

A man with short brown hair and a beard, wearing a dark blue hoodie and dark pants, is sitting on a wooden staircase with a metal railing. He is smiling at the camera. The background shows a modern interior with wooden walls and a staircase.

Meet Geoff Miller!

VP of Engineering,
Proposify

Geoff Miller didn't know what he wanted to do when he left high school - he loved math, physics, band, and hockey, so the possibilities felt endless. After he and his girlfriend attended a Computer Science Day at Dalhousie University, he quickly fell in love with programming. Now, the VP of Engineering at Proposify, Geoff knows exactly what he wants to do.

I still remember my first taste of technology - my dad's an accountant so he always had a computer at the house (with dial up internet). My brother and I would play games where monkeys would throw bananas that explode, and we had to code that - we'd play that game for hours and I don't think we really thought much about coding at the time. Thinking back on it - one year, we got an N64 for Christmas and I think that really was the start of my love for technology.

Growing up, I went to Charles P. Allen High School in Bedford. I loved math, physics, and band, I played hockey, soccer, and video games - I guess I was a typical high school student. I

definitely wasn't into programming then... I didn't even look at that until I was leaving high school.

It was actually my girlfriend, now wife, that sparked my interest in tech. She told me about Dalhousie's Computer Science Day, which left me knowing exactly what I wanted to do - there was something about that day that made me want to get into tech.

I think old-school tech stereotypes could scare people away from getting involved in our industry. It's not like you see in the movies, of course there are some people that fit that stereotype in tech, but there are so many who don't.

Until I went into Computer Science, I had no idea what was possible in this industry. Once I learned a little more - I was like, "this is definitely what I want to do!" You might not have that moment but explore all of your options, and know that you don't have to decide right away. Most of my professors did not start in tech, they started in English and I had another that did astronomy. In my opinion, those backgrounds help. If you do law, (one of our developers did that) it doesn't

limit your options – you look at the technical applications of it. Or even going from tech into those industries can open new opportunities – tech is everywhere, literally, everywhere!

My current position is with Proposify, and I love it. After I left my previous job, I was going through several job-searching platforms and I stumbled upon the position at Proposify, and my wife encouraged me to apply for it. The job looked amazing, I just didn't think I had the skills they were looking for – but finally, after some encouragement, I applied. Within a couple of hours, co-owner, Kyle Racki, called me and offered me an interview.

Now, I assist our Chief Technology Officer, Jonathan, on leading the development team. Jonathan leads the strategy and I lead the day-to-day, coordinating regularly with our project manager. I meet with all the departments, often several times a week and explore implementing new products. We do documentation automation software for companies. Proposify is online proposal software – we offer our software-as-a-service to help other companies close sales faster and sleep better. Our goal is to make a smoother deal process for them making it easier for sales teams to create and send sales documents like proposals, and close them faster.

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Enjoying your job is so important. The people at Proposify are amazing, and that makes me love my job every day. Everyone loves to solve problems here, and everyone loves to come in. Since I've been here, I've never thought: "I don't want to go work." I see myself still being here in 5 years, perhaps doing a bit more of the personnel side of things!

If you're looking to get into tech, online resources are the best! There are so many free online schools where you can learn to code and explore different programming aspects.

Reach out to people like Digital Nova Scotia and Volta too and ask them questions. Always investigate your options, the perfect thing for you could be just around the corner.

About Proposify

Proposify was founded in 2013 by co-founders Kyle Racki and Kevin Springer. Proposify is located in Halifax and has more than 70 employees. Proposify helps sales teams streamline the process of creating sales documents like proposals, contracts, and agreements.