
5.6% 24.9% \$2.824

Per unit/month 3-year growth Rent-to-Tech Wage Ratio\*

\*Ratio of annualized apartment rent (2024) to average annual wage for tech talent occupations (2024) Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research, Axiometrics Q4 2024.

### Population Trends (2023)

20s declined by 290,947 (-13.7%) and 30s grew by 9,984 (0.5%) since 2018.



# 19 San Diego

50.55



\*2024; \*\* 2021-2024; Source: U.S. Bureau of Labor Statistics (Metro Area), May 2025.

### Top 5 Industries for Tech Talent Workforce (2024)

Core High-Tech\* Manufacturing\*\*\* Prof'l Services\*\*\*

6% FIRE\*\*

Health

\*Includes computer software and services and computer product manufacturing; \*\*Finance, Insurance, Real Estate; \*\*\*Excl high-tech. Source: U.S. Census Bureau, IPUMS, Statistics Canada, CBRE Research, May 2025.

### **Software Engineers**

Software Engineers Employed in the Tech Industry (2023)

50.9% San Diego

49.8%

Source: U.S. Census Bureau, IPUMS, CBRE Research, May 2025.

### **AI Talent**

**Artificial Intelligence Tech Talent (2025)** 

7.800

Note: Based on LinkedIn members that self-reported their occupation as tech talent with artificial intelligence and machine

Source: LinkedIn Talent Insights, CBRE Consulting, June 2025.

### **Workforce Diversity (2023)** Tech Talent Workforce (All Industries) 49% 4% 7% Tech Talent Workforce (Tech Industry) 54% Tech Industry Workforce (All Occupations) 52% 23% 27% Office-Using Industry Workforce (Non-Tech Occupations) 25% Total Workforce (All Industries and Occupations) 42% White Female Other

### **Talent Pipeline & Diversity Degree Completions (2023)** Total Growth 2020-23 Male Female Computer Engineering 2,575 29% 78% 22% Math/Statistics 1,213 -2% 64% 36% 3% 19% Other Tech Engineering 1,765 81% Totals 5.553 12% 75% 25% **Degree Completions (2023)** Total White Asian Hispanic Black Other Computer Engineering 2,575 34% 37% 17% 6% 6% 7% Math/Statistics 1.213 28% 41% 22% 2% Other Tech Engineering 1,765 38% 27% 25% 2% 8% 5.553 34% 34% 20% 4% 7% Totals Source: The National Center for Education Statistics (Region), 2025.

Source: U.S. Census (Metro), IPUMS and CBRE Research, May 2025

**Office Rent & Vacancy Trends** Rent per sq. ft. Vacancy \$50 \$40 \$39.54 12% 10% 8% Q4 2018 Q4 2019 Q42020 Q42021 Q42022 Q42023 Q42024 Rent (FSG) Source: CBRE Research, Q4 2024. Vacancy **Annual Operating Costs (2024)** 



Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research Q4 2024.

### **Average Apartment Rent (2024)**

\$2,818 9.7%

24.3%

Rent-to-Tech Wage Ratio\*

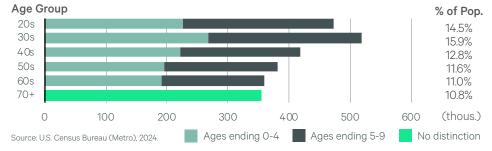
\*Ratio of annualized apartment rent (2024) to average annual wage for tech talent occupations (2024) Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research, Axiometrics Q4 2024.

3-year growth

### Population Trends (2023)

Per unit/month

20s declined by 66,503 (-12.3%) and 30s grew by 12,968 (2.6%) since 2018.



# 20 Phoenix

50.23



\*2024; \*\* 2021-2024; Source: U.S. Bureau of Labor Statistics (Metro Area), May 2025.

### Top 5 Industries for Tech Talent Workforce (2024)

29% 19% 8% 7% 6%
Core High-Tech\* FIRE\*\* Manufacturing\*\*\* Profil Services\*\*\* Health

\*Includes computer software and services and computer product manufacturing; \*\*Finance, Insurance, Real Estate; \*\*\*Excl high-tech. Source: U.S. Census Bureau, IPUMS, Statistics Canada, CBRE Research, May 2025.

### Software Engineers

Software Engineers Employed in the Tech Industry (2023)

37.6%

49.8%

Phoenix U.S.

Source: U.S. Census Bureau, IPUMS, CBRE Research, May 2025.

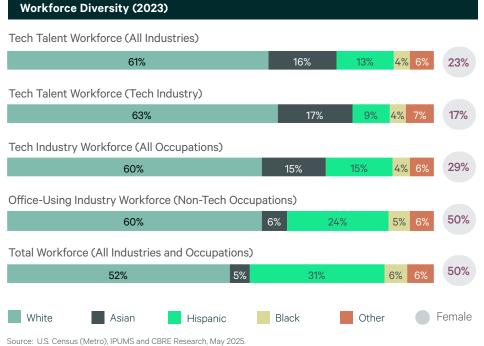
### Al Talent

Artificial Intelligence Tech Talent (2025)

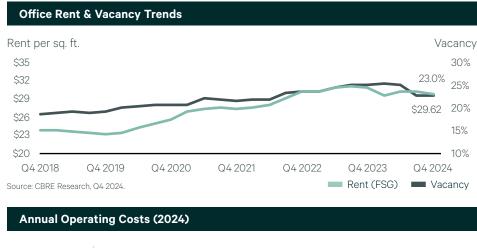
5,600

Note: Based on LinkedIn members that self-reported their occupation as tech talent with artificial intelligence and machine learning skills

Source: LinkedIn Talent Insights, CBRE Consulting, June 2025.



Degree Completions (2023)	Total	Grow	Growth 2020-23			Female	
Computer Engineering	3,844		5%	76%		24%	
Math/Statistics	309		-9%	68%		32%	
Other Tech Engineering	2,322		30%	81%		19%	
Totals	6,475		12%	78%		22%	
Degree Completions (2023)	Total	White	Asian	Hispanic	Black	Other	
Computer Engineering	3,844	50%	21%	16%	7%	6%	
Math/Statistics	309	57%	14%	22%	2%	6%	
Other Tech Engineering	2,322	59%	10%	21%	4%	5%	
Totals	6,475	54%	17%	18%	5%	6%	



#22 \$53M + \$2M = \$54.5M
Rank Talent Office Rent Total

Rent-to-Tech Wage Ratio\*

Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research Q4 2024.

### Average Apartment Rent (2024)

\$1,526 -8.0% 15.4%

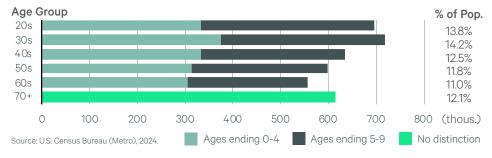
\*Ratio of annualized apartment rent (2024) to average annual wage for tech talent occupations (2024) Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research, Axiometrics Q4 2024.

3-year growth

### Population Trends (2023)

Per unit/month

20s declined by 114,772 (-12.4%) and 30s declined by 30,911 (-2.9%) since 2018.



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# 21 Baltimore

49.74



\*2024; \*\* 2021-2024; Source: U.S. Bureau of Labor Statistics (Metro Area), May 2025.

### Top 5 Industries for Tech Talent Workforce (2024)

36% 20%

Core High-Tech\* Government

14% Prof'l Services\*\*\*

6% FIRE\*\* 5%

Manufacturing\*\*\*

\*Includes computer software and services and computer product manufacturing; \*\*Finance, Insurance, Real Estate; 
\*\*\*Excl high-tech. Source: U.S. Census Bureau, IPUMS, Statistics Canada, CBRE Research, May 2025.

### Software Engineers

Software Engineers Employed in the Tech Industry (2023)

44.9%

49.8%

Baltimore U.S.

Source: U.S. Census Bureau, IPUMS, CBRE Research, May 2025.

### Al Talent

Artificial Intelligence Tech Talent (2025)

N/A

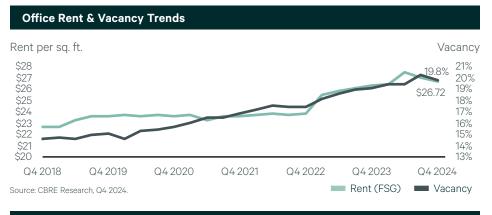
Note: Based on LinkedIn members that self-reported their occupation as tech talent with artificial intelligence and machine learning skills.

Source: LinkedIn Talent Insights, CBRE Consulting, June 2025.

### **Workforce Diversity (2023)** Tech Talent Workforce (All Industries) 54% 23% 12% Tech Talent Workforce (Tech Industry) 3% 25% 55% Tech Industry Workforce (All Occupations) 3% 57% 12% 22% 29% Office-Using Industry Workforce (Non-Tech Occupations) 25% Total Workforce (All Industries and Occupations) 51% 29% White Other Female Hispanic

### **Talent Pipeline & Diversity Degree Completions (2023)** Total Growth 2020-23 Male Female Computer Engineering 2,422 71% 29% Math/Statistics 772 34% 64% 36% 16% 75% 25% Other Tech Engineering 1,381 Totals 4,575 10% 71% 29% **Degree Completions (2023)** Total White Asian Hispanic Black Other Computer Engineering 2,422 43% 24% 7% 21% 5% 8% Math/Statistics 772 51% 21% 11% 9% Other Tech Engineering 1,381 55% 16% 10% 11% 7% 4.575 48% 21% 9% 16% 6% Totals Source: The National Center for Education Statistics (Region), 2025.

Source: U.S. Census (Metro), IPUMS and CBRE Research, May 2025





Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research Q4 2024.

### Average Apartment Rent (2024)

**Annual Operating Costs (2024)** 

\$1,725
Per unit/month

6.3%
3-year growth

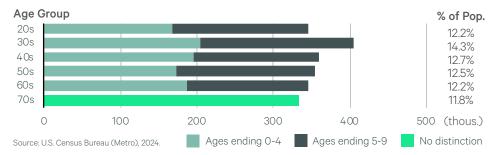
Rent-to-Tech Wage Ratio\*

15.4%

\*Ratio of annualized apartment rent (2024) to average annual wage for tech talent occupations (2024) Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research, Axiometrics Q4 2024.

### Population Trends (2023)

20s declined by 33,878 (-8.9%) and 30s grew by 16,037 (4.1%) since 2018.



CBRE RESEARCH

# 22 Chicago

49.61



\*2024; \*\* 2021-2024; Source: U.S. Bureau of Labor Statistics (Metro Area), May 2025.

### Top 5 Industries for Tech Talent Workforce (2024)

2% 17

Core High-Tech\*

17% FIRE\*\* 11%

Prof'l Services\*\*\*

Manufacturing\*\*\*

Education

\*Includes computer software and services and computer product manufacturing; \*\*Finance, Insurance, Real Estate; \*\*\*Excl high-tech. Source: U.S. Census Bureau, IPUMS, Statistics Canada, CBRE Research, May 2025.

### **Software Engineers**

Software Engineers Employed in the Tech Industry (2023)

41.6%

49.8%

Chicago U.S.

Source: U.S. Census Bureau, IPUMS, CBRE Research, May 2025.

### Al Talent

Artificial Intelligence Tech Talent (2025)

14,600

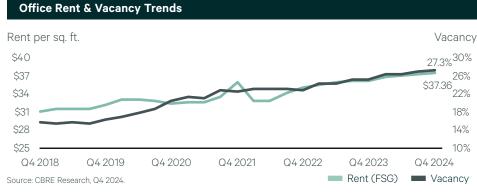
Note: Based on LinkedIn members that self-reported their occupation as tech talent with artificial intelligence and machine learning skills.

Source: LinkedIn Talent Insights, CBRE Consulting, June 2025.

### **Workforce Diversity (2023)** Tech Talent Workforce (All Industries) 50% Tech Talent Workforce (Tech Industry) 2% 52% Tech Industry Workforce (All Occupations) 58% 19% 8% 31% Office-Using Industry Workforce (Non-Tech Occupations) Total Workforce (All Industries and Occupations) 4% 51% 49% 15% White Other Female Black Hispanic

### **Talent Pipeline & Diversity Degree Completions (2023)** Total Growth 2020-23 Male Female Computer Engineering 5,535 21% 72% 28% Math/Statistics 1,461 -5% 66% 34% -15% 74% 26% Other Tech Engineering 1,731 8.727 7% 71% 29% Totals **Degree Completions (2023)** Total White Asian Hispanic Black Other Computer Engineering 5,535 45% 24% 17% 9% 4% 5% Math/Statistics 1.461 55% 25% 13% 3% Other Tech Engineering 1,731 54% 18% 20% 5% 3% 8,727 49% 23% 17% 4% Totals Source: The National Center for Education Statistics (Region), 2025.

Source: U.S. Census (Metro), IPUMS and CBRE Research, May 2025





Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research Q4 2024.

### Average Apartment Rent (2024)

**Annual Operating Costs (2024)** 

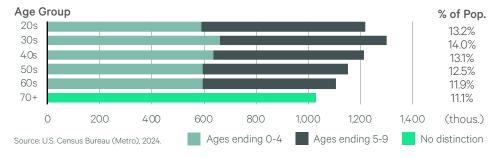
\$2,090 14.3% 21.4%

Per unit/month 3-year growth Rent-to-Tech Wage Ratio\*

\*Ratio of annualized apartment rent (2024) to average annual wage for tech talent occupations (2024) Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research, Axiometrics Q4 2024.

### Population Trends (2023)

20s declined by 93,147 (-7.1%) and 30s declined by 23,788 (-1.8%) since 2018.



CBRE RESEARCH

# 23 Philadelphia

47.78



\*2024; \*\* 2021-2024; Source: U.S. Bureau of Labor Statistics (Metro Area), May 2025.

### Top 5 Industries for Tech Talent Workforce (2024)

30%

Core High-Tech\*

FIRE\*\*

Manufacturing\*\*\*

Prof'l Services\*\*\*

Education

\*Includes computer software and services and computer product manufacturing; \*\*Finance, Insurance, Real Estate; \*\*\*Excl high-tech. Source: U.S. Census Bureau, IPUMS, Statistics Canada, CBRE Research, May 2025.

### **Software Engineers**

Software Engineers Employed in the Tech Industry (2023)

40.9% Philadelphia 49.8%

Source: U.S. Census Bureau, IPUMS, CBRE Research, May 2025.

### **AI Talent**

Artificial Intelligence Tech Talent (2025)

7.600

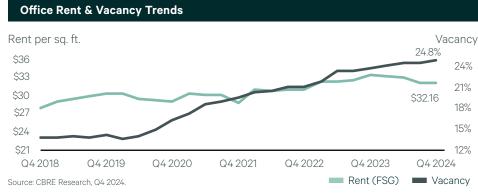
Note: Based on LinkedIn members that self-reported their occupation as tech talent with artificial intelligence and machine

Source: LinkedIn Talent Insights, CBRE Consulting, June 2025.

### **Workforce Diversity (2023)** Tech Talent Workforce (All Industries) 22% Tech Talent Workforce (Tech Industry) 56% 25% 23% Tech Industry Workforce (All Occupations) 10% Office-Using Industry Workforce (Non-Tech Occupations) Total Workforce (All Industries and Occupations) Female Other

### **Talent Pipeline & Diversity Degree Completions (2023)** Total Growth 2020-23 Male Female Computer Engineering 5,172 52% 71% 29% Math/Statistics 924 0% 62% 38% 5% 76% 24% Other Tech Engineering 1,850 Totals 7.946 30% 71% 29% **Degree Completions (2023)** Total White Asian Hispanic Black Other Computer Engineering 5,172 52% 27% 7% 4% Math/Statistics 924 69% 17% 5% 5% 4% Other Tech Engineering 1,850 68% 15% 8% 6% 4% 7,946 58% 23% 7% 4% Source: The National Center for Education Statistics (Region), 2025.

Source: U.S. Census (Metro), IPUMS and CBRE Research, May 2025





Rent-to-Tech Wage Ratio\*

Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research Q4 2024

### **Average Apartment Rent (2024)**

**Annual Operating Costs (2024)** 

\$1,897 8.8% 19.0%

\*Ratio of annualized apartment rent (2024) to average annual wage for tech talent occupations (2024)

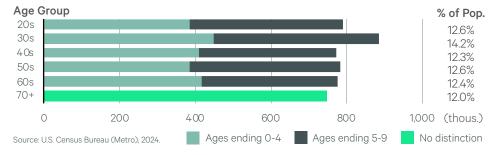
3-year growth

Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research, Axiometrics Q4 2024.

### Population Trends (2023)

Per unit/month

20s declined by 45,149 (-5.4%) and 30s grew by 63,910 (7.8%) since 2018.



# 24 Charlotte

46.17



\*2024; \*\* 2021-2024; Source: U.S. Bureau of Labor Statistics (Metro Area), May 2025.

### Top 5 Industries for Tech Talent Workforce (2024)

28%

Core High-Tech\*

FIRE\*\*

Prof'l Services\*\*\*

5% Manufacturing\*\*\*

5%

Information\*\*\*

\*Includes computer software and services and computer product manufacturing; \*\*Finance, Insurance, Real Estate; \*\*\*Excl high-tech. Source: U.S. Census Bureau, IPUMS, Statistics Canada, CBRE Research, May 2025.

### **Software Engineers**

Software Engineers Employed in the Tech Industry (2023)

41.0% Charlotte

49.8%

Source: U.S. Census Bureau, IPUMS, CBRE Research, May 2025.

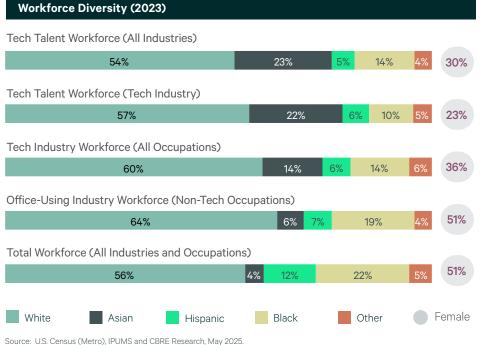
### **AI Talent**

**Artificial Intelligence Tech Talent (2025)** 

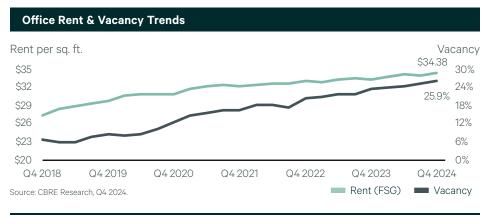
4.300

Note: Based on LinkedIn members that self-reported their occupation as tech talent with artificial intelligence and machine

Source: LinkedIn Talent Insights, CBRE Consulting, June 2025.



### **Talent Pipeline & Diversity Degree Completions (2023)** Total Growth 2020-23 Male Female Computer Engineering 1,270 77% 23% Math/Statistics 200 -13% 62% 38% -6% 14% Other Tech Engineering 416 86% Totals 1.886 1% 77% 23% **Degree Completions (2023)** Total White Asian Hispanic Black Other Computer Engineering 1,270 52% 18% 11% 14% 5% Math/Statistics 200 59% 13% 11% 12% 4% Other Tech Engineering 416 73% 10% 8% 4% 4% 1.886 59% 15% 10% 11% 5% Totals Source: The National Center for Education Statistics (Region), 2025.





Rent-to-Tech Wage Ratio\*

Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research Q4 2024.

### **Average Apartment Rent (2024)**

**Annual Operating Costs (2024)** 

15.0% \$1,548 3.4%

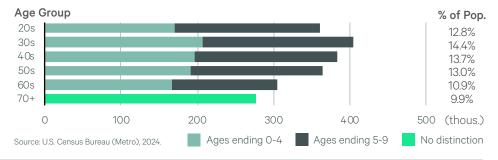
\*Ratio of annualized apartment rent (2024) to average annual wage for tech talent occupations (2024) Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research, Axiometrics Q4 2024.

3-year growth

### Population Trends (2023)

Per unit/month

20s grew by 24,451 (7.3%) and 30s grew by 40,308 (11.1%) since 2018.



# 25 South Florida

46.11



\*2024; \*\* 2021-2024; Source: U.S. Bureau of Labor Statistics (Metro Area), May 2025.

### Top 5 Industries for Tech Talent Workforce (2024)

Core High-Tech\*

14% FIRE\*\*

Prof'l Services\*\*\*

Education

Manufacturing\*\*\*

\*Includes computer software and services and computer product manufacturing; \*\*Finance, Insurance, Real Estate; \*\*\*Excl high-tech. Source: U.S. Census Bureau, IPUMS, Statistics Canada, CBRE Research, May 2025.

### **Software Engineers**

Software Engineers Employed in the Tech Industry (2023)

47.1%

49.8%

South Florida

Source: U.S. Census Bureau, IPUMS, CBRE Research, May 2025.

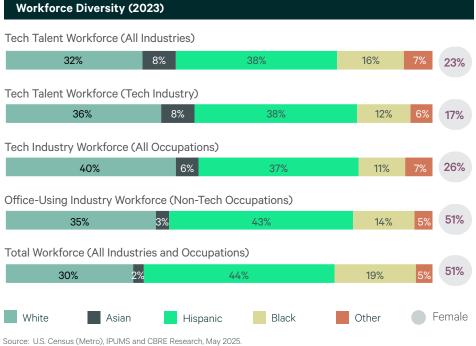
### **AI Talent**

**Artificial Intelligence Tech Talent (2025)** 

5.200

Note: Based on LinkedIn members that self-reported their occupation as tech talent with artificial intelligence and machine

Source: LinkedIn Talent Insights, CBRE Consulting, June 2025.



Degree Completions (2023)	Total	Grov	vth 2020-23	Male		Female
Computer Engineering	1,834		-5%	78%		22%
Math/Statistics	221	-39% 66%		34%		
Other Tech Engineering	806		1%	81%		19%
Totals	2,861		-7%	77%		23%
Degree Completions (2023)	Total	White	Asian	Hispanic	Black	Other
Computer Engineering	1,834	21%	8%	53%	15%	3%
Math/Statistics	221	33%	6%	47%	9%	5%
Other Tech Engineering	806	26%	4%	58%	9%	2%
Totals	2,861	23%	7%	54%	13%	3%

Office Re	nt & Vacancy	y Trends					
Rent per sq.	ft.					Vá	acancy
\$54			_		Ś	552.33	20%
\$50							17%
\$46				//		15.9%	14%
\$42				7/			11%
\$38							8%
\$34							5%
Q4 2018	Q4 2019	Q4 2020	Q4 2021	Q4 2022	Q4 2023	Q4 20	24
Source: CBRE Res	earch, Q4 2024.				Rent (FSG)	■ Va	cancy



Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research Q4 2024.

### Average Apartment Rent (2024)

**Annual Operating Costs (2024)** 

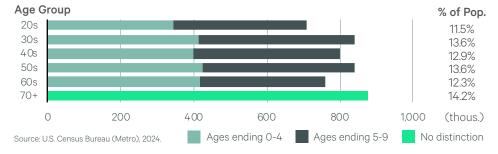
27.3% \$2,523 10.6%

Per unit/month 3-year growth Rent-to-Tech Wage Ratio\*

\*Ratio of annualized apartment rent (2024) to average annual wage for tech talent occupations (2024) Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research, Axiometrics Q4 2024.

### Population Trends (2023)

20s declined by 71,728 (-9.2%) and 30s grew by 12,564 (1.5%) since 2018.



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# 26 Detroit

46.07



\*2024; \*\* 2021-2024; Source: U.S. Bureau of Labor Statistics (Metro Area), May 2025.

### Top 5 Industries for Tech Talent Workforce (2024)

23%

Manufacturing\*\*

FIRE\*\*

10% Prof'l Services\*\*\*

Education

\*Includes computer software and services and computer product manufacturing; \*\*Finance, Insurance, Real Estate; \*\*\*Excl high-tech. Source: U.S. Census Bureau, IPUMS, Statistics Canada, CBRE Research, May 2025.

### **Software Engineers**

Software Engineers Employed in the Tech Industry (2023)

34.5%

Core High-Tech\*

49.8%

Detroit

Source: U.S. Census Bureau, IPUMS, CBRE Research, May 2025.

### **AI Talent**

**Artificial Intelligence Tech Talent (2025)** 

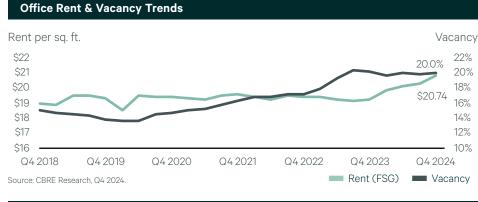
6.000

Note: Based on LinkedIn members that self-reported their occupation as tech talent with artificial intelligence and machine

Source: LinkedIn Talent Insights, CBRE Consulting, June 2025.

### **Workforce Diversity (2023)** Tech Talent Workforce (All Industries) Tech Talent Workforce (Tech Industry) 59% Tech Industry Workforce (All Occupations) 63% Office-Using Industry Workforce (Non-Tech Occupations) Total Workforce (All Industries and Occupations) 64% White Female Other Source: U.S. Census (Metro), IPUMS and CBRE Research, May 2025

Degree Completions (2023)	Total	Grov	vth 2020-23	Male	Female	
Computer Engineering	4,086		40%	69%		31%
Math/Statistics	674		11%	59%		41%
Other Tech Engineering	2,862	-15%		77%		23%
Totals	7,622	11%		71%		29%
Degree Completions (2023)	Total	White	Asian	Hispanic	Black	Other
Computer Engineering	4,086	54%	32%	6%	4%	5%
Math/Statistics	674	64%	21%	5%	4%	6%
Other Tech Engineering	2,862	69%	15%	8%	4%	5%
Totals	7,622	61%	24%	7%	4%	5%





Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research Q4 2024.

### **Average Apartment Rent (2024)**

**Annual Operating Costs (2024)** 

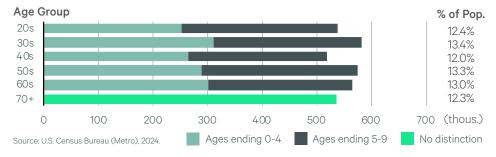
14.9% \$1,377 10.0%

Per unit/month 3-year growth Rent-to-Tech Wage Ratio\*

\*Ratio of annualized apartment rent (2024) to average annual wage for tech talent occupations (2024) Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research, Axiometrics Q4 2024.

### Population Trends (2023)

20s declined by 39,636 (-6.9%) and 30s grew by 52,127 (9.8%) since 2018.



# 27 Orlando

44.37



\*2024; \*\* 2021-2024; Source: U.S. Bureau of Labor Statistics (Metro Area), May 2025.

#### Top 5 Industries for Tech Talent Workforce (2024)

Core High-Tech\*

Prof'l Services\*\*\*

Manufacturing\*\*\*

6%

Transportation, Warehousing & Trade

\*Includes computer software and services and computer product manufacturing; \*\*Finance, Insurance, Real Estate; \*\*\*Excl high-tech. Source: U.S. Census Bureau, IPUMS, Statistics Canada, CBRE Research, May 2025.

#### **Software Engineers**

Software Engineers Employed in the Tech Industry (2023)

52.0% Orlando

49.8%

Source: U.S. Census Bureau, IPUMS, CBRE Research, May 2025.

#### **AI Talent**

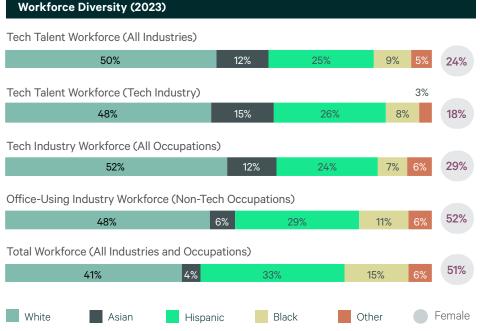
FIRE\*\*

Artificial Intelligence Tech Talent (2025)

3.100

Note: Based on LinkedIn members that self-reported their occupation as tech talent with artificial intelligence and machine

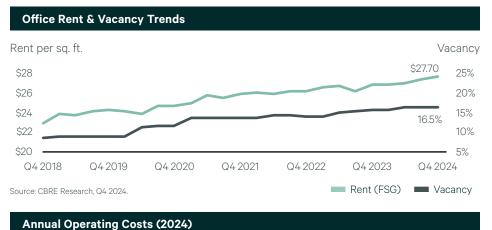
Source: LinkedIn Talent Insights, CBRE Consulting, June 2025.



#### **Degree Completions (2023)** Total Growth 2020-23 Male Female Computer Engineering 1,310 84% 16% Math/Statistics 161 25% 66% 34% 19% 18% Other Tech Engineering 1,988 82% 3.459 16% 82% 18% Totals **Degree Completions (2023)** Total White Asian Hispanic Black Other Computer Engineering 1,310 49% 12% 25% 8% 6% Math/Statistics 161 53% 12% 26% 7% 2% Other Tech Engineering 1,988 54% 7% 26% 7% 6% 3,459 52% 9% 26% 7% 6% Totals Source: The National Center for Education Statistics (Region), 2025.

Source: U.S. Census (Metro), IPUMS and CBRE Research, May 2025

**Talent Pipeline & Diversity** 





Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research Q4 2024.

#### **Average Apartment Rent (2024)**

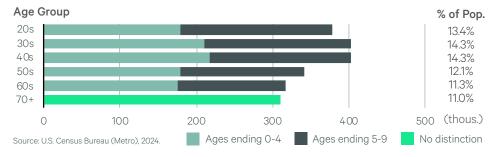
\$1,735 2.8% 19.0%

Per unit/month 3-year growth Rent-to-Tech Wage Ratio\*

\*Ratio of annualized apartment rent (2024) to average annual wage for tech talent occupations (2024) Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research, Axiometrics Q4 2024.

#### Population Trends (2023)

20s grew by 1,204 (0.3%) and 30s grew by 31,481 (8.5%) since 2018.



# 28 Tampa

43.63



\*2024; \*\* 2021-2024; Source: U.S. Bureau of Labor Statistics (Metro Area), May 2025.

## Top 5 Industries for Tech Talent Workforce (2024)

Core High-Tech\* FIRE\*\*

Prof'l Services\*\*\*

Health

Manufacturing\*\*\*

\*Includes computer software and services and computer product manufacturing; \*\*Finance, Insurance, Real Estate; \*\*\*Excl high-tech. Source: U.S. Census Bureau, IPUMS, Statistics Canada, CBRE Research, May 2025.

#### **Software Engineers**

Software Engineers Employed in the Tech Industry (2023)

40.5%

49.8%

Tampa

Source: U.S. Census Bureau, IPUMS, CBRE Research, May 2025.

#### **AI Talent**

**Artificial Intelligence Tech Talent (2025)** 

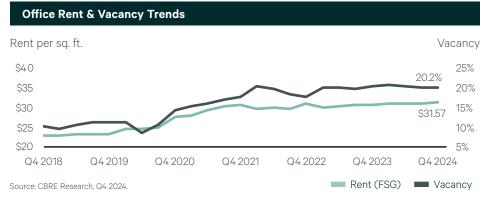
3.500

Note: Based on LinkedIn members that self-reported their occupation as tech talent with artificial intelligence and machine

Source: LinkedIn Talent Insights, CBRE Consulting, June 2025.

## **Workforce Diversity (2023)** Tech Talent Workforce (All Industries) Tech Talent Workforce (Tech Industry) 62% Tech Industry Workforce (All Occupations) 65% 7% 5% 32% Office-Using Industry Workforce (Non-Tech Occupations) Total Workforce (All Industries and Occupations) 11% Other Female Source: U.S. Census (Metro), IPUMS and CBRE Research, May 2025

#### **Talent Pipeline & Diversity Degree Completions (2023)** Total Growth 2020-23 Male Female Computer Engineering 1,338 23% 73% 27% Math/Statistics 148 -10% 59% 41% -14% 17% Other Tech Engineering 534 83% 2.020 7% 74% 26% Totals **Degree Completions (2023)** Total White Asian Hispanic Black Other Computer Engineering 1,338 52% 13% 19% 12% 4% Math/Statistics 148 66% 9% 14% 8% 3% Other Tech Engineering 534 65% 6% 21% 5% 3% 2,020 56% 19% 10% 4% 11% Totals Source: The National Center for Education Statistics (Region), 2025.





Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research Q4 2024.

#### **Average Apartment Rent (2024)**

**Annual Operating Costs (2024)** 

20.0% \$1.830 4.3%

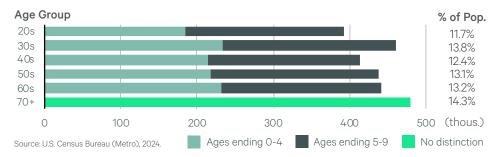
3-year growth Rent-to-Tech Wage Ratio\* \*Ratio of annualized apartment rent (2024) to average annual wage for tech talent occupations (2024)

Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research, Axiometrics Q4 2024.

#### Population Trends (2023)

Per unit/month

20s grew by 4,026 (1.0%) and 30s grew by 53,574 (13.2%) since 2018.



# 29 Minneapolis-St. Paul

43.13



\*2024; \*\* 2021-2024; Source: U.S. Bureau of Labor Statistics (Metro Area), May 2025.

#### Top 5 Industries for Tech Talent Workforce (2024)

33% 17%
Core High-Tech\* FIRE\*\*

119

11%
Manufacturing\*\*\*

8%
Prof'l Services\*\*\*

5%

\* Health

\*Includes computer software and services and computer product manufacturing; \*\*Finance, Insurance, Real Estate; \*\*\*Excl high-tech. Source: U.S. Census Bureau, IPUMS, Statistics Canada, CBRE Research, May 2025.

#### **Software Engineers**

Software Engineers Employed in the Tech Industry (2023)

47.4%

49.8%

Minneapolis U.S.

Source: U.S. Census Bureau, IPUMS, CBRE Research, May 2025.

#### **AI Talent**

Artificial Intelligence Tech Talent (2025)

4,700

Note: Based on LinkedIn members that self-reported their occupation as tech talent with artificial intelligence and machine learning skills.

Source: LinkedIn Talent Insights, CBRE Consulting, June 2025.

# Tech Talent Workforce (All Industries) 70% 18% 3% 5% 4% 23% Tech Talent Workforce (Tech Industry) 0% 3% 70% 23% 4% 19% Tech Industry Workforce (All Occupations) 72% 15% 4% 3% 6% 31% Office-Using Industry Workforce (Non-Tech Occupations) 76% 38% 5% 6% 5% 48% Total Workforce (All Industries and Occupations) 71% 7% 7% 7% 9% 6% 50% Source: US. Census (Metro), IPUMS and CBRE Research, May 2025.

#### **Talent Pipeline & Diversity Degree Completions (2023)** Total Growth 2020-23 Male Female Computer Engineering 2,209 74% 26% Math/Statistics 456 -23% 62% 38% -12% 75% 25% Other Tech Engineering 880 3.545 -5% 73% 27% Totals **Degree Completions (2023)** Total White Asian Hispanic Black Other Computer Engineering 2,209 53% 21% 5% 16% 4% Math/Statistics 456 72% 13% 7% 3% 5% Other Tech Engineering 880 78% 10% 3% 4% 5% 3.545 62% 17% 5% 12% 4% Source: The National Center for Education Statistics (Region), 2025.

**Office Rent & Vacancy Trends** Rent per sq. ft. Vacancy \$32 23% \$30 \$29.06 19% \$26 17% 15% Q42018 Q4 2019 Q42020 Q42021 Q42022 Q42024 Source: CBRE Research, Q4 2024. Rent (FSG) Vacancy

Annual Operating Costs (2024)

#18 \$55M + \$2M = \$56.5MRank Talent Office Rent Total

16.1%

Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research Q4 2024.

#### Average Apartment Rent (2024)

\$1,589 5.6%

3-year growth

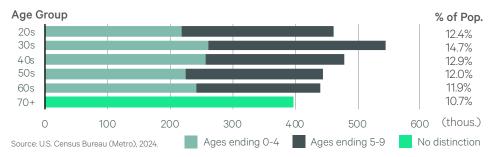
Rent-to-Tech Wage Ratio\*

\*Ratio of annualized apartment rent (2024) to average annual wage for tech talent occupations (2024) Source: U.S. Bureau of Labor Statistics May 2025. CBRE Research, Axiometrics Q4 2024.

#### Population Trends (2023)

Per unit/month

20s declined by 19,206 (-4.0%) and 30s grew by 12,102 (2.3%) since 2018.



# 30 Portland

42.59



\*2024; \*\* 2021-2024; Source: U.S. Bureau of Labor Statistics (Metro Area), May 2025.

#### Top 5 Industries for Tech Talent Workforce (2024)

45% 9%
Core High-Tech\* Prof'l Se

9%
Prof'l Services\*\*\*

//o
Manufacturing\*\*

7% Health

6% FIRE\*\* **Talent Pipeline & Diversity** 

Source: The National Center for Education Statistics (Region), 2025.

\*Includes computer software and services and computer product manufacturing; \*\*Finance, Insurance, Real Estate; 
\*\*\*Excl high-tech. Source: U.S. Census Bureau, IPUMS, Statistics Canada, CBRE Research, May 2025.

#### **Software Engineers**

Software Engineers Employed in the Tech Industry (2023)

58.9% Portland

49.8%

Source: U.S. Census Bureau, IPUMS, CBRE Research, May 2025.

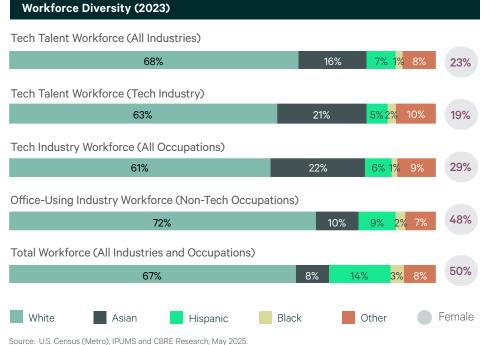
#### **AI Talent**

Artificial Intelligence Tech Talent (2025)

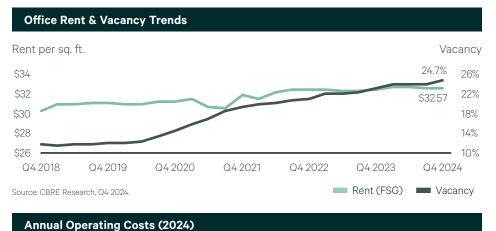
4,200

Note: Based on LinkedIn members that self-reported their occupation as tech talent with artificial intelligence and machine learning skills

Source: LinkedIn Talent Insights, CBRE Consulting, June 2025.



#### **Degree Completions (2023)** Growth 2020-23 Male Total Female Computer Engineering 664 61% 71% 29% Math/Statistics 152 -46% 59% 41% 85% 15% Other Tech Engineering 275 -41% Totals 1.091 -6% 73% 27% **Degree Completions (2023)** Total White Asian Hispanic Black Other Computer Engineering 664 64% 18% 8% 3% 8% Math/Statistics 152 63% 9% 15% 2% 11% Other Tech Engineering 275 64% 12% 11% 3% 10% 1,091 64% 15% 10% 3% 9% Totals





Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research Q4 2024.

#### Average Apartment Rent (2024)

\$1,739
Per unit/month

4.5% 15.8%

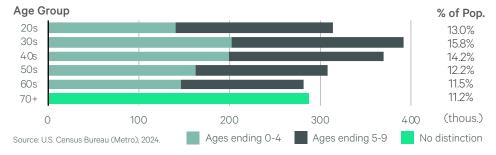
Rent-to-Tech Wage Ratio\*

\*Ratio of annualized apartment rent (2024) to average annual wage for tech talent occupations (2024) Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research, Axiometrics Q4 2024.

3-year growth

#### Population Trends (2023)

20s declined by 19,873 (-5.9%) and 30s grew by 11,893 (3.1%) since 2018.



# 31 Pittsburgh

41.71



\*2024; \*\* 2021-2024; Source: U.S. Bureau of Labor Statistics (Metro Area), May 2025.

#### Top 5 Industries for Tech Talent Workforce (2024)

Core High-Tech\*

13% FIRE\*\*

Prof'l Services\*\*\*

Manufacturing\*\*

5% Health

\*Includes computer software and services and computer product manufacturing; \*\*Finance, Insurance, Real Estate; \*\*\*Excl high-tech. Source: U.S. Census Bureau, IPUMS, Statistics Canada, CBRE Research, May 2025.

#### **Software Engineers**

Software Engineers Employed in the Tech Industry (2023)

49.0% Pittsburgh

49.8%

Source: U.S. Census Bureau, IPUMS, CBRE Research, May 2025.

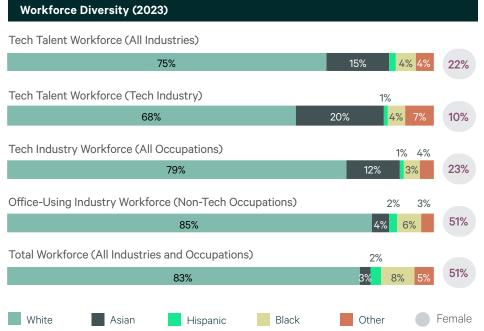
#### **AI Talent**

**Artificial Intelligence Tech Talent (2025)** 

3.900

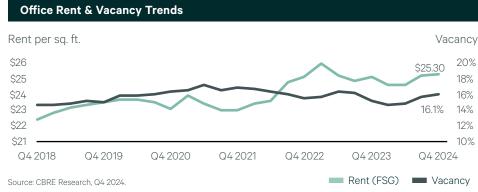
Note: Based on LinkedIn members that self-reported their occupation as tech talent with artificial intelligence and machine

Source: LinkedIn Talent Insights, CBRE Consulting, June 2025.



Talent Pipeline & Divers	ity					
Degree Completions (2023)	Total	Grov	vth 2020-23	Male		Female
Computer Engineering	2,779		-3%	66%		34%
Math/Statistics	759		17%	58%		42%
Other Tech Engineering	1,893		0%	73%		27%
Totals	5,431		0%	67%		33%
Degree Completions (2023)	Total	White	Asian	Hispanic	Black	Other
Computer Engineering	2,779	63%	23%	5%	4%	4%
Math/Statistics	759	61%	27%	6%	2%	3%
Other Tech Engineering	1,893	57%	22%	9%	5%	7%
Totals	5,431	61%	23%	7%	4%	5%
Source: The National Center for Education	on Statistics (Re	egion), 2025.				

Source: U.S. Census (Metro), IPUMS and CBRE Research, May 2025





Rent-to-Tech Wage Ratio\*

**Average Apartment Rent (2024)** 

17.8% 9.9% \$1,559

\*Ratio of annualized apartment rent (2024) to average annual wage for tech talent occupations (2024)

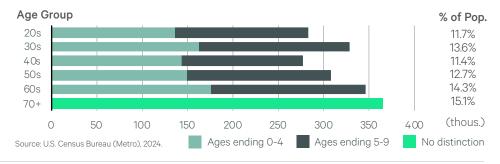
Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research, Axiometrics Q4 2024.

#### Population Trends (2023)

Per unit/month

20s declined by 10,064 (-3.4%) and 30s grew by 30,585 (10.3%) since 2018.

3-year growth



## 32 Madison

41,43



\*2024; \*\* 2021-2024; Source: U.S. Bureau of Labor Statistics (Metro Area), May 2025.

#### Top 5 Industries for Tech Talent Workforce (2024)

46% 15%

Core High-Tech\*

Manufacturing\*\*\*

FIRE\*\*

Education

Government

\*Includes computer software and services and computer product manufacturing; \*\*Finance, Insurance, Real Estate; \*\*\*Excl high-tech. Source: U.S. Census Bureau, IPUMS, Statistics Canada, CBRE Research, May 2025.

#### **Software Engineers**

Software Engineers Employed in the Tech Industry (2023)

57.9%

49.8%

Madison

Source: U.S. Census Bureau, IPUMS, CBRE Research, May 2025.

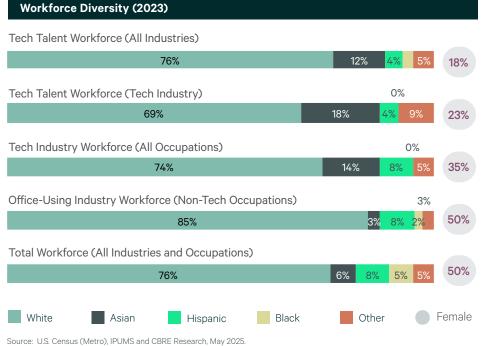
#### **AI Talent**

**Artificial Intelligence Tech Talent (2025)** 

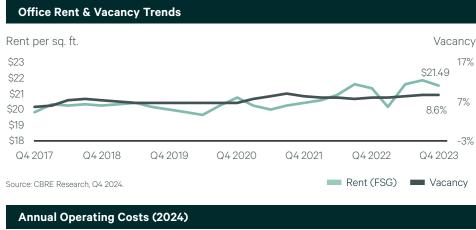
1.600

Note: Based on LinkedIn members that self-reported their occupation as tech talent with artificial intelligence and machine

Source: LinkedIn Talent Insights, CBRE Consulting, June 2025.



Degree Completions (2023)	Total	Grov	vth 2020-23	Male		Female
Computer Engineering	1,625		73%			19%
Math/Statistics	501		-18%			31%
Other Tech Engineering	908		3%	79%		21%
Totals	3,034		25%	79%		21%
Degree Completions (2023)	Total	White	Asian	Hispanic	Black	Other
Computer Engineering	1,625	62%	27%	5%	1%	5%
Math/Statistics	501	72%	19%	4%	2%	3%
Other Tech Engineering	908	85%	5%	6%	1%	3%
Totals	3,034	71%	18%	5%	1%	4%





Rent-to-Tech Wage Ratio\*

Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research Q4 2024.

#### **Average Apartment Rent (2024)**

17.9% \$1,607 19.1%

\*Ratio of annualized apartment rent (2024) to average annual wage for tech talent occupations (2024)

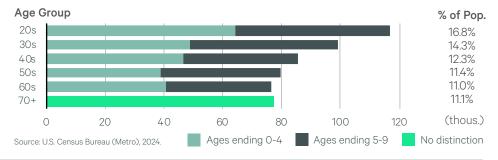
Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research, Axiometrics Q4 2024.

3-year growth

#### Population Trends (2023)

Per unit/month

20s grew by 2,819 (2.5%) and 30s grew by 8,065 (8.8%) since 2018.



## 33 Houston

41.34



\*2024; \*\* 2021-2024; Source: U.S. Bureau of Labor Statistics (Metro Area), May 2025.

#### Top 5 Industries for Tech Talent Workforce (2024)

Core High-Tech\* Prof'l Services\*\*\* FIRE\*\*

8%

Manufacturing\*\*\*

5% Health

\*Includes computer software and services and computer product manufacturing; \*\*Finance, Insurance, Real Estate; \*\*\*Excl high-tech. Source: U.S. Census Bureau, IPUMS, Statistics Canada, CBRE Research, May 2025.

#### **Software Engineers**

Software Engineers Employed in the Tech Industry (2023)

56.4%

49.8%

Houston

Source: U.S. Census Bureau, IPUMS, CBRE Research, May 2025.

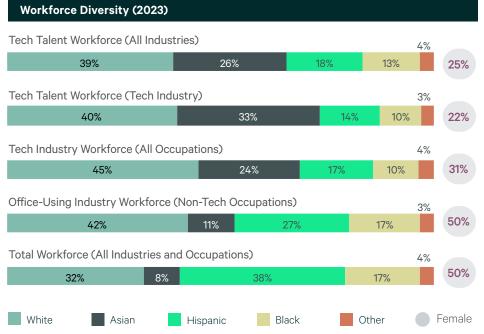
#### **AI Talent**

Artificial Intelligence Tech Talent (2025)

8.100

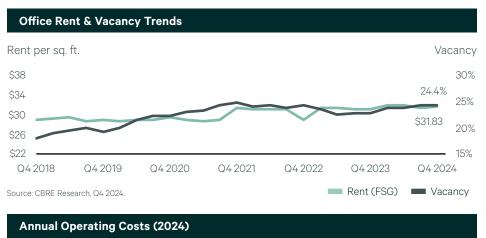
Note: Based on LinkedIn members that self-reported their occupation as tech talent with artificial intelligence and machine

Source: LinkedIn Talent Insights, CBRE Consulting, June 2025.



#### **Talent Pipeline & Diversity Degree Completions (2023)** Total Growth 2020-23 Male Female Computer Engineering 2,222 54% 71% 29% Math/Statistics 507 1% 58% 42% 12% 76% 24% Other Tech Engineering 1,052 Totals 3,781 31% 71% 29% **Degree Completions (2023)** Total White Asian Hispanic Black Other Computer Engineering 25% 31% 28% 13% 3% Math/Statistics 507 30% 27% 28% 11% 4% Other Tech Engineering 1,052 32% 18% 29% 18% 4% 3,781 28% 27% 14% 3% 29% Totals Source: The National Center for Education Statistics (Region), 2025.

Source: U.S. Census (Metro), IPUMS and CBRE Research, May 2025





Rent-to-Tech Wage Ratio\*

Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research Q4 2024.

#### **Average Apartment Rent (2024)**

\$1,367 4.6% 14.1%

\*Ratio of annualized apartment rent (2024) to average annual wage for tech talent occupations (2024)

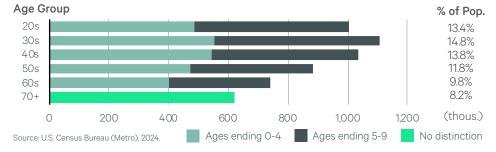
3-year growth

Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research, Axiometrics Q4 2024.

## Population Trends (2023)

Per unit/month

20s grew by 27,756 (2.8%) and 30s grew by 60,943 (5.8%) since 2018.



# **34** Kansas City

41.08



\*2024; \*\* 2021-2024; Source: U.S. Bureau of Labor Statistics (Metro Area), May 2025.

#### Top 5 Industries for Tech Talent Workforce (2024)

Prof'l Services\*\*\*

15%

11%

1%

//o Manufacturing\*\*\* 5%

Government

**Talent Pipeline & Diversity** 

Source: The National Center for Education Statistics (Region), 2025.

\*Includes computer software and services and computer product manufacturing; \*\*Finance, Insurance, Real Estate; \*\*\*Excl high-tech. Source: U.S. Census Bureau, IPUMS, Statistics Canada, CBRE Research, May 2025.

#### Software Engineers

Software Engineers Employed in the Tech Industry (2023)

53.9% Kansas City

Core High-Tech\*

49.8%

Source: U.S. Census Bureau, IPUMS, CBRE Research, May 2025.

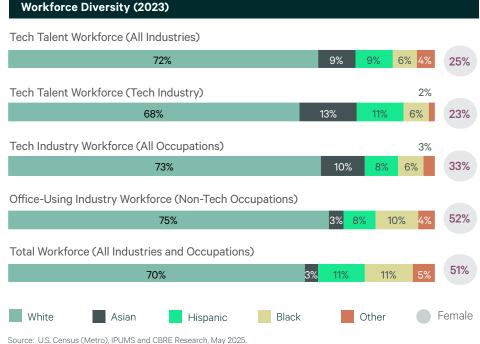
#### **AI Talent**

Artificial Intelligence Tech Talent (2025)

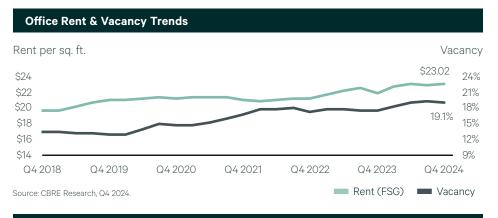
2,000

Note: Based on LinkedIn members that self-reported their occupation as tech talent with artificial intelligence and machine learning skills.

Source: LinkedIn Talent Insights, CBRE Consulting, June 2025.



#### **Degree Completions (2023)** Total Growth 2020-23 Male Female Computer Engineering 1,079 67% 73% 27% Math/Statistics 44 13% 59% 41% 64 -65% 13% Other Tech Engineering 88% 1.187 37% 73% 27% Totals **Degree Completions (2023)** Total White Asian Hispanic Black Other Computer Engineering 1,079 46% 23% 9% 14% 7% Math/Statistics 44 80% 0% 6% 9% 6% Other Tech Engineering 64 64% 15% 7% 8% 5% 1,187 51% 21% 8% 13% 7%





Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research Q4 2024

#### Average Apartment Rent (2024)

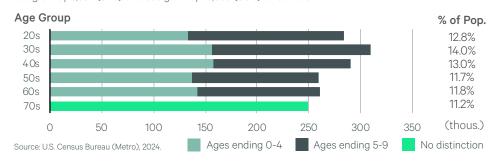
\$1,369 14.9% 15.6%

Per unit/month 3-year growth Rent-to-Tech Wage Ratio\*

\*Ratio of annualized apartment rent (2024) to average annual wage for tech talent occupations (2024) Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research, Axiometrics Q4 2024.

#### Population Trends (2023)

20s grew by 8,397 (3.1%) and 30s grew by 10,855 (3.6%) since 2018.



CBRE RESEARCH

# **35** Quebec City

ZZ OO

37.60



Note: Wages in Canadian dollars.
\*2024: \*\* 2021-2024: Statistics Canada, May 2025.

#### Top 5 Industries for Tech Talent Workforce (2024)

37% 19% Government

16% FIRE\*\*

//o Manufacturing\*\*\*

6%

\*\*\* Prof'l Services\*\*\*

\*Includes computer software and services and computer product manufacturing; \*\*Finance, Insurance, Real Estate; 
\*\*\*Excl high-tech. Source: Statistics Canda, CBRE Research, May 2025.

#### **Software Engineers**

Software Engineers Employed in the Tech Industry (2023)

46.0%

51.9%

Quebec City Canada

Source: Statistics Canada, CBRE Research, May 2025.

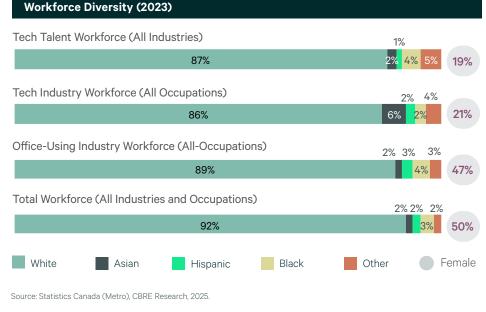
#### **AI Talent**

Artificial Intelligence Tech Talent (2025)

800

Note: Based on LinkedIn members that self-reported their occupation as tech talent with artificial intelligence and machine learning skills.

Source: LinkedIn Talent Insights, CBRE Consulting, June 2025.



## Degree Completions (2023) Total Growth 2020-23

**Talent Pipeline & Diversity** 

Degree Completions (2023)	Total	Growth 2020-23	Male	Female
Computer Engineering	286	18%	77%	23%
Math/Statistics	42	-7%	67%	33%
Other Tech Engineering	218	-20%	78%	22%
Totals	546	-3%	77%	23%

Source: Various Canadian Ministries of Education, 2025.





Note: Rent in U.S. dollars. Source: Statistics Canada (Metro), CBRE Research, Q4 2024.

#### Average Apartment Rent (2024)

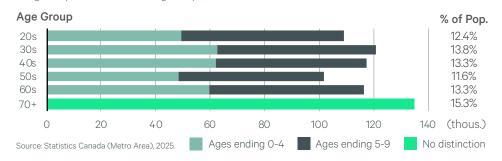
\$799 22.3% 13.4%

Per unit/month 3-year growth Rent-to-Tech Wage Ratio\*

\*Ratio of annualized apartment rent (2024) to average annual wage for tech talent occupations (2024). Note: U.S. dollars. Source: Statistics Canada May 2025, CBRE Research, CMHC Q4 2024.

#### Population Trends (2023)

20s grew by 272 (0.3%) and 30s grew by 8,367 (7.4%) since 2018.



# 36 St. Louis

36.54



\*2024; \*\* 2021-2024; Source: U.S. Bureau of Labor Statistics (Metro Area), May 2025.

#### Top 5 Industries for Tech Talent Workforce (2024)

31% Core High-Tech\* FIRE\*\*

15%

12%

Prof'l Services\*\*\*

Manufacturing\*\*\*

5%

Health

\*Includes computer software and services and computer product manufacturing; \*\*Finance, Insurance, Real Estate; \*\*\*Excl high-tech. Source: U.S. Census Bureau, IPUMS, Statistics Canada, CBRE Research, May 2025.

#### **Software Engineers**

Software Engineers Employed in the Tech Industry (2023)

38.6%

49.8%

St. Louis

Source: U.S. Census Bureau, IPUMS, CBRE Research, May 2025.

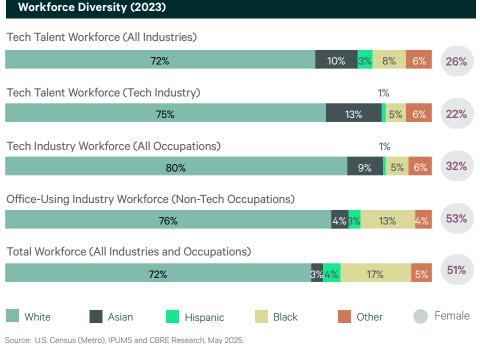
#### **AI Talent**

Artificial Intelligence Tech Talent (2025)

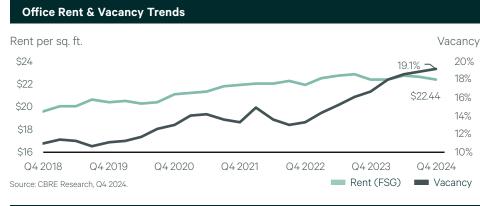
2.600

Note: Based on LinkedIn members that self-reported their occupation as tech talent with artificial intelligence and machine

Source: LinkedIn Talent Insights, CBRE Consulting, June 2025.



#### **Talent Pipeline & Diversity Degree Completions (2023)** Total Growth 2020-23 Male Female Computer Engineering 1,340 24% 73% 27% Math/Statistics 649 85% 57% 43% 785 -8% 75% 25% Other Tech Engineering Totals 2.774 22% 70% 30% **Degree Completions (2023)** Total White Asian Hispanic Black Other Computer Engineering 1,340 64% 13% 6% 11% 5% Math/Statistics 649 72% 11% 9% 6% 2% Other Tech Engineering 785 73% 9% 10% 4% 5% 2,774 68% 12% 8% 8% 5% Totals Source: The National Center for Education Statistics (Region), 2025.





Rent-to-Tech Wage Ratio\*

Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research Q4 2024.

#### **Average Apartment Rent (2024)**

\$1,350 11.0% 15.6%

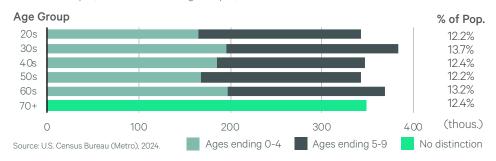
\*Ratio of annualized apartment rent (2024) to average annual wage for tech talent occupations (2024) Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research, Axiometrics Q4 2024.

3-year growth

#### Population Trends (2023)

Per unit/month

20s declined by 21,341 (-5.9%) and 30s grew by 12,629 (3.4%) since 2018.



# **37** Columbus

35.22



\*2024; \*\* 2021-2024; Source: U.S. Bureau of Labor Statistics (Metro Area), May 2025.

## Top 5 Industries for Tech Talent Workforce (2024)

28% Core High-Tech\*

FIRE\*\*

Prof'l Services\*\*\*

Government

Manufacturing\*\*\*

\*Includes computer software and services and computer product manufacturing; \*\*Finance, Insurance, Real Estate; \*\*\*Excl high-tech. Source: U.S. Census Bureau, IPUMS, Statistics Canada, CBRE Research, May 2025.

#### **Software Engineers**

Software Engineers Employed in the Tech Industry (2023)

31.2%

49.8%

Columbus

Source: U.S. Census Bureau, IPUMS, CBRE Research, May 2025.

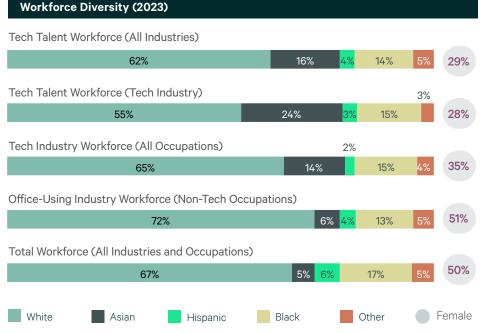
#### **AI Talent**

**Artificial Intelligence Tech Talent (2025)** 

2.600

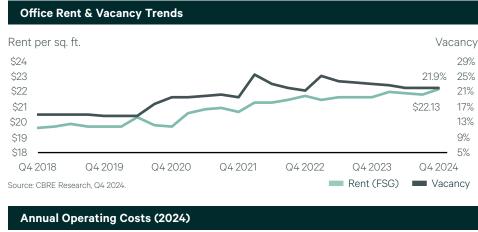
Note: Based on LinkedIn members that self-reported their occupation as tech talent with artificial intelligence and machine

Source: LinkedIn Talent Insights, CBRE Consulting, June 2025.



Source: U.S. Census (Metro), IPUMS and CBRE Research, May 2025

Degree Completions (2023)	Total	Grow	rth 2020-23	Male		Female
Computer Engineering	920		15%		20%	
Math/Statistics	476		-6%		65%	
Other Tech Engineering	1,186		-5%	80%		20%
Totals	2,582		1%	77%		23%
Degree Completions (2023)	Total	White	Asian	Hispanic	Black	Other
Computer Engineering	920	65%	20%	4%	6%	5%
Math/Statistics	476	73%	18%	1%	5%	4%
Other Tech Engineering	1,186	76%	10%	5%	5%	4%
Totals	2,582	72%	15%	4%	5%	4%





Rent-to-Tech Wage Ratio\*

Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research Q4 2024.

#### **Average Apartment Rent (2024)**

15.4% \$1,361

\*Ratio of annualized apartment rent (2024) to average annual wage for tech talent occupations (2024)

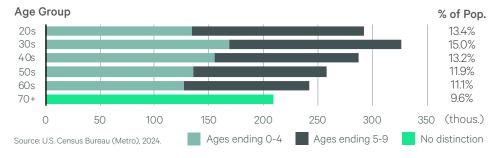
3-year growth

Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research, Axiometrics Q4 2024.

#### Population Trends (2023)

Per unit/month

20s declined by 13,348 (-4.4%) and 30s grew by 18,035 (5.8%) since 2018.



## 38 Edmonton

34.69



Note: Wages in Canadian dollars.
\*2024; \*\* 2021-2024; Statistics Canada, May 2025.

#### Top 5 Industries for Tech Talent Workforce (2024)

38%	15%	15%	7%	6%
Core High-Tech*	Prof'l Services**	Government	Education	Other

\*Includes computer software and services and computer product manufacturing; \*\*Finance, Insurance, Real Estate; \*\*\*Excl high-tech. Source: Statistics Canda, CBRE Research, May 2025.

#### Software Engineers

Software Engineers Employed in the Tech Industry (2023)

49.1%

51.9% Canada

Edmonton Canada

Source: Statistics Canada, CBRE Research, May 2025.

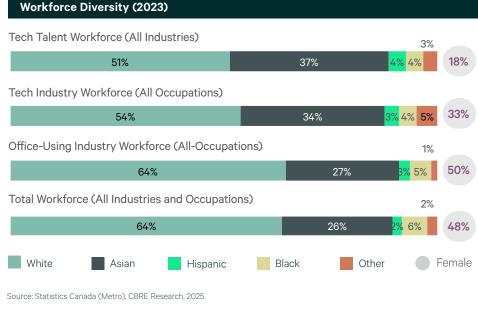
#### **AI Talent**

**Artificial Intelligence Tech Talent (2025)** 

1,400

Note: Based on LinkedIn members that self-reported their occupation as tech talent with artificial intelligence and machine learning skills

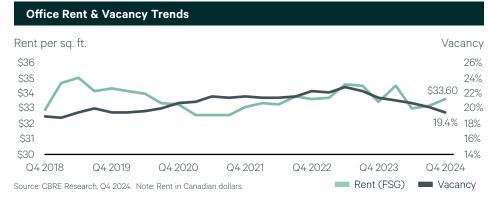
Source: LinkedIn Talent Insights, CBRE Consulting, June 2025.



Degree Completions (2023)	Total	Growth 2020-23	Male	Female
Computer Engineering	897	40%	79%	21%
Math/Statistics	198	21%	56%	44%
Other Tech Engineering	649	5%	80%	20%
Totals	1,744	23%	76%	24%

Source: Various Canadian Ministries of Education, 2025.

**Talent Pipeline & Diversity** 





Note: Rent in U.S. dollars. Source: Statistics Canada (Metro), CBRE Research, Q4 2024.

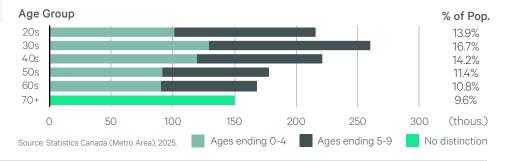
#### Average Apartment Rent (2024)

\$999 20.7% 17.2%
Per unit/month 3-year growth Rent-to-Tech Wage Ratio\*

\*Ratio of annualized apartment rent (2024) to average annual wage for tech talent occupations (2024). Note: U.S. dollars. Source: Statistics Canada May 2025, CBRE Research, CMHC Q4 2024.

#### Population Trends (2023)

20s grew by 3,632 (1.7%) and 30s grew by 24,809 (10.5%) since 2018.



## 39 Nashville

34.15



\*2024; \*\* 2021-2024; Source: U.S. Bureau of Labor Statistics (Metro Area), May 2025.

#### Top 5 Industries for Tech Talent Workforce (2024)

32% 14%
Core High-Tech\* Health

14% 9

9% FIRE\*\* 9% Prof'l Services\*\*\*

6%
Manufacturing\*\*\*

\*Includes computer software and services and computer product manufacturing; \*\*Finance, Insurance, Real Estate; 
\*\*\*Excl high-tech. Source: U.S. Census Bureau, IPUMS, Statistics Canada, CBRE Research, May 2025.

#### Software Engineers

Software Engineers Employed in the Tech Industry (2023)

41.7%

49.8%

Nashville U.S.

Source: U.S. Census Bureau, IPUMS, CBRE Research, May 2025.

#### Al Talent

Artificial Intelligence Tech Talent (2025)

2,100

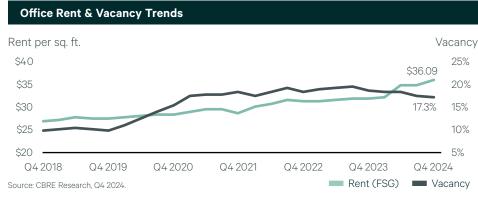
Note: Based on LinkedIn members that self-reported their occupation as tech talent with artificial intelligence and machine learning skills.

Source: LinkedIn Talent Insights, CBRE Consulting, June 2025.

## **Workforce Diversity (2023)** Tech Talent Workforce (All Industries) 66% 14% Tech Talent Workforce (Tech Industry) 61% Tech Industry Workforce (All Occupations) 70% 11% 25% Office-Using Industry Workforce (Non-Tech Occupations) 12% Total Workforce (All Industries and Occupations) 69% White Other Female

#### **Talent Pipeline & Diversity Degree Completions (2023)** Total Growth 2020-23 Male Female Computer Engineering 563 7% 71% 29% Math/Statistics 375 16% 69% 31% -3% 76% 24% Other Tech Engineering 295 1.233 7% 72% 28% Totals **Degree Completions (2023)** Total White Asian Hispanic Black Other Computer Engineering 563 54% 20% 7% 15% 4% Math/Statistics 375 69% 12% 7% 7% 5% Other Tech Engineering 295 66% 6% 10% 14% 4% 1,233 62% 14% 7% 12% 5% Totals Source: The National Center for Education Statistics (Region), 2025.

Source: U.S. Census (Metro), IPUMS and CBRE Research, May 2025





Rent-to-Tech Wage Ratio\*

Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research Q4 2024.

#### Average Apartment Rent (2024)

Per unit/month

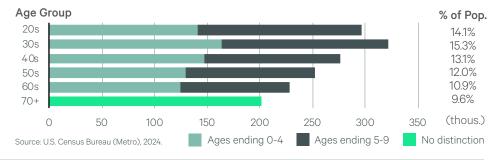
Population Trends (2023)

\$1,611 3.4% 17.6%

\*Ratio of annualized apartment rent (2024) to average annual wage for tech talent occupations (2024) Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research, Axiometrics Q4 2024.

3-year growth

20s grew by 20,526 (7.4%) and 30s grew by 37,801 (13.3%) since 2018.



## **40** San Antonio

34.03



\*2024; \*\* 2021-2024; Source: U.S. Bureau of Labor Statistics (Metro Area), May 2025.

#### Top 5 Industries for Tech Talent Workforce (2024)

FIRE\*\*

Prof'l Services\*\*\*

Governmemt

Education

\*Includes computer software and services and computer product manufacturing; \*\*Finance, Insurance, Real Estate; \*\*\*Excl high-tech. Source: U.S. Census Bureau, IPUMS, Statistics Canada, CBRE Research, May 2025.

#### **Software Engineers**

Software Engineers Employed in the Tech Industry (2023)

49.8%

Core High-Tech\*

49.8%

San Antonio

Source: U.S. Census Bureau, IPUMS, CBRE Research, May 2025.

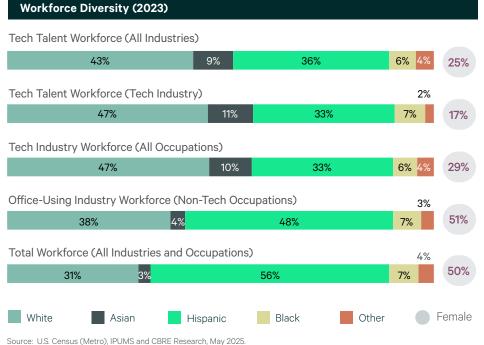
#### **AI Talent**

**Artificial Intelligence Tech Talent (2025)** 

1.900

Note: Based on LinkedIn members that self-reported their occupation as tech talent with artificial intelligence and machine

Source: LinkedIn Talent Insights, CBRE Consulting, June 2025.



Degree Completions (2023)	Total	Total Growth 2020-23		Male		Female	
Computer Engineering	1,092		33%	76%		24%	
Math/Statistics	178		25%	58%		42%	
Other Tech Engineering	363		-18%	85%		15%	
Totals	1,633		16%	76%		24%	
Degree Completions (2023)	Total	White	Asian	Hispanic	Black	Other	
Computer Engineering	1,092	27%	9%	50%	9%	4%	
Math/Statistics	178	35%	3%	46%	6%	8%	
Other Tech Engineering	363	32%	7%	53%	4%	4%	
Totals	1,633	29%	8%	50%	8%	5%	

Office Rent & Vacancy Trends Rent per sq. ft. Vacancy \$32 \$28.92 \$29 \$26 10% \$20 5% Q4 2018 Q4 2019 Q42020 Q42021 Q42022 Q42023 Q42024 Rent (FSG) Source: CBRE Research, Q4 2024. Vacancy



Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research Q4 2024.

#### **Average Apartment Rent (2024)**

\$1,199

Per unit/month

-3.3%

3-year growth

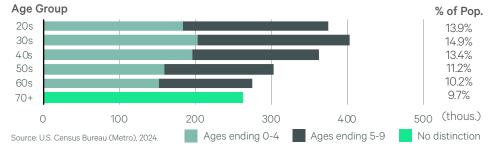
17.9%

Rent-to-Tech Wage Ratio\*

\*Ratio of annualized apartment rent (2024) to average annual wage for tech talent occupations (2024) Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research, Axiometrics Q4 2024.

#### Population Trends (2023)

20s grew by 11,220 (3.1%) and 30s grew by 40,643 (11.2%) since 2018.



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## 41 Sacramento

33.66



\*2024; \*\* 2021-2024; Source: U.S. Bureau of Labor Statistics (Metro Area), May 2025.

## Top 5 Industries for Tech Talent Workforce (2024)

34%

Government

Prof'l Services\*\*\*

6% Education

5% FIRE\*\*

Talent Pineline & Diversity

\*Includes computer software and services and computer product manufacturing; \*\*Finance, Insurance, Real Estate; \*\*\*Excl high-tech. Source: U.S. Census Bureau, IPUMS, Statistics Canada, CBRE Research, May 2025.

#### **Software Engineers**

Software Engineers Employed in the Tech Industry (2023)

53.5%

Core High-Tech\*

49.8%

Sacramento

Source: U.S. Census Bureau, IPUMS, CBRE Research, May 2025.

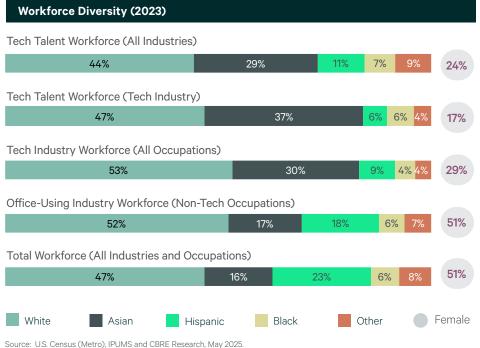
#### **AI Talent**

**Artificial Intelligence Tech Talent (2025)** 

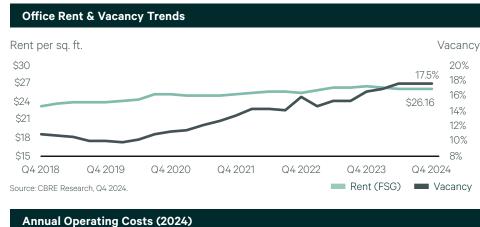
2.100

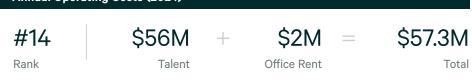
Note: Based on LinkedIn members that self-reported their occupation as tech talent with artificial intelligence and machine

Source: LinkedIn Talent Insights, CBRE Consulting, June 2025.



Degree Completions (2023)	Total	Grov	vth 2020-23	Male		Female
Computer Engineering	998		19%	79%		21%
Math/Statistics	538		9%	62%		38%
Other Tech Engineering	821		-8%	82%		18%
Totals	2,357		6%	76%		24%
Degree Completions (2023)	Total	White	Asian	Hispanic	Black	Other
Computer Engineering	998	23%	54%	14%	2%	7%
Math/Statistics	538	31%	45%	16%	1%	7%
Other Tech Engineering	821	32%	27%	28%	2%	10%
Totals	2.357	28%	42%	20%	2%	8%





Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research Q4 2024.

#### **Average Apartment Rent (2024)**

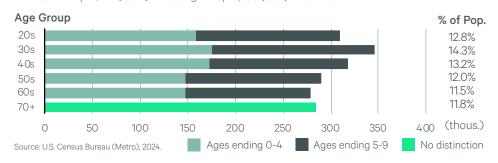
\$1,992 19.4%

Per unit/month 3-year growth Rent-to-Tech Wage Ratio\*

\*Ratio of annualized apartment rent (2024) to average annual wage for tech talent occupations (2024) Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research, Axiometrics Q4 2024.

#### Population Trends (2023)

20s declined by 18,242 (-5.6%) and 30s grew by 18,898 (5.8%) since 2018.



# **42** Indianapolis

33.34



\*2024; \*\* 2021-2024; Source: U.S. Bureau of Labor Statistics (Metro Area), May 2025.

#### Top 5 Industries for Tech Talent Workforce (2024)

33% Core High-Tech\*

FIRE\*\*

Manufacturing\*\*\*

Education

Prof'l Services\*\*\*

\*Includes computer software and services and computer product manufacturing; \*\*Finance, Insurance, Real Estate; \*\*\*Excl high-tech. Source: U.S. Census Bureau, IPUMS, Statistics Canada, CBRE Research, May 2025.

#### **Software Engineers**

Software Engineers Employed in the Tech Industry (2023)

56.2% Indianapolis 49.8%

Source: U.S. Census Bureau, IPUMS, CBRE Research, May 2025.

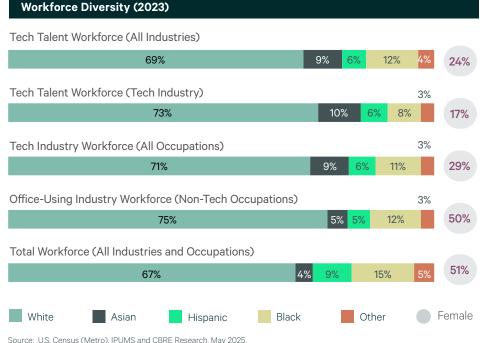
#### **AI Talent**

Artificial Intelligence Tech Talent (2025)

2.100

Note: Based on LinkedIn members that self-reported their occupation as tech talent with artificial intelligence and machine

Source: LinkedIn Talent Insights, CBRE Consulting, June 2025.



#### **Talent Pipeline & Diversity Degree Completions (2023)** Growth 2020-23 Total Male Female Computer Engineering 449 76% 24% Math/Statistics 88 -21% 53% 47% 387 78% Other Tech Engineering -16% 22% 924 -9% 74% 26% Totals **Degree Completions (2023)** Total White Asian Hispanic Black Other Computer Engineering 449 66% 10% 9% 10% 5% Math/Statistics 84% 7% 4% 3% 3% Other Tech Engineering 387 77% 8% 8% 5% 2% 924 73% 9% 8% 3% Source: The National Center for Education Statistics (Region), 2025.

**Office Rent & Vacancy Trends** Rent per sq. ft. Vacancy \$24 \$22 21% \$20 \$18 15% \$16 12% Q4 2019 Q42020 Q4 2021 Q42022 Q42023 Q4 2018 Q42024 Rent (FSG) Source: CBRE Research, Q4 2024. Vacancy **Annual Operating Costs (2024)** 



Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research Q4 2024

#### **Average Apartment Rent (2024)**

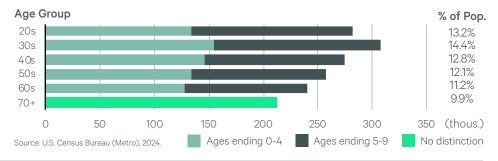
\$1,298 15.5% 15.0%

Per unit/month 3-year growth Rent-to-Tech Wage Ratio\*

\*Ratio of annualized apartment rent (2024) to average annual wage for tech talent occupations (2024) Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research, Axiometrics Q4 2024.

#### Population Trends (2023)

20s grew by 3,196 (1.1%) and 30s grew by 17,967 (6.2%) since 2018.



# 43 Jacksonville

33.09



\*2024; \*\* 2021-2024; Source: U.S. Bureau of Labor Statistics (Metro Area), May 2025.

## Top 5 Industries for Tech Talent Workforce (2024)

35%

Core High-Tech\*

FIRE\*\*

10%

Prof'l Services\*\*\*

6% Education 5% Government

\*Includes computer software and services and computer product manufacturing; \*\*Finance, Insurance, Real Estate; \*\*\*Excl high-tech. Source: U.S. Census Bureau, IPUMS, Statistics Canada, CBRE Research, May 2025.

#### **Software Engineers**

Software Engineers Employed in the Tech Industry (2023)

Source: U.S. Census Bureau, IPUMS, CBRE Research, May 2025.

42.7%

49.8%

Jacksonville

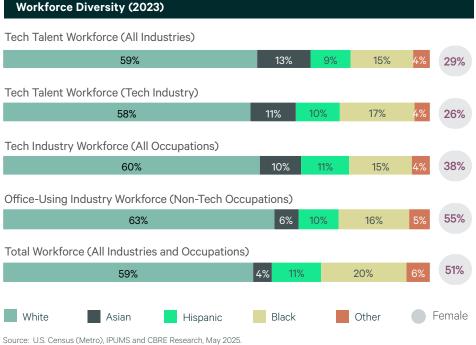
## **AI Talent**

**Artificial Intelligence Tech Talent (2025)** 

1.100

Note: Based on LinkedIn members that self-reported their occupation as tech talent with artificial intelligence and machine

Source: LinkedIn Talent Insights, CBRE Consulting, June 2025.



Degree Completions (2023)	Total	Grow	th 2020-23	Male		Female
Computer Engineering	239		3%	78%		22%
Math/Statistics	38		-34%	58%		42%
Other Tech Engineering	114		-16%	88%		12%
Totals	391		-8%	79%		21%
Degree Completions (2023)	Total	White	Asian	Hispanic	Black	Other
Computer Engineering	000					
Computer Engineering	239	59%	8%	13%	12%	7%
Math/Statistics	38	59% 61%	8%	13%	12% 6%	7% 6%

Source: The National Center for Education Statistics (Region), 2025.

**Talent Pipeline & Diversity** 

#### **Office Rent & Vacancy Trends** Rent per sq. ft. Vacancy \$28 \$26 \$24 \$22 20% \$23.02 \$20 \$18 16% \$16 14% Q42023 Q4 2018 Q4 2019 Q42020 Q42021 Q42022 Q42024 Rent (FSG) Source: CBRE Research, Q4 2024. Vacancy



Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research Q4 2024.

#### **Average Apartment Rent (2024)**

\$1,439 Per unit/month -5.2%

3-year growth

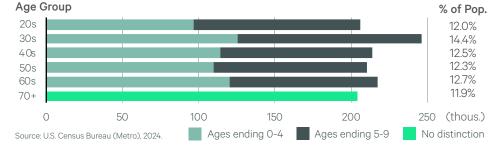
15.8%

Rent-to-Tech Wage Ratio\*

\*Ratio of annualized apartment rent (2024) to average annual wage for tech talent occupations (2024) Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research, Axiometrics Q4 2024.

#### Population Trends (2023)

20s grew by 3,940 (1.9%) and 30s grew by 38,042 (18.3%) since 2018.



# 44 Hartford

30.46



\*2024; \*\* 2021-2024; Source: U.S. Bureau of Labor Statistics (Metro Area), May 2025.

#### Top 5 Industries for Tech Talent Workforce (2024)

30%

Core High-Tech\*

25%

FIRE\*\*

Manufacturing\*\*\*

Prof'l Services\*\*\*

5% Government

\*Includes computer software and services and computer product manufacturing; \*\*Finance, Insurance, Real Estate; \*\*\*Excl high-tech. Source: U.S. Census Bureau, IPUMS, Statistics Canada, CBRE Research, May 2025.

9%

#### **Software Engineers**

Software Engineers Employed in the Tech Industry (2023)

45.1%

49.8%

Hartford

Source: U.S. Census Bureau, IPUMS, CBRE Research, May 2025.

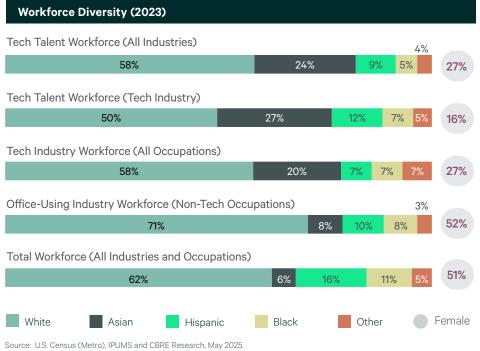
#### **AI Talent**

**Artificial Intelligence Tech Talent (2025)** 

1.400

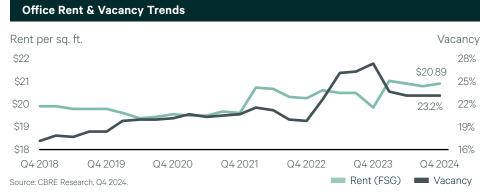
Note: Based on LinkedIn members that self-reported their occupation as tech talent with artificial intelligence and machine

Source: LinkedIn Talent Insights, CBRE Consulting, June 2025.



Degree Completions (2023)	Total	l Growth 2020-23 Male			Female	
Computer Engineering	501		11%	81%		19%
Math/Statistics	422		-26%	67%		33%
Other Tech Engineering	630		-1%	81%		19%
Totals	1,553		-7%	77%		23%
Degree Completions (2023)	Total	White	Asian	Hispanic	Black	Other
Computer Engineering	501	60%	21%	8%	7%	5%
Math/Statistics	422	71%	13%	6%	6%	4%
Other Tech Engineering	630	68%	12%	11%	5%	4%
Totals	1,553	66%	15%	9%	5%	5%

Talent Pineline & Diversity





Rent-to-Tech Wage Ratio\*

Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research Q4 2024.

#### **Average Apartment Rent (2024)**

Per unit/month

Population Trends (2023)

**Annual Operating Costs (2024)** 

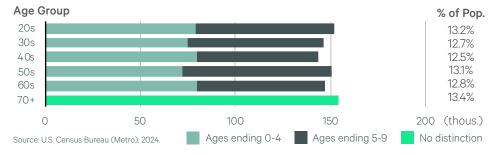
18.7% \$1,850 16.1%

\*Ratio of annualized apartment rent (2024) to average annual wage for tech talent occupations (2024)

## Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research, Axiometrics Q4 2024.

3-year growth

20s declined by 8,452 (-5.3%) and 30s declined by 9,561 (-6.1%) since 2018



# 45 Cincinnati

29.73



\*2024; \*\* 2021-2024; Source: U.S. Bureau of Labor Statistics (Metro Area), May 2025.

#### Top 5 Industries for Tech Talent Workforce (2024)

28% 16%

Core High-Tech\* Manufacturing\*\*\* 13%

Prof'l Services\*\*\*

6%

Education

\*Includes computer software and services and computer product manufacturing; \*\*Finance, Insurance, Real Estate; \*\*\*Excl high-tech. Source: U.S. Census Bureau, IPUMS, Statistics Canada, CBRE Research, May 2025.

#### **Software Engineers**

Software Engineers Employed in the Tech Industry (2023)

31.6%

49.8%

Cincinnati

Source: U.S. Census Bureau, IPUMS, CBRE Research, May 2025.

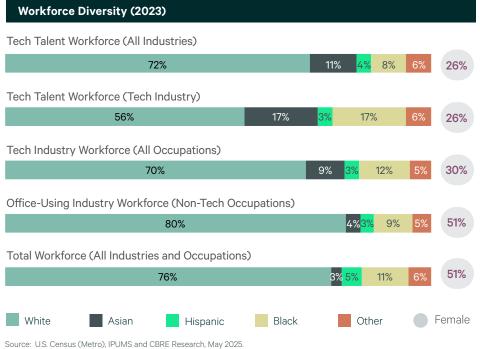
#### **AI Talent**

**Artificial Intelligence Tech Talent (2025)** 

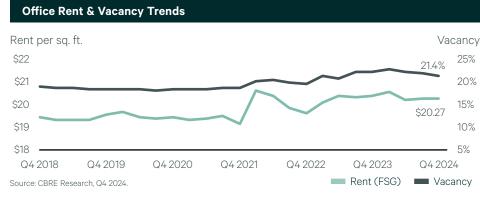
2.000

Note: Based on LinkedIn members that self-reported their occupation as tech talent with artificial intelligence and machine

Source: LinkedIn Talent Insights, CBRE Consulting, June 2025.



#### **Talent Pipeline & Diversity Degree Completions (2023)** Total Growth 2020-23 Male Female Computer Engineering 1,155 75% 25% Math/Statistics 260 -15% 62% 38% 17% Other Tech Engineering 726 -10% 83% Totals 2.141 -4% 76% 24% **Degree Completions (2023)** Total White Asian Hispanic Black Other Computer Engineering 1,155 77% 8% 5% 5% 4% Math/Statistics 260 86% 3% 4% 3% 3% Other Tech Engineering 726 85% 3% 4% 4% 4% 2,141 81% 6% 5% 5% 4% Totals Source: The National Center for Education Statistics (Region), 2025.





Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research Q4 2024.

#### **Average Apartment Rent (2024)**

**Annual Operating Costs (2024)** 

\$1,435 15.9% 16.0%

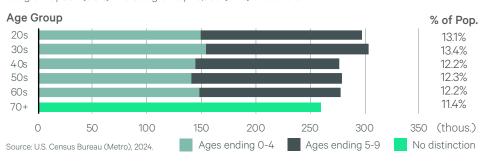
3-year growth Rent-to-Tech Wage Ratio\* \*Ratio of annualized apartment rent (2024) to average annual wage for tech talent occupations (2024)

Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research, Axiometrics Q4 2024.

#### Population Trends (2023)

Per unit/month

20s grew by 852 (0.3%) and 30s grew by 20,996 (7.4%) since 2018.



# **46** Cleveland

26.97



\*2024; \*\* 2021-2024; Source: U.S. Bureau of Labor Statistics (Metro Area), May 2025.

#### Top 5 Industries for Tech Talent Workforce (2024)

32% 19% 13% 8% 6% Core High-Tech\* FIRE\*\* Manufacturing\*\*\* Prof'l Services\*\*\* Health

\*Includes computer software and services and computer product manufacturing; \*\*Finance, Insurance, Real Estate; 
\*\*\*Excl high-tech. Source: U.S. Census Bureau, IPUMS, Statistics Canada, CBRE Research, May 2025.

#### Software Engineers

Software Engineers Employed in the Tech Industry (2023)

39.9% Cleveland

49.8%

Source: U.S. Census Bureau, IPUMS, CBRE Research, May 2025.

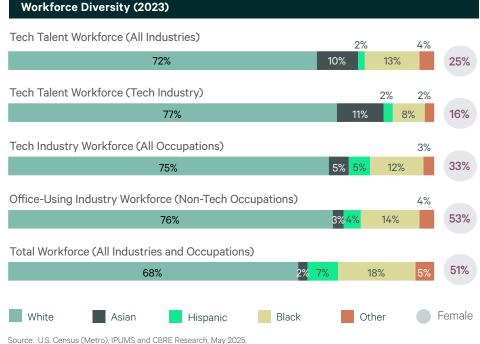
#### Al Talent

Artificial Intelligence Tech Talent (2025)

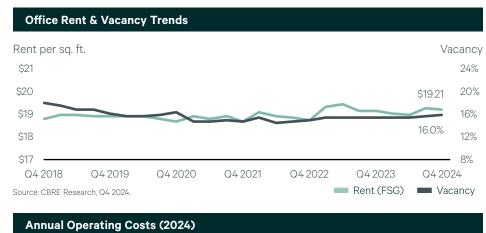
1,800

Note: Based on LinkedIn members that self-reported their occupation as tech talent with artificial intelligence and machine learning skills

Source: LinkedIn Talent Insights, CBRE Consulting, June 2025.



#### **Talent Pipeline & Diversity Degree Completions (2023)** Growth 2020-23 Male Total Female Computer Engineering 899 73% 75% 25% Math/Statistics 156 -3% 60% 40% 7% 84% 16% Other Tech Engineering 547 Totals 1.602 35% 77% 23% **Degree Completions (2023)** Total White Asian Hispanic Black Other Computer Engineering 899 61% 20% 7% 7% 5% Math/Statistics 156 79% 11% 3% 2% 5% Other Tech Engineering 547 69% 10% 10% 4% 6% 1,602 67% 15% 8% 5% 6% Totals Source: The National Center for Education Statistics (Region), 2025.





Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research Q4 2024.

#### Average Apartment Rent (2024)

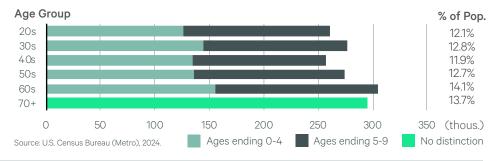
\$1,317 12.4% 15.3%

Per unit/month 3-year growth Rent-to-Tech Wage Ratio\*

\*Ratio of annualized apartment rent (2024) to average annual wage for tech talent occupations (2024) Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research, Axiometrics Q4 2024.

#### Population Trends (2023)

20s declined by 4,189 (-1.6%) and 30s grew by 27,949 (11.2%) since 2018.



CBRE RESEARCH

# **47** Richmond

25.72



\*2024; \*\* 2021-2024; Source: U.S. Bureau of Labor Statistics (Metro Area), May 2025.

## Top 5 Industries for Tech Talent Workforce (2024)

28%

23%

FIRE\*\*

10% Prof'l Services\*\*\*

Government

6% Education

\*Includes computer software and services and computer product manufacturing; \*\*Finance, Insurance, Real Estate; \*\*\*Excl high-tech. Source: U.S. Census Bureau, IPUMS, Statistics Canada, CBRE Research, May 2025.

#### **Software Engineers**

Software Engineers Employed in the Tech Industry (2023)

39.8%

Core High-Tech\*

49.8%

Richmond

Source: U.S. Census Bureau, IPUMS, CBRE Research, May 2025.

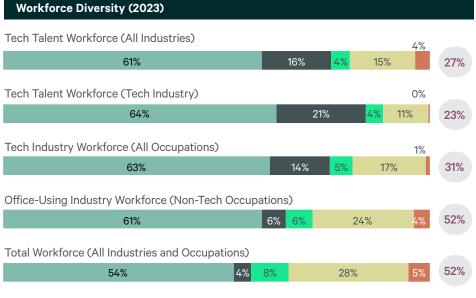
#### **AI Talent**

**Artificial Intelligence Tech Talent (2025)** 

600

Note: Based on LinkedIn members that self-reported their occupation as tech talent with artificial intelligence and machine

Source: LinkedIn Talent Insights, CBRE Consulting, June 2025.



Hispanic

Source: U.S. Census (Metro), IPUMS and CBRE Research, May 2025

Talent Pineline & Diversity

Other

Female

Degree Completions (2023)	Total	otal Growth 2020-23		Male		Female	
Computer Engineering	464		2%	73%		27%	
Math/Statistics	78		-37%	44%		56%	
Other Tech Engineering	204		-4%	80%		20%	
Totals	746		-6%	72%		28%	
Degree Completions (2023)	Total	White	Asian	Hispanic	Black	Other	
Computer Engineering	464	38%	24%	7%	28%	4%	
Math/Statistics	78	49%	15%	7%	25%	3%	
Other Tech Engineering	204	69%	9%	9%	9%	4%	
Totals	746	47%	19%	8%	23%	4%	

#### Office Rent & Vacancy Trends Rent per sq. ft. Vacancy \$26 12.3% \$24 12% \$22.21 8% \$18 6% Q4 2018 Q4 2019 Q42020 Q42021 Q42022 Q42023 Q42024 Rent (FSG) Source: CBRE Research, Q4 2024. Vacancy **Annual Operating Costs (2024)**



Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research Q4 2024.

#### **Average Apartment Rent (2024)**

\$1,544

9.8%

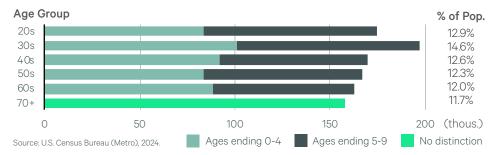
15.9%

Per unit/month 3-year growth Rent-to-Tech Wage Ratio\*

\*Ratio of annualized apartment rent (2024) to average annual wage for tech talent occupations (2024) Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research, Axiometrics Q4 2024.

#### Population Trends (2023)

20s declined by 1,534 (-0.9%) and 30s grew by 19,341 (10.9%) since 2018



# 48 Virginia Beach

25.68



\*2024; \*\* 2021-2024; Source: U.S. Bureau of Labor Statistics (Metro Area), May 2025.

#### Top 5 Industries for Tech Talent Workforce (2024)

32%

Core High-Tech\*

16%

Government

15%
Prof'l Services\*\*\*

9

Manufacturing\*\*\*

FIRE\*\*

\*Includes computer software and services and computer product manufacturing; \*\*Finance, Insurance, Real Estate; \*\*\*Excl high-tech. Source: U.S. Census Bureau, IPUMS, Statistics Canada, CBRE Research, May 2025.

#### Software Engineers

Software Engineers Employed in the Tech Industry (2023)

31.7%

49.8%

Virginia Beach U.S

Source: U.S. Census Bureau, IPUMS, CBRE Research, May 2025.

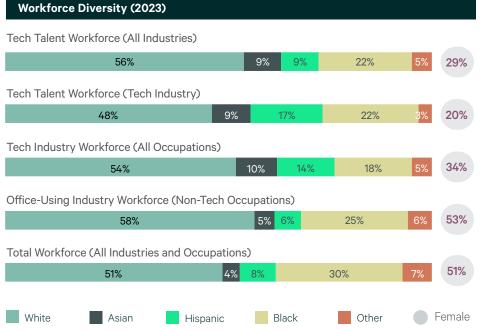
#### **AI Talent**

Artificial Intelligence Tech Talent (2025)

1,000

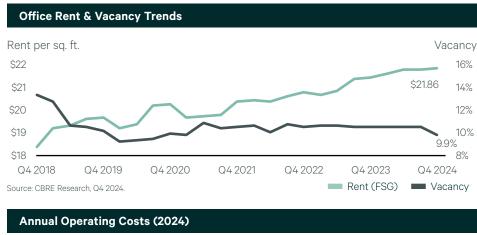
Note: Based on LinkedIn members that self-reported their occupation as tech talent with artificial intelligence and machine learning skills.

Source: LinkedIn Talent Insights, CBRE Consulting, June 2025.



#### **Talent Pipeline & Diversity Degree Completions (2023)** Total Growth 2020-23 Male Female Computer Engineering 1,278 39% 76% 24% Math/Statistics 183 17% 53% 47% -5% Other Tech Engineering 489 80% 20% 1.950 22% 75% 25% Totals **Degree Completions (2023)** Total White Asian Hispanic Black Other Computer Engineering 1,278 47% 11% 9% 27% 6% Math/Statistics 183 66% 11% 9% 9% 5% Other Tech Engineering 489 61% 5% 10% 20% 4% 1.950 52% 9% 9% 24% 6% Source: The National Center for Education Statistics (Region), 2025.

Source: U.S. Census (Metro), IPUMS and CBRE Research, May 2025





Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research Q4 2024.

#### Average Apartment Rent (2024)

\$1,545 10.9%

Per unit/month 3-year growth

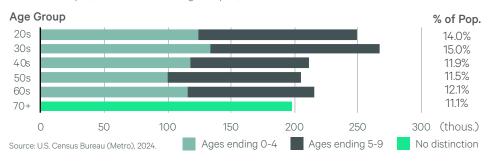
16.6%

Rent-to-Tech Wage Ratio\*

\*Ratio of annualized apartment rent (2024) to average annual wage for tech talent occupations (2024) Source: U.S. Bureau of Labor Statistics May 2025. CBRE Research. Axiometrics 04 2024.

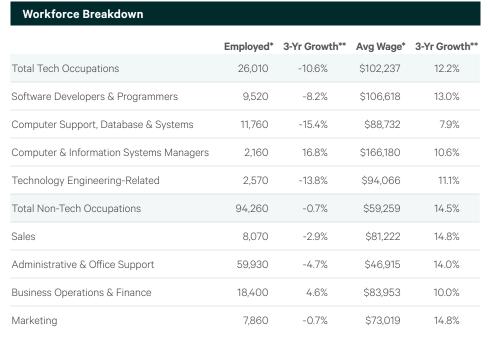
## Population Trends (2023)

20s declined by 25,830 (-9.4%) and 30s grew by 30,923 (13.1%) since 2018.



# 49 Milwaukee

19.14



\*2024; \*\* 2021-2024; Source: U.S. Bureau of Labor Statistics (Metro Area), May 2025.

## Top 5 Industries for Tech Talent Workforce (2024)

37% *\** 

Core High-Tech\*

17%

Manufacturing\*\*\*

15% FIRE\*\*

//o
Prof'l Services\*\*\*

5% Education Talent Pipeline & Diversity

Source: The National Center for Education Statistics (Region), 2025.

\*Includes computer software and services and computer product manufacturing; \*\*Finance, Insurance, Real Estate; \*\*\*Excl high-tech. Source: U.S. Census Bureau, IPUMS, Statistics Canada, CBRE Research, May 2025.

#### Software Engineers

Software Engineers Employed in the Tech Industry (2023)

36.3%

49.8%

Milwaukee U.S.

Source: U.S. Census Bureau, IPUMS, CBRE Research, May 2025.

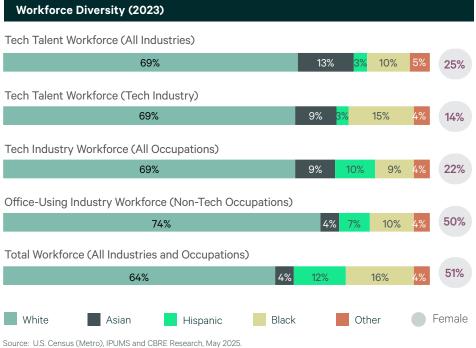
#### **AI Talent**

Artificial Intelligence Tech Talent (2025)

1,400

Note: Based on LinkedIn members that self-reported their occupation as tech talent with artificial intelligence and machine learning skills.

Source: LinkedIn Talent Insights, CBRE Consulting, June 2025.



	,					
Degree Completions (2023)	Total	Grow	rth 2020-23	Male		Female
Computer Engineering	639		0%	81%		19%
Math/Statistics	102		-6%	71%		29%
Other Tech Engineering	554		-19%	80%		20%
Totals	1,295		-10%	80%		20%
Degree Completions (2023)	Total	White	Asian	Hispanic	Black	Other
Computer Engineering	639	71%	13%	9%	4%	3%
Math/Statistics	102	78%	10%	7%	1%	3%
Other Tech Engineering	554	78%	5%	10%	2%	5%
Totals	1,295	75%	10%	9%	3%	4%





Rent-to-Tech Wage Ratio\*

Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research Q4 2024.

#### Average Apartment Rent (2024)

\$1,618 11.9% 19.0%

3-year growth

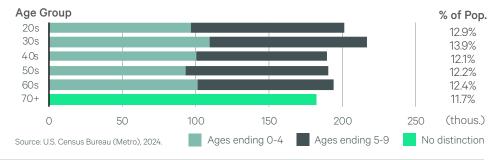
Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research, Axiometrics Q4 2024.

\*Ratio of annualized apartment rent (2024) to average annual wage for tech talent occupations (2024)

## Population Trends (20<u>23)</u>

Per unit/month

20s declined by 10,156 (-4.8%) and 30s grew by 28 (0.0%) since 2018.



# 50 Inland Empire

16.43



\*2024; \*\* 2021-2024; Source: U.S. Bureau of Labor Statistics (Metro Area), May 2025.

#### Top 5 Industries for Tech Talent Workforce (2024)

Government

Manufacturing\*\*\*

Prof'l Services\*\*\*

FIRE\*\*

\*Includes computer software and services and computer product manufacturing; \*\*Finance, Insurance, Real Estate; \*\*\*Excl high-tech. Source: U.S. Census Bureau, IPUMS, Statistics Canada, CBRE Research, May 2025.

#### **Software Engineers**

Software Engineers Employed in the Tech Industry (2023)

59.4%

Core High-Tech\*

49.8%

Inland Empire

Source: U.S. Census Bureau, IPUMS, CBRE Research, May 2025.

#### **AI Talent**

Artificial Intelligence Tech Talent (2025)

1.500

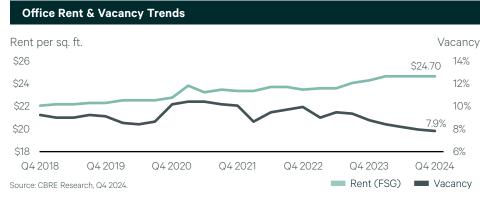
Note: Based on LinkedIn members that self-reported their occupation as tech talent with artificial intelligence and machine

Source: LinkedIn Talent Insights, CBRE Consulting, June 2025.

## **Workforce Diversity (2023)** Tech Talent Workforce (All Industries) Tech Talent Workforce (Tech Industry) 47% Tech Industry Workforce (All Occupations) 40% 21% 7% 6% Office-Using Industry Workforce (Non-Tech Occupations) 11% Total Workforce (All Industries and Occupations) 7% 5% 54% Other Female

#### **Talent Pipeline & Diversity Degree Completions (2023)** Growth 2020-23 Total Male Female Computer Engineering 974 18% Math/Statistics 357 -3% 61% 39% 2% 17% Other Tech Engineering 396 83% 1.727 2% 78% 22% Totals **Degree Completions (2023)** Total White Asian Hispanic Black Other Computer Engineering 974 19% 41% 33% 4% Math/Statistics 357 20% 28% 44% 2% 6% Other Tech Engineering 396 31% 31% 31% 2% 6% 1,727 22% 36% 35% 5% Source: The National Center for Education Statistics (Region), 2025.

Source: U.S. Census (Metro), IPUMS and CBRE Research, May 2025





Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research Q4 2024

#### **Average Apartment Rent (2024)**

**Annual Operating Costs (2024)** 

\$2,243 4.5%

3-year growth

23.6%

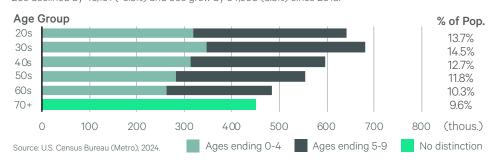
Rent-to-Tech Wage Ratio\*

\*Ratio of annualized apartment rent (2024) to average annual wage for tech talent occupations (2024) Source: U.S. Bureau of Labor Statistics May 2025, CBRE Research, Axiometrics Q4 2024.

#### Population Trends (2023)

Per unit/month

20s declined by 43,191 (-6.3%) and 30s grew by 54,998 (8.8%) since 2018.



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